

Results of Store Openings and Closings for FY2024 (Retail, Outlet)

◇Number of stores by business

	Apr.	May	Jun.	Jul.	Aug.	Sep.	1st half total		
							Newly Opened	Relocated, Renovated	Closed
Trend-conscious Market	104	104	104	102	102	102	0	1	2
UNITED ARROWS (G.M. Store)	14	14	14	14	14	14	0	0	0
UNITED ARROWS	24	24	24	24	24	24	0	0	0
BEAUTY&YOUTH UNITED ARROWS	37	37	37	36	36	36	0	0	1
Others	29	29	29	28	28	28	0	1	1
Basic Trend-conscious Market	88	88	88	88	89	90	6	2	1
green label relaxing	85	85	84	84	84	85	2	2	1
Others	3	3	4	4	5	5	4	0	0
Outlet	27	27	27	27	27	27	1	0	0
Number of stores at month end	219	219	219	217	218	219	-	-	-
Number of comparable stores	181	184	184	179	158	152	-	-	-
	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	2nd half total		
							Newly Opened	Relocated, Renovated	Closed
Trend-conscious Market	102	103	103	103	101	103	3	2	2
UNITED ARROWS (G.M. Store)	14	14	14	14	14	14	0	0	0
UNITED ARROWS	24	25	25	25	24	25	2	0	1
BEAUTY&YOUTH UNITED ARROWS	36	36	36	36	35	36	1	1	1
Others	28	28	28	28	28	28	0	1	0
Basic Trend-conscious Market	90	90	90	90	90	91	1	1	0
green label relaxing	85	85	85	85	85	85	0	1	0
Others	5	5	5	5	5	6	1	0	0
Outlet	27	27	27	27	27	27	0	0	0
Number of stores at month end	219	220	220	220	218	221	-	-	-
Number of comparable stores	181	181	182	162	151	178	-	-	-

•UNITED ARROWS G.M. (General Merchandising) Store: Stores offer both UNITED ARROWS and BEAUTY&YOUTH UNITED ARROWS products.

•Trend-conscious Market Others: DRAWER, ODETTE É ODILE, STEVEN ALAN, ROKU, BLAMINK, H BEAUTY&YOUTH, District UNITED ARROWS, ASTRAET, California General Store

•Basic Trend-conscious Market Others: CITEN

•Number of comparable stores does not include its Outlet stores.

◇Details of store openings and closings

Month	Date	Type	Store name	Commercial facility (address)
March	9	Newly opened	UNITED ARROWS AMUPLAZA HAKATA WOMEN'S STORE	AMUPLAZA HAKATA (Fukuoka-shi, Fukuoka)
	23	Newly opened	BEAUTY&YOUTH UNITED ARROWS MUSASHIKOSUGI	GRANDTREE MUSASHIKOSUGI (Kawasaki-shi, Kanagawa)
	3	Newly opened	CITEN UNITED ARROWS SHINJUKU STORE	LUMINE SHINJUKU (Shinjuku-ku, Tokyo)
February	14	Closed	UNITED ARROWS NIIGATA *2	BANDAI CITY BILLBOARD PLACE (Niigata-shi, Niigata)
	14	Closed	BEAUTY&YOUTH UNITED ARROWS NIIGATA *2	BANDAI CITY BILLBOARD PLACE (Niigata-shi, Niigata)
	29	Renovated	green label relaxing lumine ikebukuro	LUMINE Ikebukuro (Toshima-ku, Tokyo)
January		None		
December		None		
November	24	Newly opened	UNITED ARROWS AZABUDAI HILLS WOMEN'S STORE	Azabudai Hills (Minato-ku, Tokyo)
	10	Renovated	BEAUTY&YOUTH UNITED ARROWS NAGASAKI	AMUPLAZA NAGASAKI (Nagasaki-shi, Nagasaki)
	11	Relocated	ROKU AOYAMA	Stand-alone store (Minato-ku, Tokyo)
October		None		
September	15	Newly opened	green label relaxing grand front osaka *1	GRAND FRONT OSAKA (Osaka-shi, Osaka)
	6	Renovated	Odette e Odile shinjuku	LUMINE Shinjuku (Shinjuku-ku, Tokyo)
	14	Renovated	green label relaxing lumine tachikawa	LUMINE TACHIKAWA (Tachikawa-shi, Tokyo)
August	10	Newly opened	CITEN UNITED ARROWS FUJIMI	LaLaport FUJIMI (Fujimi-shi, Saitama)
July	31	Closed	District UNITED ARROWS	Stand-alone store (Shibuya-ku, Tokyo)
	31	Closed	BEAUTY&YOUTH UNITED ARROWS SHINSAIBASHI	Stand-alone store (Osaka-shi, Osaka)
June	16	Newly opened	CITEN UNITED ARROWS KASHIWANOHA	LaLaport KASHIWANOHA (Kashiwa-shi, Chiba)
	30	Closed	green label relaxing grand front osaka *1	GRAND FRONT OSAKA (Osaka-shi, Osaka)
May		None		
April	6	Newly opened	green label relaxing koshigaya laketown	AEON Lake Town (Koshigaya-shi, Saitama)
	7	Newly opened	CITEN UNITED ARROWS SHONAN HIRATSUKA	LaLaport SHONAN HIRATSUKA (Hiratsuka-shi, Kanagawa)
	14	Newly opened	CITEN UNITED ARROWS EBINA	LaLaport EBINA (Ebina-shi, Kanagawa)
	17	Newly opened	UNITED ARROWS LTD. OUTLET KADOMA	mitsui OUTLET PARK OSAKA KADOMA (Kadoma-shi, Osaka)
	20	Relocated	green label relaxing namba parks	NAMBA PARKS (Naniwa-ku, Osaka-shi)

*1 green label relaxing grand front osaka is counted as both closed and newly opened store based on our store counting management policy as the store stopped handling children's products due to renovations.

*2 UNITED ARROWS NIIGATA and BEAUTY&YOUTH UNITED ARROWS NIIGATA are counted as closed stores based on our store counting management policy as the stores are closed temporary due to renovations.

Results of Store Openings and Closings for FY2024 (Online)



UNITED ARROWS LTD.

◇Number of stores by business

(unit: store)

	Apr.	May	Jun.	Jul.	Aug.	Sep.	1st half total	
							Newly Opened	Closed
Trend-conscious Market	38	38	38	39	40	40	2	0
UNITED ARROWS	9	9	9	9	9	9	0	0
BEAUTY&YOUTH UNITED ARROWS	9	9	9	9	9	9	0	0
Others	20	20	20	21	22	22	2	0
Basic Trend-conscious Market	13	13	13	13	13	13	1	0
green label relaxing	9	9	9	9	9	9	0	0
Others	4	4	4	4	4	4	1	0
Number of stores at month end	51	51	51	52	53	53	-	-
Number of comparable stores	48	48	48	48	48	48	-	-
	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	2nd half total	
							Newly Opened	Closed
Trend-conscious Market	40	40	40	42	42	42	2	0
UNITED ARROWS	9	9	9	9	9	9	0	0
BEAUTY&YOUTH UNITED ARROWS	9	9	9	9	9	9	0	0
Others	22	22	22	24	24	24	2	0
Basic Trend-conscious Market	13	13	13	13	13	13	0	0
green label relaxing	9	9	9	9	9	9	0	0
Others	4	4	4	4	4	4	0	0
Number of stores at month end	53	53	53	55	55	55	-	-
Number of comparable stores	48	49	49	49	49	49	-	-

*Trend-conscious Market Others: DRAWER, ODETTE É ODILE, monkey time, STEVEN ALAN, ROKU, BLAMINK, H BEAUTY&YOUTH, ASTRAET, LOEFF, AEWEN MATOPH., California General Store, UNITED ARROWS GOLF, UNITED ARROWS BEAUTY

*Basic Trend-conscious Market Others: CITEN

◇Details of store openings and closings

Month	Date	Type	Business name	Site name
March		None		
February		None		
January	25	Newly Opened	UNITED ARROWS BEAUTY	AMAZON
	25	Newly Opened	UNITED ARROWS BEAUTY	Rakuten
December		None		
November		None		
October		None		
September		None		
August	22	Newly Opened	UNITED ARROWS GOLF	UNITED ARROWS LTD. ONLINE
July	4	Newly Opened	DRAWER	Rakuten Fashion
June		None		
May		None		
April	13	Newly Opened	CITEN	Small