

UNITED ARROWS LTD.

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May 8, 2014

Notice Concerning Dividend on Retained Earnings

At the meeting of the Board of Directors held on May 8, 2014, UNITED ARROWS LTD. (the company) decided to conduct its retained earnings dividend base date March 31, 2014. The details of this dividend payout are laid out below. This will be discussed at the annual general shareholders' meeting to be held on June 24, 2014.

1. Dividend breakdown

	Agreed amount	Recent forecast (Announced on February 6, 2014)	Previous year (Fiscal year ended March 31, 2013)
Base date	March 31, 2014	March 31, 2014	March 31, 2013
Dividend per share	47.00 yen	41.00 yen	38.00yen
Total dividend payments	1,496 million yen	—	1,207 million yen
Date of enforcement	June 25, 2014		June 27, 2013
Dividend resource	Accumulated earnings		Accumulated earnings

* Term end dividend of FYE March 2014 result includes memorial dividend of ¥5 for the company's 25th year in business.

2. Reasons

In returning profit to shareholders, the company will take into consideration the operating environment and performance while striking a balance with the need to maintain sufficient internal reserves to fund future store openings and conduct capital investment for growth businesses. Returns will also be conducted based on earnings levels and dividend payout ratios.

For the fiscal year ending March 31, 2014, the company has put forward the cash dividend policy of targeting a consolidated dividend payout ratio of around 25% and undertaking the payment of stable cash dividends while taking into consideration such factors as the retained earnings necessary for investment and its financial position.

Based on this policy and the results of the full fiscal year ended March 31, 2014, the company plans a year-end dividend payout increase from ¥41 to ¥47, including memorial dividend of ¥5 for the company's 25th year in business, and an annual dividend per share has been revised upward to ¥67.