

March 25, 2011

## Notice Concerning Change in Executive Officers, Organization and Personnel

UNITED ARROWS LTD. hereby announces change in executive officers, organization and personnel as of April 1, 2011, as described below.

### 1. Change in Executive Officers

<Reasons of Changes>

We have strived to strengthen sales and improve profitability since April 1, 2009 under the organization with two Managing Director and Executive Officers, Shigematsu and Iwaki. They will leave their position as the Executive Officer and remain to be Managing Directors because those initiatives have been achieved successive results.

Also, we shall proceed organizational changes as of April 1, 2011 with the aim of intensifying company-wide initiatives centering on two Director and Executive Officers, Takeda and Fujisawa, while they will continue to be in charge of each Business Unit Control Division.

New Title	Name	Former Title
President and Managing Director	Osamu Shigematsu	President and Managing Director,
		Executive Officer
Senior Vice President and Managing	Tetsuya Iwaki	Senior Vice President and Managing
Director		Director, Executive Officer
Director, Executive Vice President,	Mitsuhiro Takeda	Director, Executive Officer / General
Executive Officer / General Manager,		Manager, Business Unit Control Div. /
Business Unit Control Div. / General		General Manager , BB Div.
Manager, Brand Business (BB) Div.		
Director, Executive Managing Director,	Mitsunori Fujisawa	Director, Executive Officer / General
Executive Officer / General Manager,		Manager, Business Unit Control Div.
Business Unit Control Div. / Manager,		
Channel Development Div.		

<sup>\*</sup> We will revise our English titles as of April 1, 2011. Thus, former titles on the list may differ from present titles we use.

# 2. Organizational and Functional Change

(1) New establishment of Channel Development Division Channel Development Division will be newly established and it includes Channel Development Department (newly established) and Outlet Department.

# (2) Transfer of DRAWER Department

DRAWER Department within Business Development Division, Business Unit Control Division will be transferred to Brand Business Division, Business Unit Control Division for further efficient operation.

#### 3. Personnel Change

New Title	Name	Former Title
General Manager, Channel	Hisao Kawamoto	Department Manager, Outlet Dept.,
Development Div.		Business Support Div.
Department Manager, Channel	Daisuke Okazaki	Department Manager, Business
Development Dept., Channel		Promotion Dept., Business Support
Development Div.		Div.
Department Manager, Outlet Dept.,	Masaki Kawano	Deputy Department Manager, Outlet
Channel Development Div.		Dept., Business Support Div.
Department Manager, DRAWER Dept,	Tomohiro Sou	Department Manager, DRAWER
BB Div., Business Unit Control Div.		Dept., Business Development Div.,
		Business Unit Control Div.
Department Manager, Business	Eiichiro Yamamoto	(Newly appointed)
Promotion Dept., Business Support Div.		

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