

# Results of Store Openings and Closings for FY2018 (Retail, Outlet)



UNITED ARROWS LTD.

(unit: store)

## ◇Number of stores by business

	Apr.	May	Jun.	Jul.	Aug.	Sep.	1st half total		
							Newly Opened	Relocated, Renovated	Closed
<b>UNITED ARROWS Business</b>	91	91	91	90	90	91	5	0	2
UNITED ARROWS (G.M. Store)	9	9	9	9	9	9	0	0	0
UNITED ARROWS	31	31	31	31	31	31	2	0	1
BEAUTY&YOUTH UNITED ARROWS	51	51	51	50	50	51	3	0	1
green label relaxing Business	71	71	71	71	71	72	3	3	0
Small Business Units	63	62	62	60	59	59	2	0	4
Outlet	26	26	26	26	26	26	2	0	0
Number of stores at month end	251	250	250	247	246	248	-	-	-
Number of comparable stores	200	207	208	201	189	184	-	-	-
	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	2nd half total		
							Newly Opened	Relocated, Renovated	Closed
<b>UNITED ARROWS Business</b>	91	92	92	91	91	90	2	4	3
UNITED ARROWS (G.M. Store)	9	9	9	9	9	9	0	1	0
UNITED ARROWS	31	31	31	30	30	30	1	1	2
BEAUTY&YOUTH UNITED ARROWS	51	52	52	52	52	51	1	2	1
green label relaxing Business	72	72	72	72	72	74	2	3	0
Small Business Units	59	60	60	46	39	39	1	0	21
Outlet	26	26	26	26	26	26	0	1	0
Number of stores at month end	248	250	250	235	228	229	-	-	-
Number of comparable stores	205	204	203	175	167	177	-	-	-

\* UNITED ARROWS G.M. (General Merchandising) Store: Stores offer both UNITED ARROWS and BEAUTY&YOUTH UNITED ARROWS products.

\* UNITED ARROWS: UNITED ARROWS, THE SOVEREIGN HOUSE, District UNITED ARROWS, ASTRAET.

\* BEAUTY&YOUTH UNITED ARROWS: BEAUTY&YOUTH UNITED ARROWS, monkey time BEAUTY&YOUTH UNITED ARROWS, STEVEN ALAN, ROKU BEAUTY&YOUTH, H BEAUTY&YOUTH.

\* green label relaxing Business: green label relaxing, WORK TRIP OUTFITS GREEN LABEL RELAXING and Lurow GREEN LABEL RELAXING

\* Small Business Units: Another Edition, Jewel Changes, Odette e Odile, Boisson Chocolat, DRAWER, EN ROUTE.

\* THE AIRPORT STORE UNITED ARROWS LTD., THE STATION STORE UNITED ARROWS LTD.

\* Number of comparable stores does not include its Outlet stores.

## ◇Details of store openings and closings

Month	Type	Date	Store name	Commercial facility (address)	
March	Newly opened	Mar. 1	Lurow GREEN LABEL RELAXING atré kawasaki	atré Kawasaki (Kawasaki-ku, Kawasaki-shi)	
	Newly opened	Mar. 16	Lurow GREEN LABEL RELAXING kinshicho termina	TERMINA (Sumida-ku, Tokyo)	
	Renovated	Mar. 21	BEAUTY&YOUTH UNITED ARROWS KICHUJOJI	coppice KICHUJOJI (Musashino-shi, Tokyo)	
	Renovated	Mar. 23	BEAUTY&YOUTH UNITED ARROWS NAMBA	NAMBA CITY (Chuo-ku, Osaka-shi)	
	Renovated	Mar. 20	green label relaxing lazona kawasaki plaza	LAZONA kawasaki plaza (Saiwai-ku, Kawasaki-shi)	
	Renovated	Mar. 30	green label relaxing hoshigaoka terrace	Hoshigaoka Terrace (Chikusa-ku, Nagoya-shi)	
	Renovated	Mar. 31	Lurow GREEN LABEL RELAXING shizuoka parche	PARCHE (Aoi-ku, Shizuoka-shi)	
	Closed	Mar. 4	BEAUTY&YOUTH UNITED ARROWS TACHIKAWA TACHIHI	LaLaport TACHIKAWA TACHIHI (Tachikawa-shi, Tokyo)	
February	Closed	Feb. 12	Another Edition Kyoto	Fujii Daimaru (Shimogyo-ku, Kyoto-shi)	
	Closed	Feb. 14	Another Edition Ikebukuro	Ikebukuro PARCO (Toshima-ku, Tokyo)	
	Closed	Feb. 14	Another Edition Nagoya	Nagoya PARCO (Naka-ku, Nagoya-shi)	
	Closed	Feb. 18	Another Edition Kashiwa	Kashiwa Takashimaya Station Mall (Kashiwa-shi, Chiba)	
	Closed	Feb. 18	Another Edition Fukuoka	Fukuoka PARCO (Chuo-ku, Fukuoka-shi)	
	Closed	Feb. 25	Odette e Odile niigata	BANDAI CITY BILLBOARD PLACE (Chuo-ku, Niigata-shi)	
	Closed	Feb. 4	Boisson Chocolat Kichijoji	atre Kichijoji (Musashino-shi, Tokyo)	
	Closed	Jan. 28	ASTRAET AOYAMA	Stand-alone store (Minato-ku, Tokyo)	
January	Closed	Jan. 8	Another Edition Omiya	LUMINE Omiya (Omiya-ku, Saitama-shi)	
	Closed	Jan. 14	Another Edition Yokohama	LUMINE Yokohama (Nishi-ku, Yokohama-shi)	
	Closed	Jan. 21	Another Edition Umeda	HEP FIVE (Kita-ku, Osaka-shi)	
	Closed	Jan. 28	Another Edition Sapporo	STELLAR PLACE SAPPORO (Chuo-ku, Sapporo-shi)	
	Closed	Jan. 28	Another Edition Yurakucho	YURAKUCHO MARUI (Chiyoda-ku, Tokyo)	
	Closed	Jan. 31	Another Edition Laforet HARAJUKU	Laforet Harajuku (Shibuya-ku, Tokyo)	
	Closed	Jan. 31	Another Edition Lumine Est Shinjuku	LUMINE EST Shinjuku (Shinjuku-ku, Tokyo)	
	Closed	Jan. 31	Odette e Odile sendai	S-PALII (Aoba-ku, Sendai-shi)	
	Closed	Jan. 8	Boisson Chocolat Omiya	LUMINE Omiya (Omiya-ku, Saitama-shi)	
	Closed	Jan. 17	Boisson Chocolat Tachikawa	LUMINE Tachikawa (Tachikawa-shi, Tokyo)	
	Closed	Jan. 21	Boisson Chocolat Marunouchi	Marunouchi Building (Chiyoda-ku, Tokyo)	
	Closed	Jan. 28	Boisson Chocolat Lumine Shinjuku	LUMINE Shinjuku (Shinjuku-ku, Tokyo)	
	Closed	Jan. 31	EN ROUTE FUTAKOTAMAGAWA	FUTAKO TAMAGAWA RISE S.C. (Setagaya-ku, Tokyo)	
	Closed	Jan. 31	THE STATION STORE UNITED ARROWS LTD. ECHIKA Ikebukuro	Echika Ikebukuro (Toshima-ku, Tokyo)	
	December	None			
November	Newly opened	Nov. 22	BEAUTY&YOUTH UNITED ARROWS MARUNOUCHI	Marunouchi Building (Chiyoda-ku, Tokyo)	
	Newly opened	Nov. 2	THE STATION STORE UNITED ARROWS LTD. ATRÉ KAWASAKI	atré Kawasaki (Kawasaki-ku, Kawasaki-shi)	
	Renovated	Nov. 3	UNITED ARROWS YOKOHAMA	LUMINE Yokohama (Nishi-ku, Yokohama-shi)	
	Renovated	Nov. 30	UNITED ARROWS LTD. OUTLET NAGASHIMA	mitsui OUTLET PARK JAZZ DREAM NAGASHIMA (Kuwana-shi, Mie)	
October	Newly opened	Oct. 7	UNITED ARROWS DAIMARU KOBE MEN'S STORE	Daimaru Kobe Store (Chuo-ku, Kobe-shi)	
	Renovated	Oct. 20	UNITED ARROWS DAIMARU KOBE WOMEN'S STORE	Daimaru Kobe Store (Chuo-ku, Kobe-shi)	
	Closed	Oct. 1	UNITED ARROWS KOBE MOTOMACHI	Stand-alone store (Chuo-ku, Kobe-shi)	
September	Newly opened	Sep. 7	UNITED ARROWS HARAJUKU *1	Stand-alone store (Shibuya-ku, Tokyo)	
	Newly opened	Sep. 7	BEAUTY&YOUTH UNITED ARROWS CHIBA	PERIE Chiba (Chuo-ku, Chiba-shi)	
	Newly opened	Sep. 29	green label relaxing chofu	Trie KEIO CHOFU (Chofu-shi, Tokyo)	
	Relocated	Sep. 7	green label relaxing perie chiba	PERIE Chiba (Chuo-ku, Chiba-shi)	
	Renovated	Sep. 7	green label relaxing lumine yokohama	LUMINE Yokohama (Nishi-ku, Yokohama-shi)	
	Renovated	Sep. 8	green label relaxing lumine omiya	LUMINE Omiya (Omiya-ku, Saitama-shi)	
	Closed	Sep. 6	UNITED ARROWS HARAJUKU FOR MEN *1	Stand-alone store (Shibuya-ku, Tokyo)	
	Closed	Sep. 3	UNITED ARROWS HARAJUKU FOR WOMEN *1	Stand-alone store (Shibuya-ku, Tokyo)	
	August	Closed	Aug. 6	Odette e Odile ginza	MARRONNIER GATE GINZA (Chuo-ku, Tokyo)
	July	Closed	Jul. 23	STEVEN ALAN YOKOHAMA	MARINE & WALK YOKOHAMA (Naka-ku, Yokohama-shi)
Closed		Jul. 30	Odette e Odile kyoto porta	KYOTO PORTA (Shimogyo-ku, Kyoto-shi)	
Closed		Jul. 30	Boisson Chocolat Funabashi	LaLaport TOKYO-BAY (Funabashi-shi, Chiba)	
June	None				
May	Closed	May 7	Another Edition Shinjuku Flags	Flags (Shinjuku-ku, Tokyo)	
April	Newly opened	Apr. 17	UNITED ARROWS NAGOYA AEKI	Takashimaya Gate Tower Mall (Nakamura-ku, Nagoya-shi)	
	Newly opened	Apr. 17	BEAUTY&YOUTH UNITED ARROWS NAGOYA AEKI	Takashimaya Gate Tower Mall (Nakamura-ku, Nagoya-shi)	
	Newly opened	Apr. 1	monkey time BEAUTY&YOUTH UNITED ARROWS OSAKA	LUCUA (Kita-ku, Osaka-shi)	
	Newly opened	Apr. 17	green label relaxing nagoya takashimaya gatetower mall	Takashimaya Gate Tower Mall (Nakamura-ku, Nagoya-shi)	
	Newly opened	Apr. 28	green label relaxing morioka fesan	FESAN (Morioka-shi, Iwate)	
	Newly opened	Apr. 17	Jewel Changes Nagoya Takashimaya Gatetower Mall	Takashimaya Gate Tower Mall (Nakamura-ku, Nagoya-shi)	
	Newly opened	Apr. 17	Odette e Odile nagoya takashimaya gatetower mall	Takashimaya Gate Tower Mall (Nakamura-ku, Nagoya-shi)	
	Newly opened	Apr. 21	UNITED ARROWS LTD. OUTLET TOSU	Tosu Premium Outlets (Tosu-shi, Saga)	
	Newly opened	Apr. 27	UNITED ARROWS LTD. OUTLET SENDAI PORT	mitsui OUTLET PARK SENDAI PORT (Miyagino-ku, Sendai-shi)	

\*1 Based on our store counting management policy, UNITED ARROWS HARAJUKU is recorded as a closed and newly opened store due to the dramatic change in product offerings at the store in line with integration of men's and women's stores.

# Results of Store Openings and Closings for FY2018 (Online)



UNITED ARROWS LTD.

## ◇Number of stores by business

(unit: store)

	Apr.	May	Jun.	Jul.	Aug.	Sep.	1st half total	
							Newly Opened	Closed
<b>UNITED ARROWS Business</b>	23	23	22	22	22	22	3	1
UNITED ARROWS	10	10	10	10	10	10	0	0
BEAUTY&YOUTH UNITED ARROWS	13	13	12	12	12	12	3	1
green label relaxing Business	9	9	8	8	8	8	0	1
Small Business Units	50	50	46	46	46	46	0	4
Number of stores at month end	82	82	76	76	76	76	-	-
Number of comparable stores	69	69	65	52	65	65	-	-
	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	2nd half total	
							Newly Opened	Closed
<b>UNITED ARROWS Business</b>	22	24	24	24	24	24	2	0
UNITED ARROWS	10	11	11	11	11	11	1	0
BEAUTY&YOUTH UNITED ARROWS	12	13	13	13	13	13	1	0
green label relaxing Business	9	10	10	10	10	10	2	0
Small Business Units	46	46	46	43	24	24	0	22
Number of stores at month end	77	80	80	77	58	58	-	-
Number of comparable stores	72	72	72	69	50	50	-	-

\* UNITED ARROWS: UNITED ARROWS, UNITED ARROWS & SONS, ASTRAET

\* BEAUTY&YOUTH UNITED ARROWS: BEAUTY&YOUTH UNITED ARROWS, monkey time BEAUTY&YOUTH UNITED ARROWS, STEVEN ALAN, ROKU BEAUTY&YOUTH, H BEAUTY&YOUTH

\* Small Business Units: Another Edition, Jewel Changes, Odette e Odile, Boisson Chocolat, DRAWER, EN ROUTE, THE STATION STORE UNITED ARROWS LTD.

## ◇Details of store openings and closings

Month	Type	Date	Business name	Site name
March	None			
February	Closed	Feb.20	Another Edition	i Lumine
	Closed	Feb.20	Another Edition	0101 web channel
	Closed	Feb.20	Another Edition	amazon
	Closed	Feb.20	Another Edition	MAGASEEK
	Closed	Feb.20	Another Edition	Rakuten BRAND AVENUE
	Closed	Feb.20	Another Edition	FLAG SHOP
	Closed	Feb.28	Another Edition	UNITED ARROWS LTD. ONLINE STORE
	Closed	Feb.28	Another Edition	ZOZOTOWN
	Closed	Feb.20	Boisson Chocolat	i Lumine
	Closed	Feb.20	Boisson Chocolat	0101 web channel
	Closed	Feb.20	Boisson Chocolat	LOCOND
	Closed	Feb.20	Boisson Chocolat	MAGASEEK
	Closed	Feb.20	Boisson Chocolat	FLAG SHOP
	Closed	Feb.20	Boisson Chocolat	TAKASHIMAYA FASHION SQUARE
	Closed	Feb.20	Boisson Chocolat	Rakuten BRAND AVENUE
	January	Closed	Feb.20	Boisson Chocolat
Closed		Feb.20	Boisson Chocolat	FASHIONWALKER
Closed		Feb.28	Boisson Chocolat	UNITED ARROWS LTD. ONLINE STORE
January	Closed	Jun.31	EN ROUTE	ZOZOTOWN
	Closed	Jun.31	EN ROUTE	UNITED ARROWS LTD. ONLINE STORE
	Closed	Jun.31	EN ROUTE	FLAG SHOP
December	None			
November	Newly opened	Nov. 1	UNITED ARROWS	Mitsui Shopping Park &mall
	Newly opened	Nov. 1	BEAUTY&YOUTH UNITED ARROWS	Mitsui Shopping Park &mall
	Newly opened	Nov. 1	green label relaxing	Mitsui Shopping Park &mall
October	Newly opened	Oct. 13	green label relaxing	smarby
September	None			
August	None			
July	None			
June	Closed	Jun.20	BEAUTY&YOUTH UNITED ARROWS	au one Brand Garden
	Closed	Jun.20	green label relaxing	au one Brand Garden
	Closed	Jun.20	Another Edition	au one Brand Garden
	Closed	Jun.20	Jewel Changes	au one Brand Garden
	Closed	Jun.20	Odette e Odile	au one Brand Garden
	Closed	Jun.20	Boisson Chocolat	au one Brand Garden
May	None			
April	Newly opened	Apr. 5	BEAUTY&YOUTH UNITED ARROWS *1	UNITED ARROWS LTD. ONLINE STORE
	Newly opened	Apr. 5	monkey time BEAUTY&YOUTH UNITED ARROWS	UNITED ARROWS LTD. ONLINE STORE
	Newly opened	Apr. 5	ROKU BEAUTY&YOUTH	UNITED ARROWS LTD. ONLINE STORE

\*1 BEAUTY&YOUTH UNITED ARROWS (BY) at UNITED ARROWS LTD. ONLINE STORE. discontinued handling monkey time BEAUTY&YOUTH UNITED ARROWS and ROKU BEAUTY&YOUTH items as both brands opened its own store within the same website. Thus, BY store is recorded as a newly opened store due to the dramatic change in product offerings.