

Consolidated Financial Summary for the Three Months Ended June 30, 2024 〔Japanese GAAP〕

Note: Figures smaller than one million yen are rounded down.

Listed Company Name: UNITED ARROWS LTD.
Securities Traded: The Prime Market of the Tokyo Stock Exchange
Code Number: 7606
URL: <http://www.united-arrows.co.jp/en/>
Representative: Yoshinori Matsuzaki, Representative Director, President and CEO
Contact: Takeo Nakazawa, Director, Executive Managing Officer and CFO
Telephone: +81-3-5785-6325

Scheduled Date of Dividend Payment: -
Supplementary materials for the financial results: Yes
Holding of presentation of financial results: Yes (for institutional investors and analysts)

1. Consolidated Business Results for the Three-Month Period of the Fiscal Year Ending March 31, 2025 (April 1, 2024 to June 30, 2024)

(1) Consolidated Business Performance (aggregate)

(% indicates increase / decrease YoY)

	Total Sales		Operating Profit		Ordinary Profit		Net Income attributable to owners of parent	
Three months ended	¥ million	%	¥ million	%	¥ million	%	¥ million	%
June 30, 2024	35,495	10.4	2,768	10.6	2,999	8.4	1,763	(2.0)
June 30, 2023	32,155	8.4	2,502	35.0	2,766	32.2	1,798	35.9

(Note) Comprehensive income: As of June 30, 2024: ¥1,741million [(2.7%)] , As of June 30, 2023: ¥1,789million [44.1%]

	Net Income per Share	Net Income per Share after Adjusting for Dilutive Effects
Three months ended	yen	yen
June 30, 2024	63.90	—
June 30, 2023	63.48	—

(Note) There are no dilutive shares.

(2) Consolidated Financial Conditions

	Total Assets	Net Assets	Equity Ratio	Per-share net worth
	¥ million	¥ million	%	¥
As of June 30, 2024	62,992	35,717	56.7	1,294.28
As of March 31, 2024	60,204	35,030	58.2	1,269.38

(Reference) Shareholders' equity: June 30, 2024: ¥35,717 million March 31, 2024: ¥35,030 million

2. Conditions of Dividend Payment

	Annual Dividend				
	1Q End	2Q End	3Q End	Fiscal Year End	Annual
	yen	yen	yen	yen	yen
Fiscal year ended March 31, 2024	-	17.00	-	38.00	55.00
Fiscal year ending March 31, 2025	-				
Fiscal year ending March 31, 2025 (Est.)		17.00	-	38.00	55.00

(Note) Revision to recently disclosed projected dividend payment: None

3. Projected Consolidated Performance of the Fiscal Year Ending March 2025 (From April 1, 2024 to March 31, 2025)

(% indicates increase / decrease YoY)

	Total Sales		Operating Profit		Ordinary Profit		Net Income attributable to owners of parent		Net Income per share
Full Fiscal Year	¥ million	%	¥ million	%	¥ million	%	¥ million	%	yen
	150,000	11.7	7,300	8.3	7,985	6.7	4,145	(15.0)	150.20

(Note) Revision to recently disclosed projected consolidated performance: None

4. Others

(1) Changes in Significant Subsidiaries during the Current Quarter: None

(Changes in special subsidiaries that caused a change in scope of consolidation)

(2) Adoption of Special Accounting Methods for Preparing Quarterly Consolidated Financial Statements: None

(3) Changes in Accounting Principles, Procedures, Methods of Presentation and Other Items

1. Changes due to revision of accounting standards: None
2. Changes other than 1: None
3. Changes in accounting estimates: None
4. Restatement of prior period financial statements after error corrections: None

(4) Number of Shares Issued (Common Stocks)

1. Number of shares issued at the end of the period (including treasury stock)

As of June 30, 2024:	30,213,676 shares
As of March 31, 2024:	30,213,676 shares
2. Number of treasury stocks at the end of the period

As of June 30, 2024:	2,617,586 shares
As of March 31, 2024:	2,617,586 shares
3. Average number of shares during the period (cumulative from the beginning of the fiscal year)

Three months ended June 30, 2024:	27,596,090 shares
Three months ended June 30, 2023:	28,332,007 shares

*The quarterly financial statements are not subject to quarterly reviews.

*Explanation regarding appropriate use of projected business performance

The above projection was made based on information available at present. Please note in advance that potential risks and uncertainties are included. The actual figures might differ from the figures stated above due to any possible factor.

Consolidated Financial Results

(1) Quarterly Consolidated Balance Sheet

(millions of yen)

	At the end of the previous fiscal year (March 31, 2024)	At the end of the first quarter (June 30, 2024)
Assets		
Current assets		
Cash and deposits	6,493	9,028
Notes and accounts receivable-trade	117	92
Merchandise	21,175	21,248
Supplies	510	567
Accounts receivable-other	11,164	10,861
Other	910	937
Total current assets	40,372	42,734
Noncurrent assets		
Tangible noncurrent assets		
Buildings and structures (net)	3,504	3,502
Machinery and equipment (net)	563	539
Land	569	569
Construction in progress	10	42
Other (net)	366	428
Total tangible noncurrent assets	5,014	5,083
Intangible noncurrent assets		
Other	3,209	3,791
Total intangible noncurrent assets	3,209	3,791
Investments and other assets		
Guarantee deposits	6,739	6,848
Deferred tax assets	2,127	1,782
Other	2,743	2,752
Allowance for doubtful accounts	(2)	(2)
Total investments and other assets	11,607	11,382
Total noncurrent assets	19,831	20,257
Total assets	60,204	62,992
Liabilities		
Current liabilities		
Notes and accounts payable-trade	10,590	9,530
Electronically recorded obligations - operating	1,342	1,396
Short-term loans payable	202	2,856
Accounts payable	4,348	4,159
Income taxes payable	702	835
Provision for bonuses	1,123	657
Provision for directors' bonuses	23	11
Provision for share awards	2	-
Asset retirement obligations	32	487
Other	2,628	3,536
Total current liabilities	20,997	23,469
Noncurrent liabilities		
Asset retirement obligations	4,112	3,725
Provision for share awards	40	55
Other	24	24
Total noncurrent liabilities	4,177	3,805
Total liabilities	25,174	27,275
Net assets		
Shareholders' equity		
Capital stock	3,030	3,030
Capital surplus	4,538	4,538
Retained earnings	34,837	35,547
Treasury stock	(7,069)	(7,069)
Total shareholders' equity	35,336	36,045
Accumulated other comprehensive income		
Foreign currency translation adjustment	(306)	(328)
Total accumulated other comprehensive income	(306)	(328)
Total net assets	35,030	35,717
Total liabilities and net assets	60,204	62,992

(2) Statements of Consolidated Income and Comprehensive Income

Statements of Consolidated Income

First Quarter (Three Months Aggregate)

(millions of yen)

	Three months ended June 30, 2023 (April 1, 2023 to June 30, 2023)	Three months ended June 30, 2024 (April 1, 2024 to June 30, 2024)
Net sales	32,155	35,495
Cost of sales	14,477	16,083
Gross profit	17,678	19,412
Selling, general and administrative expenses	15,176	16,644
Operating income	2,502	2,768
Non-operating income		
Interest income	0	0
Foreign exchange gains	114	57
Purchase discounts	8	-
Rent income	3	3
Share of profit of entities accounted for using equity method	124	145
Other	29	40
Total non-operating income	280	247
Non-operating expenses		
Interest expenses	2	1
Rent expenses	3	3
Other	11	11
Total non-operating expenses	16	17
Ordinary income	2,766	2,999
Extraordinary loss		
Loss on retirement of noncurrent assets	15	69
Impairment loss	19	125
Total extraordinary loss	34	194
Income before income taxes	2,731	2,804
Income taxes-current	167	695
Income taxes-deferred	765	344
Total income taxes	933	1,040
Net income	1,798	1,763
Net income attributable to owners of parent	1,798	1,763

Statements of Consolidated Comprehensive Income

First Quarter (Three Months Aggregate)

(millions of yen)

	Three months ended June 30, 2023 (April 1, 2023 to June 30, 2023)	Three months ended June 30, 2024 (April 1, 2024 to June 30, 2024)
Net income	1,798	1,763
Other comprehensive income		
Foreign currency translation adjustment	(9)	(22)
Total other comprehensive income	(9)	(22)
Comprehensive income	1,789	1,741
Comprehensive income attributable to:		
Owners of the parent company	1,789	1,741
Non-controlling interests	-	-

(3) Consolidated Cash Flows

(millions of yen)

	Three months ended June 30, 2023 (April 1, 2023 to June 30, 2023)	Three months ended June 30, 2024 (April 1, 2024 to June 30, 2024)
Cash flows from operating activities		
Income before income taxes	2,731	2,804
Depreciation	213	386
Depreciation of intangible assets	96	116
Amortization of long-term prepaid expenses	165	185
Impairment loss	19	125
Increase (decrease) in provision for bonuses	(1,354)	(466)
Increase (decrease) in provision for directors' bonuses	(36)	(12)
Increase (decrease) in allowance for doubtful accounts	2	-
Interest and dividends income	(0)	(0)
Interest expenses	2	1
Decrease (increase) in trade receivables	651	338
Decrease (increase) in inventories	266	(124)
Decrease (increase) in other current assets	(624)	(37)
Increase (decrease) in trade payables	(1,272)	(1,007)
Increase (decrease) in other current liabilities	(755)	449
Share of loss (profit) of entities accounted for using equity method	(124)	(145)
Other	14	(143)
Subtotal	(5)	2,470
Interest and dividends received	0	0
Interest expenses paid	(2)	(1)
Proceeds from compensation for forced relocation	-	136
Income taxes paid	(1,033)	(456)
Net cash provided by operating activities	(1,040)	2,148
Cash flows from investment activities		
Purchase of property, plant and equipment	(434)	(444)
Payments for asset retirement obligations	(49)	(9)
Purchase of intangible assets	(309)	(656)
Purchase of long-term prepaid expenses	(71)	(72)
Payments of guarantee deposits	(33)	(114)
Proceeds from refund of guarantee deposits	79	5
Net cash provided by investment activities	(818)	(1,292)
Cash flows from financing activities		
Net increase (decrease) in short-term loans payable	(344)	2,654
Purchase of treasury shares	(1,311)	-
Dividends paid	(925)	(983)
Other	(1)	-
Net cash provided by financing activities	(2,582)	1,670
Effect of exchange rate change on cash and cash equivalents	(9)	3
Increase (decrease) in cash and cash equivalents	(4,451)	2,530
Cash and cash equivalents at beginning of term	8,562	6,486
Cash and cash equivalents at end of term	4,111	9,017