

## Consolidated Financial Summary for the Three Months Ended June 30, 2023 〔Japanese GAAP〕

Note: Figures smaller than one million yen are rounded down.

Listed Company Name: UNITED ARROWS LTD.  
 Securities Traded: The Prime Market of the Tokyo Stock Exchange  
 Code Number: 7606  
 URL: <http://www.united-arrows.co.jp/en/>  
 Representative: Yoshinori Matsuzaki, Representative Director, President and CEO  
 Contact: Takeo Nakazawa, Director, Executive Managing Officer and CFO  
 Telephone: +81-3-5785-6325

Scheduled Date of Reporting Date: August 10, 2023  
 Scheduled Date of Dividend Payment: -  
 Supplementary materials for the financial results: Yes  
 Holding of presentation of financial results: Yes (for institutional investors and analysts)

### 1. Consolidated Business Results for the Three-Month Period of the Fiscal Year Ending March 31, 2024 (April 1, 2023 to June 30, 2023)

#### (1) Consolidated Business Performance (aggregate)

(% indicates increase / decrease YoY)

	Total Sales		Operating Profit		Ordinary Profit		Net Income attributable to owners of parent	
	¥ million	%	¥ million	%	¥ million	%	¥ million	%
Three months ended								
June 30, 2023	32,155	8.4	2,502	35.0	2,766	32.2	1,798	35.9
June 30, 2022	29,664	17.4	1,853	—	2,093	—	1,323	—

(Note) Comprehensive income: As of June 30, 2023: ¥1,789million [(44.1%)], As of June 30, 2022: ¥1,241million [(—%)]

	Net Income per Share	Net Income per Share after Adjusting for Dilutive Effects
Three months ended	yen	yen
June 30, 2023	63.48	—
June 30, 2022	46.45	—

(Note) There are no dilutive shares.

#### (2) Consolidated Financial Conditions

	Total Assets	Net Assets	Equity Ratio	Per-share net worth
	¥ million	¥ million	%	¥
As of June 30, 2023	55,808	33,182	59.5	1,187.38
As of March 31, 2023	61,184	33,702	55.1	1,182.72

(Reference) Shareholders' equity: June 30, 2023: ¥33,182 million March 31, 2023: ¥33,702 million

### 2. Conditions of Dividend Payment

	Annual Dividend				
	1Q End	2Q End	3Q End	Fiscal Year End	Annual
	yen	yen	yen	yen	yen
Fiscal year ended March 31, 2023	-	12.00	-	35.00	47.00
Fiscal year ending March 31, 2024	-				
Fiscal year ending March 31, 2024 (Est.)		17.00	-	38.00	55.00

(Note) Revision to recently disclosed projected dividend payment: None

### 3. Projected Consolidated Performance of the Fiscal Year Ending March 2024 (From April 1, 2023 to March 31, 2024)

(% indicates increase / decrease YoY)

	Total Sales		Operating Profit		Ordinary Profit		Net Income attributable to owners of parent		Net Income per share
	¥ million	%	¥ million	%	¥ million	%	¥ million	%	yen
Full Fiscal Year	138,300	6.3	7,000	10.0	7,420	7.5	4,830	11.2	169.50

(Note) Revision to recently disclosed projected consolidated performance: None

#### 4. Others

##### (1) Changes in Significant Subsidiaries during the Current Quarter: None

(Changes in special subsidiaries that caused a change in scope of consolidation)

##### (2) Adoption of Special Accounting Methods for Preparing Quarterly Consolidated Financial Statements: None

##### (3) Changes in Accounting Principles, Procedures, Methods of Presentation and Other Items

1. Changes due to revision of accounting standards: None
2. Changes other than 1: None
3. Changes in accounting estimates: None
4. Restatement of prior period financial statements after error corrections: None

##### (4) Number of Shares Issued (Common Stocks)

1. Number of shares issued at the end of the period (including treasury stock)
 

As of June 30, 2023:	30,213,676 shares
As of March 31, 2023:	30,213,676 shares
2. Number of treasury stocks at the end of the period
 

As of June 30, 2023:	2,267,920 shares
As of March 31, 2023:	1,718,392 shares
3. Average number of shares during the period (cumulative from the beginning of the fiscal year)
 

Three months ended June 30, 2023:	28,332,007 shares
Three months ended June 30, 2022:	28,495,309 shares

\*The quarterly financial statements are not subject to quarterly reviews.

##### \*Explanation regarding appropriate use of projected business performance

The above projection was made based on information available at present. Please note in advance that potential risks and uncertainties are included. The actual figures might differ from the figures stated above due to any possible factor.

# Consolidated Financial Results

## (1) Quarterly Consolidated Balance Sheet

(millions of yen)

	At the end of the previous fiscal year (March 31, 2023)	At the end of the first quarter (June 30, 2023)
<b>Assets</b>		
Current assets		
Cash and deposits	8,562	4,111
Notes and accounts receivable-trade	109	149
Merchandise	20,128	19,838
Supplies	511	534
Accounts receivable-other	11,398	10,545
Other	893	1,674
<b>Total current assets</b>	<b>41,604</b>	<b>36,854</b>
Noncurrent assets		
Tangible noncurrent assets		
Buildings and structures (net)	3,320	3,449
Machinery and equipment (net)	676	648
Land	569	569
Construction in progress	92	6
Other (net)	307	315
<b>Total tangible noncurrent assets</b>	<b>4,966</b>	<b>4,990</b>
Intangible noncurrent assets		
Other	1,682	1,837
<b>Total intangible noncurrent assets</b>	<b>1,682</b>	<b>1,837</b>
Investments and other assets		
Guarantee deposits	6,626	6,579
Deferred tax assets	3,235	2,469
Other	3,068	3,079
Allowance for doubtful accounts	-	(2)
<b>Total investments and other assets</b>	<b>12,930</b>	<b>12,126</b>
<b>Total noncurrent assets</b>	<b>19,580</b>	<b>18,954</b>
<b>Total assets</b>	<b>61,184</b>	<b>55,808</b>
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable-trade	9,729	8,384
Short-term loans payable	2,504	2,160
Accounts payable	4,266	3,273
Income taxes payable	1,303	290
Provision for bonuses	2,017	663
Provision for directors' bonuses	48	12
Provision for loss on store closings	136	136
Asset retirement obligations	237	223
Other	3,207	3,397
<b>Total current liabilities</b>	<b>23,451</b>	<b>18,540</b>
Noncurrent liabilities		
Asset retirement obligations	4,002	4,057
Other	27	27
<b>Total noncurrent liabilities</b>	<b>4,030</b>	<b>4,085</b>
<b>Total liabilities</b>	<b>27,482</b>	<b>22,625</b>
<b>Net assets</b>		
Shareholders' equity		
Capital stock	3,030	3,030
Capital surplus	4,444	4,444
Retained earnings	31,429	32,231
Treasury stock	(5,006)	(6,318)
<b>Total shareholders' equity</b>	<b>33,897</b>	<b>33,387</b>
Accumulated other comprehensive income		
Foreign currency translation adjustment	(195)	(204)
<b>Total accumulated other comprehensive income</b>	<b>(195)</b>	<b>(204)</b>
<b>Total net assets</b>	<b>33,702</b>	<b>33,182</b>
<b>Total liabilities and net assets</b>	<b>61,184</b>	<b>55,808</b>

## (2) Statements of Consolidated Income and Comprehensive Income

### Statements of Consolidated Income

First Quarter (Three Months Aggregate)

(millions of yen)

	Three months ended June 30, 2022 (April 1, 2022 to June 30, 2022)	Three months ended June 30, 2023 (April 1, 2023 to June 30, 2023)
Net sales	29,664	32,155
Cost of sales	13,482	14,477
Gross profit	16,181	17,678
Selling, general and administrative expenses	14,328	15,176
Operating income	1,853	2,502
Non-operating income		
Interest income	0	0
Foreign exchange gains	118	114
Purchase discounts	14	8
Rent income	3	3
Share of profit of entities accounted for using equity method	61	124
Other	56	29
Total non-operating income	253	280
Non-operating expenses		
Interest expenses	4	2
Rent expenses	3	3
Other	6	11
Total non-operating expenses	13	16
Ordinary income	2,093	2,766
Extraordinary loss		
Loss on retirement of noncurrent assets	-	15
Impairment loss	56	19
Total extraordinary loss	56	34
Income before income taxes	2,037	2,731
Income taxes-current	234	167
Income taxes-deferred	478	765
Total income taxes	713	933
Net income	1,323	1,798
Net income attributable to owners of parent	1,323	1,798

## Statements of Consolidated Comprehensive Income

First Quarter (Three Months Aggregate)

(millions of yen)

	Three months ended June 30, 2022 (April 1, 2022 to June 30, 2022)	Three months ended June 30, 2023 (April 1, 2023 to June 30, 2023)
Net income	1,323	1,798
Other comprehensive income		
Foreign currency translation adjustment	(81)	(9)
Total other comprehensive income	(81)	(9)
Comprehensive income	1,241	1,789
Comprehensive income attributable to:		
Owners of the parent company	1,241	1,789
Non-controlling interests	-	-

### (3) Consolidated Cash Flows

(millions of yen)

	Three months ended June 30, 2022 (April 1, 2022 to June 30, 2022)	Three months ended June 30, 2023 (April 1, 2023 to June 30, 2023)
<b>Cash flows from operating activities</b>		
Income before income taxes	2,037	2,731
Depreciation	217	213
Depreciation of intangible assets	97	96
Amortization of long-term prepaid expenses	154	165
Impairment loss	56	19
Increase (decrease) in provision for bonuses	(338)	(1,354)
Increase (decrease) in provision for directors' bonuses	6	(36)
Increase (decrease) in allowance for doubtful accounts	-	2
Interest and dividends income	(0)	(0)
Interest expenses	4	2
Decrease (increase) in notes receivable	590	651
Decrease (increase) in inventories	1,407	266
Decrease (increase) in other current assets	15	(624)
Increase (decrease) in trade payables	(1,615)	(1,272)
Increase (decrease) in other current liabilities	(230)	(755)
Share of loss (profit) of entities accounted for using equity method	(61)	(124)
Other	27	14
Subtotal	2,369	(5)
Interest and dividends received	0	0
Interest expenses paid	(4)	(2)
Income taxes paid	(409)	(1,033)
Net cash provided by operating activities	1,955	(1,040)
<b>Cash flows from investment activities</b>		
Purchase of property, plant and equipment	(66)	(434)
Payments for asset retirement obligations	(50)	(49)
Purchase of intangible assets	(185)	(309)
Purchase of long-term prepaid expenses	(1,274)	(71)
Payments of guarantee deposits	(2)	(33)
Proceeds from refund of guarantee deposits	43	79
Net cash provided by investment activities	(1,536)	(818)
<b>Cash flows from financing activities</b>		
Net increase (decrease) in short-term loans payable	(2,300)	(344)
Purchase of treasury shares	-	(1,311)
Dividends paid	(311)	(925)
Other	-	(1)
Net cash provided by financing activities	(2,611)	(2,582)
Effect of exchange rate change on cash and cash equivalents	(81)	(9)
Increase (decrease) in cash and cash equivalents	(2,273)	(4,451)
Cash and cash equivalents at beginning of term	5,593	8,562
Cash and cash equivalents at end of term	3,319	4,111