Results of Store Openings and Closings for FY2023 (Retail, Outlet)

UNITED ARROWS LTD. (unit: store)

♦ Number of stores by business

							1st half total		
	Apr.	May	Jun.	Jul.	Aug.	Sep.	Newly	Relocated,	Closed
							Opened	Renovated	Closed
Trend-conscious Market	106	106	106	105	105	105	0	1	1
UNITED ARROWS (G.M. Store)	14	14	14	14	14	14	0	0	0
UNITED ARROWS	24	24	24	24	24	24	0	0	0
BEAUTY&YOUTH UNITED ARROWS	36	36	36	36	36	36	0	1	0
Others	32	32	32	31	31	31	0	0	1
Basic Trend-conscious Market	85	85	85	85	85	85	1	1	0
green label relaxing	85	85	85	85	85	85	1	1	0
Outlet	26	26	26	26	26	26	0	0	0
Number of stores at month end	217	217	217	216	216	216		-	
Number of comparable stores	182	184	183	183	172	156	-	-	-
								2nd half total	
	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Newly	Relocated,	Closed
							Newly Opened		Closed
Trend-conscious Market	105	106	106	104	104	104	,	Relocated,	2
UNITED ARROWS (G.M. Store)	105 14	106 14	106 14	104 14	104 14	104 14	Opened 1	Relocated,	2
UNITED ARROWS (G.M. Store) UNITED ARROWS	105 14 24	106 14 24	106 14 24	104 14 24	104 14 24	104 14 24	Opened 1	Relocated, Renovated 1 0 1	2 0 0
UNITED ARROWS (G.M. Store)	105 14	106 14	106 14 24 37	104 14 24 37	104 14	104 14 24 37	Opened 1	Relocated, Renovated	2
UNITED ARROWS (G.M. Store) UNITED ARROWS	105 14 24	106 14 24	106 14 24	104 14 24	104 14 24	104 14 24	Opened 1	Relocated, Renovated 1 0 1	2 0 0
UNITED ARROWS (G.M. Store) UNITED ARROWS BEAUTY&YOUTH UNITED ARROWS	105 14 24 36	106 14 24 37	106 14 24 37	104 14 24 37	104 14 24 37	104 14 24 37	Opened 1 0 0 1	Relocated, Renovated 1 0 1 0	2 0 0
UNITED ARROWS (G.M. Store) UNITED ARROWS BEAUTY&YOUTH UNITED ARROWS Others	105 14 24 36 31	106 14 24 37 31	106 14 24 37 31	104 14 24 37 29	104 14 24 37 29	104 14 24 37 29	Opened 1 0 0 1	Relocated, Renovated 1 0 1 0 0 0	2 0 0
UNITED ARROWS (G.M. Store) UNITED ARROWS BEAUTY&YOUTH UNITED ARROWS Others Basic Trend-conscious Market	105 14 24 36 31 85 85	106 14 24 37 31 85	106 14 24 37 31 85 85	104 14 24 37 29 85	104 14 24 37 29 85	104 14 24 37 29 85	Opened 1 0 0 1 1 0 0 1 1	Relocated, Renovated 1 0 1 0 0 2	2 0 0
UNITED ARROWS (G.M. Store) UNITED ARROWS BEAUTY&YOUTH UNITED ARROWS Others Basic Trend-conscious Market green label relaxing	105 14 24 36 31 85	106 14 24 37 31 85	106 14 24 37 31 85	104 14 24 37 29 85	104 14 24 37 29 85	104 14 24 37 29 85	Opened 1 0 0 1 1 0 0 1 1	Relocated, Renovated 1 0 1 0 0 2 2	2 0 0 0 2 1
UNITED ARROWS (G.M. Store) UNITED ARROWS BEAUTY&YOUTH UNITED ARROWS Others Basic Trend-conscious Market green label relaxing Others	105 14 24 36 31 85 85	106 14 24 37 31 85 85	106 14 24 37 31 85 85	104 14 24 37 29 85 85	104 14 24 37 29 85 85	104 14 24 37 29 85 84	Opened 1 0 0 1 1 0 0 1 1	Relocated, Renovated 1 0 1 0 2 2 0	2 0 0 0 2 1

[•] UNITED ARROWS G.M. (General Merchandising) Store: Stores offer both UNITED ARROWS and BEAUTYSYOUTH UNITED ARROWS products.
• Trend-conscious Market Others: DRAWER, Odette e Odile, STEVEN ALAN, ROKU, BLAMINK, H BEAUTYSYOUTH,
District UNITED ARROWS, ASTRAET, California General Store

♦ Details of store openings and closings

Month	Type	Date	Store name	Commercial facility (address)					
March	Newly opened Mar. 31 CITEN UNITED ARROWS TACHIKAWA TAC		CITEN UNITED ARROWS TACHIKAWA TACHIHI	LaLaport TACHIKAWA TACHIHI (Tachikawa-shi, Tokyo)					
	Renovated	Mar. 2	green label relaxing lumine kitasenju	LUMINE Kitasenju (Adachi-ku, Tokyo)					
	Renovated	Mar. 9	green label relaxing amu plaza hakata	AMUPLAZA HAKATA (Hakata-ku, Fukuoka-shi)					
	Closed	Mar. 31	green label relaxing shinsaibashi parco	Shinsaibashi PARCO (Chuo-ku, Osaka-shi)					
February	None								
January	uary Closed Jan. 29 (Odette e Odile roppongi hills	ROPPONGI HILLS (Minato-ku, Tokyo)					
	Closed	Jan. 31	Odette e Odile seibu ikebukuro	SEIBU IKEBUKURO HONTEN (Toshima-ku, Tokyo)					
	Closed	Jan. 15	UNITED ARROWS LTD. OUTLET KOBE	MITSUI OUTLET PARK MARINE PIA KOBE (Tarumi-ku, Kobe-shi)					
December	None								
November	Newly opened	Nov. 2	BEAUTY&YOUTH UNITED ARROWS URAWA	Urawa PARCO (Urawa-ku, Saitama-shi)					
	Relocation	Nov. 29	UNITED ARROWS SOGO YOKOHAMA WOMEN'S STORE	SOGO YOKOHAMA (Nishi-ku, Yokohama-shi)					
October	Newly opened	Oct. 20	UNITED ARROWS LTD. OUTLET FUKAYA HANAZONO	FUKAYA-HANAZONO PREMIUM OUTLETS (Fukaya-shi, Saitama)					
September	None								
August	None								
July	Closed	Jul. 24	Odette e Odile marunouchi	SHIN-MARUNOUCHI BUILDING (Chiyoda-ku, Tokyo)					
June	None								
May	None								
April	Newly opened	Apr. 28	green label relaxing kameido clock	KAMEIDO CLOCK (Koutou-ku, Tokyo)					
	Relocation	Apr. 25	BEAUTY&YOUTH UNITED ARROWS LALAPORT FUKUOKA	LaLaport FUKUOKA (Hakata-ku, Fukuoka-shi)					
	Relocation	Apr. 25	green label relaxing lalaport fukuoka	LaLaport FUKUOKA (Hakata-ku, Fukuoka-shi)					

Basic Trend-conscious Market Others: CITEN

[•] Number of comparable stores does not include its Outlet stores.

Results of Store Openings and Closings for FY2023 (Online)



♦ Number of stores by business

(unit: store)

							1st hal	lf total
	Apr.	May	Jun.	Jul.	Aug.	Sep.	Newly	Closed
							Opened	Ciosea
Trend-conscious Market	39	39	39	39	38	38	0	1
UNITED ARROWS	9	9	9	9	9	9	0	0
BEAUTY&YOUTH UNITED ARROWS	9	9	9	9	9	9	0	0
Others	21	21	21	21	20	20	0	1
Basic Trend-conscious Market	10	10	10	10	10	10	0	0
green label relaxing	9	9	9	9	9	9	0	0
Others	1	1	1	1	1	1	0	0
Number of stores at month end	49	49	49	49	48	48	-	-
Number of comparable stores	45	45	45	45	44	44	_	_
. tambér el comparable etered							2nd ha	lf total
. tallisor of comparable stores	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	2nd ha Newly	
. tallissi si sanipalasis starss	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.		olf total Closed
Trend-conscious Market					Feb.	Mar.	Newly	
	Oct.	Nov.	Dec.	Jan.		_	Newly Opened	Closed
Trend-conscious Market	Oct. 38 9	Nov. 38 9 9	Dec. 38 9	Jan. 38 9	38 9 9	38 9 9	Newly Opened	Closed
Trend-conscious Market UNITED ARROWS	Oct. 38	Nov. 38 9 9 20	Dec. 38	Jan. 38	38 9	38 9 9 20	Newly Opened 0	Closed 0
Trend-conscious Market UNITED ARROWS BEAUTY&YOUTH UNITED ARROWS	Oct. 38 9	Nov. 38 9 9	Dec. 38 9	Jan. 38 9	38 9 9	38 9 9	Newly Opened 0 0	Closed 0 0
Trend-conscious Market UNITED ARROWS BEAUTY&YOUTH UNITED ARROWS Others	Oct. 38 9 9 20 11	Nov. 38 9 20 11	Dec. 38 9 20 11	Jan. 38 9 9 20	38 9 9 20	38 9 9 20 12	Newly Opened 0 0 0	Closed 0 0 0 0
Trend-conscious Market UNITED ARROWS BEAUTY&YOUTH UNITED ARROWS Others Basic Trend-conscious Market	Oct. 38 9 9 20 11	Nov. 38 9 20 11	Dec. 38 9 9 20 11	Jan. 38 9 20 11	38 9 9 20	38 9 9 20 12	Newly Opened 0 0 0 0 2	Closed 0 0 0 0 0 0 0
Trend-conscious Market UNITED ARROWS BEAUTY&YOUTH UNITED ARROWS Others Basic Trend-conscious Market green label relaxing	Oct. 38 9 9 20 11	Nov. 38 9 20 11	Dec. 38 9 20 11	Jan. 38 9 20 11	38 9 9 20 11	38 9 9 20 12	Newly Opened 0 0 0 0 2 0	Closed 0 0 0 0 0 0 0

[•]Trend-conscious Market Others: DRAWER, Odette e Odile, monkey time, STEVEN ALAN, ROKU, BLAMINK, H BEAUTY&YOUTH, District UNITED ARROWS, ASTRAET, LOEFF, AEWEN MATOPH., California General Store

♦ Details of store openings and closings

Month	Туре	Date	Business name	Site name				
March	Newly Opened	Mar. 3	CITEN	Rakuten Fashion				
February	None							
January	None							
December	None							
November	None							
October	Newly Opened	Oct. 26	CITEN	ZOZOTOWN				
September	None							
August	Closed	Aug. 31	Odette e Odile	LOCONDO				
July	None							
June	None							
Мау	None							
April	None							

Basic Trend-conscious Market Others: CITEN