# Results of Store Openings and Closings for FY2020 (Retail, Outlet)

UNITED ARROWS LTD. (unit: store)

### **♦Number of stores by business**

							1st half total		
	Apr.	May	Jun.	Jul.	Aug.	Sep.	Newly	Relocated,	Closed
Business Unit I	114	114	114	112	112	113	Opened 4	Renovated 0	1
UNITED ARROWS (G.M. Store)	10	114	10	10	112	113	1	0	0
UNITED ARROWS (G.W. Store)	31	31	31	30	30	30	2	0	3
BEAUTY&YOUTH UNITED ARROWS	51	51	51	50	50	50	0	0	1
Odette e Odile	14	14	14	14	14	14	0	0	0
DRAWER	8	8	8	8	8	8	1	0	0
Business Unit II	100	100	100	100	100	100	4	1	2
green label relaxing	86	86	86	86	86	86	4	1	2
EMMEL REFINES	9	9	9	9	9	9	0	0	0
THE STATION STORE UNITED ARROWS LTD.	5	5	5	5	5	5	0	0	0
Outlet	26	26	26	26	26	26	0	0	0
Number of stores at month end	240	240	240	238	238	239		U	0
Number of comparable stores	192	193	167	188	167	153		_	_
indifficer of comparable stores	172	175	107	100	107	133		2nd half total	
	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Newly	Relocated,	Closed
							Opened	Renovated	Closed
Business Unit I	113	114	114	112	114	113	3	0	6
UNITED ARROWS (G.M. Store)	11	12	12	12	12	12	1	0	0
UNITED ARROWS	30	30	30	30	30	30	1	0	1
BEAUTY&YOUTH UNITED ARROWS	50	50	50	48	48	47	0	0	3
Odette e Odile	14	14	14	14	13	13	0	0	1
DRAWER	8	8	8	8	8	8	0	0	0
BLAMINK *1					3	3	1	0	1
Business Unit II	102	102	102	100	100	101	3	1	2
green label relaxing	88	88	88	87	87	88	3	1	1
EMMEL REFINES	9	9	9	8	8	8	0	0	1
THE STATION STORE UNITED ARROWS LTD.	5	5	5	5	5	5	0	0	0
Outlet	26	27	27	27	27	27	1	0	0
Number of stores at month end	241	243	243	239	241	241	-	-	-
Number of comparable stores	193	199	200	189	180	186	-	-	-

\*\*UNITED ARROWS G.M. (General Merchandising) Stores offer both UNITED ARROWS and BEAUTY&YOUTH UNITED ARROWS products.

\*\*UNITED ARROWS: UNITED ARROWS, THE SOVEREIGN HOUSE, District UNITED ARROWS, ASTRAET, THE AIRPORT STORE UNITED ARROWS LTD.

\*\*BEAUTY&YOUTH UNITED ARROWS: BEAUTY&YOUTH UNITED ARROWS, monkey time BEAUTY&YOUTH UNITED ARROWS, STEVEN ALAN, ROKU, H BEAUTY&YOUTH.

\*\*green label relaxing: green label relaxing, WORK TRIP OUTFITS GREEN LABEL RELAXING, Lurow GREEN LABEL RELAXING

•Number of comparable stores does not include its Outlet stores.

Month	Type	Date	Store name	Commercial facility (address)				
March Newly opene		Mar. 5	UNITED ARROWS KITASENJU WOMEN'S STORE	LUMINE Kitasenju (Adachi-ku, Tokyo)				
Newly opened	Mar. 5	BLAMINK UMEDA	Hankyu Umeda Main Store (Kita-ku, Osaka-shi)					
	Newly opened	Mar. 27	green label relaxing aobadai tokyu square	Aobadai Tokyu SQUARE (Aoba-ku, Yokohama-shi)				
Closed		Mar. 31	UNITED ARROWS KYOTO	Stand-alone store (Shimogyo-ku, Kyoto-shi)				
	Closed	Mar. 31	BEAUTY&YOUTH UNITED ARROWS SHINAGAWA WOMEN'S STORE	Wing Takanawa ( Minato-Ku, Tokyo)				
	Closed	Mar. 31	BLAMINK SHINJUKU ISETAN	Isetan Shinjuku (Shinjuku-ku, Tokyo)				
ebruary	Closed		Odette e Odile nagoya lachic	Lachic (Naka-ku, Nagoya-shi)				
January Closed	Closed	Jan. 26	BEAUTY&YOUTH UNITED ARROWS IKEBUKURO WOMEN'S STORE	LUMINE Ikebukuro (Toshima-ku, Tokyo)				
	Closed	Jan. 26	BEAUTY&YOUTH UNITED ARROWS KYOTO	Fujii Daimaru (Shimogyo-ku, Kyoto-shi)				
	Closed	Jan. 31	green label relaxing mits kokubunji	mi:ts KOKUBUNJI (Kokubunji-shi, Tokyo)				
	Closed	Jan. 26	EMMEL REFINES Lumine Omiya	LUMINE OMIYA (Omiya-ku, Saitama-shi)				
December	None	-		·				
November	Newly opened	Nov. 1	UNITED ARROWS SHIBUYA SCRAMBLE SQUARE	SHIBUYA SCRAMBLE SQUARE (Shibuya-ku, Tokyo)				
	Newly opened	Nov. 13	UNITED ARROWS LTD. OUTLET MINAMI MACHIDA	Grandberry Park (Machida-shi, Tokyo)				
	Newly opened	Oct. 10	green label relaxing takasaki montres	Takasaki Montres (Takasaki-shi, Gunma)				
	Newly opened	Oct. 31	Lurow GREEN LABEL RELAXING yaesu	YAESU SHOPPING MALL (Chuo-ku, Tokyo)				
	Renovated	Oct. 4	green label relaxing tokyo skytree town solamachi	TOKYO SKYTREE TOWN (Sumida-ku, Tokyo)				
September	Newly opened	Sep. 7	UNITED ARROWS AOYAMA WOMEN'S STORE	Stand-alone store (Minato-ku, Tokyo)				
•	Newly opened	Sep. 12	UNITED ARROWS SAPPORO	SAPPORO PARCO (Chuo-ku, Sapporo-shi)				
	Newly opened	Sep. 20	UNITED ARROWS OSAKA MEN'S STORE	GRAND FRONT OSAKA (Kita-ku, Osaka-shi)				
	Renovated	Sep. 5	green label relaxing lumine machida	LUMINE MACHIDA (Machida-shi, Tokyo)				
	Closed	Sep. 15	UNITED ARROWS SHINSAIBASHI	DAIMARU SHINSAIBASHI (Chuo-ku, Osaka-shi)				
	Closed	Sep. 16	UNITED ARROWS UMEDA	BREEZÉ BREEZÉ (Kita-ku, Osaka-shi)				
August Newly opene		Aug. 9	WORK TRIP OUTFITS GREEN LABEL RELAXING tenjin chikagai	Tenjin Chikagai (Chuo-ku, Fukuoka-shi)				
Newl	Newly opened	Aug. 17	WORK TRIP OUTFITS GREEN LABEL RELAXING sapporo pole town	Sapporo-Chikagai (Chuo-ku, Sapporo-shi)				
	Closed	Aug. 8	WORK TRIP OUTFITS GREEN LABEL RELAXING tenjin chikagai	Tenjin Chikagai (Chuo-ku, Fukuoka-shi)				
	Closed	Aug. 16	WORK TRIP OUTFITS GREEN LABEL RELAXING sapporo pole town	Sapporo-Chikagai (Chuo-ku, Sapporo-shi)				
July	Closed	Jul. 7	UNITED ARROWS SAPPORO	SAPPORO PARCO (Chuo-ku, Sapporo-shi)				
	Closed	Jul. 7	BEAUTY&YOUTH UNITED ARROWS SAPPORO	SAPPORO PARCO (Chuo-ku, Sapporo-shi)				
une	None							
Лау	None							
April	Newly opened	Apr. 1	DRAWER ROPPONGI	TOKYO MIDTOWN ( Minato-ku, Tokyo)				
	Newly opened	Apr. 5	WORK TRIP OUTFITS GREEN LABEL RELAXING keihan city mall	KEIHAN CITY MALL (Chuo-ku, Osaka-shi)				
	Renovated	Apr. 11	Lurow GREEN LABEL RELAXING crysta nagahori	CRYSTA Nagahori (Chuo-ku, Osaka-shi)				

<sup>\*1</sup> In February 2020, UNITED ARROWS LTD. have absorption-type merged Designs & Co., a group company operating BLAMINK.

## Results of Store Openings and Closings for FY2020 (Online)



### ♦ Number of stores by business

<b>♦Number of stores by business</b> (unit: store)								
							1st half total	
	Apr.	May	Jun.	Jul.	Aug.	Sep.	Newly	Closed
Business Unit I	35	35	35	35	35	35	Opened 0	0
UNITED ARROWS	11	11	11	11	11	11	0	0
BEAUTY&YOUTH UNITED ARROWS	13	13	13	13	13	13	0	0
Odette e Odile	10	10	10	10	10	10	0	0
DRAWER	10	10	10	10	10	10	0	0
Business Unit II	23	23	23	23	23	23	0	0
green label relaxing	10	10	10	10	10	10	0	0
EMMEL REFINES	7	7	7	7	7	7	0	0
THE STATION STORE UNITED ARROWS LTD.	6	6	6	6	6	6	0	0
Number of stores at month end	58	58	58	58	58	58	U	
Number of comparable stores	57	57	57	57	57	44	_	_
ivalliber of comparable stores	37	37	37	37	37	77	2nd ha	If total
	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Newly	
							Opened	Closed
Business Unit I	35	35	35	34	35	35	0	1
UNITED ARROWS	11	11	11	10	10	10	0	1
BEAUTY&YOUTH UNITED ARROWS	13	13	13	13	13	13	0	0
0-1-44 0-111-	10						_	
Odette e Odile	10	10	10	10	10	10	0	0
DRAWER	10	10 1	10 1	10 1	10 1	10 1	0	0
	10			10				
DRAWER	1 23			10 1 22			0	0
DRAWER BLAMINK *1	1	1	1	1	1 1	1	0	0
DRAWER BLAMINK *1 Business Unit II	23	22	1 22	1 22	1 1 22	1 1 22	0 0	0
DRAWER BLAMINK *1 Business Unit II green label relaxing	1 23 10 7 6	1 22 9 7 6	1 22 9 7 6	1 22 9 7 6	1 1 22 9 7 6	1 1 22 9 7 6	0 0	0 0 1 1
DRAWER BLAMINK *1 Business Unit II green label relaxing EMMEL REFINES	1 23 10 7	1 22 9 7	1 22 9 7	1 22 9 7	1 1 22 9 7	1 1 22 9 7	0 0 0 0	0 0 1 1 0

<sup>·</sup>UNITED ARROWS: UNITED ARROWS, UNITED ARROWS & SONS, ASTRAET

#### ♦ Details of store openings and closings

Month	Type	Date	Business name	Site name	
March	None				
February	None				
January	Closed	osed Jan. 31 UNITED ARROWS MITSUI SHOPPING PA			
December	None				
November	Closed	Nov. 30	green label relaxing	smarby	
October	None				
September	None				
August	None				
July	None				
June	None				
May	None				
April	None			_	

<sup>\*1</sup> In February 2020, UNITED ARROWS LTD. have absorption-type merged Designs & Co., a group company operating BLAMINK.

<sup>•</sup>BEAUTY&YOUTH UNITED ARROWS: BEAUTY&YOUTH UNITED ARROWS, monkey time BEAUTY&YOUTH UNITED ARROWS,

STEVEN ALAN, ROKU, H BEAUTY&YOUTH