
**Summary of Financial Conditions and Business Results
for the Third Quarter of the Fiscal Year Ending March 31, 2010*
(Consolidated)**

Corporate Name:	UNITED ARROWS LTD.
Securities Traded:	Tokyo Stock Exchange
Code Number:	7606
URL:	http://www.united-arrows.co.jp/
Representative:	Osamu Shigematsu, Representative Director, Executive Officer and President
Contact:	Takeo Sudo, Department Manager, Finance & Accounting Department
Telephone:	+81-3-5785-6325
Scheduled reporting date:	February 12, 2010

*This is an English translation of "Kessan-tanshin" for the third quarter of the fiscal year ending March 2010. If any doubts arise as to the interpretation of this English version, the original Japanese version shall take precedence.

Note: Figures smaller than ¥100 million are rounded down.

1. Consolidated Business Results of the Third Quarter for the Fiscal Year Ending March 2010 (from April 1, 2009 to December 31, 2009)

(1) Consolidated Business Performance (aggregate)

(% indicates increase/decrease YoY)

	Net sales		Operating income		Ordinary income	
	¥ million	%	¥ million	%	¥ million	%
3Q FYE March 2010	61,742	3.3	5,402	27.5	5,444	27.8
3Q FYE March 2009	59,750	-	4,235	-	4,260	-

	Quarterly net income		Quarterly net income per share	Quarterly net income per share after adjusting dilutive shares
	¥ million	%	yen	yen
3Q FYE March 2010	2,768	41.7	65.60	-
3Q FYE March 2009	1,953	-	46.29	-

(2) Consolidated Financial Conditions

	Total assets	Net assets	Equity ratio	Net assets per share
	¥ million	¥ million	%	yen
3Q FYE March 2010	50,434	24,673	48.9	584.57
FYE March 2009	46,821	23,004	49.1	545.02

(Reference) Net worth

3Q FYE March 2010: ¥24,673 million, FYE March 2009: ¥23,004 million

2. Conditions of Dividend Payment

	Dividend per share				
	1Q	2Q	3Q	Term end	Total
	yen	yen	yen	yen	yen
FYE March 2009	-	10.00	-	15.00	25.00
FYE March 2010	-	10.00	-		
FYE March 2010 (est)				15.00	25.00

*Changes in forecast of dividend payment in this quarter: None

3. Projected Consolidated Business Performance of the Fiscal Year Ending March 2010 (From April 1, 2009 to March 31, 2010)

(% indicates increase/decrease YoY)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	¥million	%	¥million	%	¥million	%	¥million	%	yen
FYE March 2010	82,644	3.7	4,478	3.7	4,300	0.4	1,943	52.5	45.48

*Changes in projected consolidated business performance in this quarter: None

4. Others

(1) Changes in significant subsidiaries during the quarter

(Changes in specific subsidiaries that caused a change in scope of consolidation): None

(2) Adoption of simple method or special accounting procedure for quarterly consolidated financial reports: None

(3) Changes in accounting principles or procedures, description methods, etc. to prepare quarterly consolidated financial reports:

1. Changes due to revision of accounting standards: None

2. Changes other than 1: None

(4) Number of stocks issued (common stocks)

1. Number of stocks issued at term end (including treasury stocks)

3Q FYE March 2010	42,800,000 stocks
-------------------	-------------------

FYE March 2009	42,800,000 stocks
----------------	-------------------

2. Number of treasury stocks at term end

3Q FYE March 2010	591,970 stocks
-------------------	----------------

FYE March 2009	591,871 stocks
----------------	----------------

3. Average number of stocks during the term (consolidated, quarterly aggregate)

3Q FYE March 2010	42,208,056 stocks
-------------------	-------------------

3Q FYE March 2009	42,208,272 stocks
-------------------	-------------------

*Explanation regarding appropriate use of projected business performance

The above projection was made based on information available at present. Please note in advance that potential risks and uncertainties are included. The actual figures might differ from the figures stated above due to any possible factor. Please refer to the attached documents starting from the next page for the preconditions and further information for the projected figures.

Qualitative Information, Financial Results, etc.

1. Qualitative Information on Consolidated Business Performance

During the aggregate 9 months of the fiscal year ending March 2010 (from April 1, 2009 to December 31, 2009), there were signs of recovery in export and manufacturing in Asia due to certain affects of stimulative measures, but many companies continued to suffer from deep decline in corporate earnings. As employment and income situations remain severe and there remains uncertainty about the future economy, consumer spending remained sluggish.

The operating environment in the retail industry, in such sectors as apparel to which UNITED ARROWS Group belongs, continued to be severe as consumers tended to refrain from buying luxury items and shifted to cheap items.

Under these circumstances, our group took initiatives to grow corporate value by carrying out policies and opening stores in accordance with the growth stage of each of our group companies and businesses.

The UNITED ARROWS Group is transforming into a group that can improve profitability without necessary increasing sales, and our priority management policy is to quickly improve earnings. We are pursuing 4 key challenges as follows;

- 1) Generate higher gross profits by controlling product procurement and inventory reduction
- 2) Optimize the entire value chain by reviewing business processes for all business activities
- 3) Optimize HR system by reviewing headquarter and business head office business processes
- 4) Achieve optimal allocation of business resources by establishing a business management control cycle

For 1), we used the product planning platform to follow important business indicators such as gross margin, buying cost ratio, final sales rates at regular stores, etc. on a weekly and monthly basis, and saw improved purchase cost and inventory. For 2), we reviewed each business process of product planning, production, distribution, accounting, human resources, etc. and analyzed problems and necessary solutions to increase efficiency of operations. For 3), we reviewed the area of each operation and frequency of each business process of all divisions in the headquarters, and qualified necessary and unnecessary operation to identify optimal headcount and organization. For 4), we examined and decided a control cycle to improve accuracy of annual budget planning and mid-term business strategies. We also finalized the investment decision processes to review effectiveness and accuracy of return in investments.

During the aggregate 9 months of the fiscal year ending March 2010, 3 stores were opened and 1 store was closed in the UNITED ARROWS business and 1 store was closed in the GLR business. In the SBUs and UA Labs business, 4 stores were opened and 6 stores were closed. As a result, total number of stores was 137 stores as of end of December 31, 2009.

Additionally, to expand sales in the e-commerce market, we started an in-house online shopping site "UNITED ARROWS ONLINE STORE" that includes most store brands of UNITED ARROWS LTD. from September 2009, which is showing solid sales.

During the aggregate 9 months of the fiscal year ending March 2010, consolidated subsidiary FIGO CO., LTD. closed 1 store, thus total number of stores as of end of December 31, 2009 was 11 stores.

Consolidated subsidiary PERENNIAL UNITED ARROWS CO., LTD. opened 4 stores during the third quarter, and total number of stores increased to 6 stores as of December 31, 2009.

Consolidated subsidiary COEN CO., LTD. opened 11 stores during the aggregate 9 months of the fiscal year

ending March 2010, and total number of stores has increased up to 27 stores as of December 31, 2009.

As a result, net consolidated sales during the aggregate 9 months of the fiscal year ending March 2010 were ¥61,742 million, 3.3% increase compared to the third quarter of the previous fiscal year. Gross margin at regular stores declined as bargain sales of seasonal items expanded and markdown items increased. On the other hand, gross margin at outlet stores rose as the system to send items of the current season to outlet stores at an earlier timing improved. As a result, gross profit increased 3.7% to ¥32,809 million and gross margin improved 0.2 points to 53.1% compared to the third quarter of the previous fiscal year. Due to reduction of advertisement expenses and supplies expenses, selling, general and administrative expenses declined 0.0% YoY to ¥27,406 million, and SGA expenses to sales declined 1.5 points to 44.4%.

As a result, compared to the previous third quarter, consolidated operating income increased 27.5% to ¥5,402 million and ordinary income increased 27.8% to ¥5,444 million. Despite there was extraordinary loss of ¥180 million in impairment loss from stores, net quarterly income increased 41.7% to ¥2,768 million due to extraordinary gain of ¥138 million as short swing profits were refunded by the principle shareholder.

2. Qualitative Information on Consolidated Financial Conditions

• Assets

Current assets increased ¥3,715 million, or 12.6% to ¥33,175 million compared to the end of previous third quarter. This was attributable to increases in cash and cash equivalents of ¥1,546 million, merchandise of ¥379 million and accounts receivable of ¥2,192 million while there were decreases in receivables of ¥125 million.

Noncurrent assets decreased by ¥101 million, or 0.6% to ¥17,259 million. This was because there were increases in investment securities of ¥31 million and guarantee deposits of ¥271 million and decreases in buildings and structures of ¥81 million and intangible non-current assets of ¥280 million.

• Liabilities

Current liabilities increased by ¥3,165 million, or 15.9% to ¥23,019 million. This was attributable to increases in notes and accounts payables of ¥469 million, short-term loans payable of ¥1,760 million, accounts payable of ¥404 million and income taxes payable of ¥962 million while there were declines of current portion of long-term loans payable of ¥349 million and reserve for bonus payment of ¥376 million.

Noncurrent liabilities decreased by ¥1,220 million or 30.8% to ¥2,741 million. This was due to decrease in long-term loans payable of ¥1,224 million.

• Net assets

Total net assets increased by ¥1,669 million, or 7.3% to ¥24,673 million. This was because there were increases in retained earnings of ¥1,713 million and deferred gains or losses on hedges of ¥45 million.

3. Qualitative Information on Consolidated Business Performance Forecasts

The business performance of the company is in line with our initial projections, thus there are no changes in consolidated financial forecasts that were announced on May 12, 2009.

4. Other Information

(1) Changes in significant subsidiaries during the quarter: None

(2) Adoption of simple method or special accounting procedure for quarterly consolidated financial reports:
None

(3) Changes in accounting principles or procedures, description methods, etc.: None

5. Quarterly Financial Conditions
(1) Quarterly Balance Sheet (Consolidated)

	(million yen)	
	Consolidated 3Q results (as of December 31, 2009)	Previous term end (as of March 31, 2009)
Assets		
Current assets		
Cash and deposits	5,019	3,472
Accounts receivable-trade	—	301
Notes and accounts receivable-trade	176	—
Merchandise	18,880	18,501
Supplies	191	180
Accounts receivable-other	7,485	5,293
Other	1,452	1,742
Allowance for doubtful accounts	(30)	(32)
Total current assets	33,175	29,460
Noncurrent assets		
Buildings and structures (net)	6,001	6,083
Other (net)	1,712	1,705
Total property, plant and equipment	7,714	7,789
Intangible noncurrent assets		
Goodwill	239	478
Other	2,071	2,112
Total intangible assets	2,310	2,590
Investments and other assets		
Guarantee deposits	6,294	6,022
Other	945	957
Allowance for doubtful accounts	(4)	—
Total investments and other assets	7,234	6,980
Total noncurrent assets	17,259	17,360
Total assets	50,434	46,821

(million yen)

	Consolidated 3Q results (as of December 31, 2009)	Previous term end (as of March 31, 2009)
Liabilities		
Current liabilities		
Notes and accounts payable-trade	8,543	8,073
Short-term loans payable	7,810	6,050
Income taxes payable	1,632	1,981
Provision for bonuses	1,316	353
Other	479	856
Total current liabilities	<u>3,237</u>	<u>2,539</u>
Noncurrent liabilities	<u>23,019</u>	<u>19,854</u>
Long-term loans payable	2,644	3,868
Provision for directors' retirement benefits	91	91
Other	6	2
Total noncurrent liabilities	<u>2,741</u>	<u>3,962</u>
Total liabilities	<u>25,761</u>	<u>23,816</u>
Net assets		
Shareholders' equity		
Capital stock	3,030	3,030
Capital surplus	4,095	4,095
Retained earnings	18,484	16,771
Treasury stock	(909)	(909)
Total shareholders' equity	<u>24,700</u>	<u>22,987</u>
Valuation and translation adjustments		
Other valuation adjustments on securities	0	—
Deferred gains or losses on hedges	(27)	17
Total valuation and translation adjustments	<u>(26)</u>	<u>17</u>
Total net assets	<u>24,673</u>	<u>23,004</u>
Total liabilities and net assets	<u>50,434</u>	<u>46,821</u>

(2) Quarterly Statements of Income (Consolidated)

Third Quarter (9 months aggregate)

	(million yen)	
	Previous 3Q (9 months aggregate) (From April 1, 2008 to December 31, 2008)	Current 3Q (9 months aggregate) (From April 1, 2009 to December 31, 2009)
Net sales	59,750	61,742
Cost of sales	28,105	28,933
Gross profit	31,645	32,809
Selling, general and administrative expenses	27,409	27,406
Operating income	4,235	5,402
Non-operating income		
Interest income	3	1
Foreign exchange gains	22	28
Purchase discounts	24	22
Other	61	121
Total non-operating income	111	172
Non-operating expenses		
Interest expenses	72	112
Other	14	18
Total non-operating expenses	87	131
Ordinary income	4,260	5,444
Extraordinary income		
Refund of short swing profits from principal shareholder	—	138
Total extraordinary income	—	138
Extraordinary loss		
Loss on retirement of noncurrent assets	98	96
Impairment loss	212	83
Other	0	—
Total extraordinary loss	312	180
Income before income taxes	3,948	5,402
Income taxes-current	1,647	2,284
Income taxes-deferred	346	348
Total income taxes	1,994	2,633
Net income	1,953	2,768

(3) Quarterly Statements of Cash Flows (Consolidated)

	(million yen)	
	Previous 3Q (9 months aggregate) (From April 1, 2008 to December 31, 2008)	Current 3Q (9 months aggregate) (From April 1, 2009 to December 31, 2009)
Cash flows from operating activities		
Income before income taxes	3,948	5,402
Depreciation	910	888
Depreciation of intangible assets	206	222
Amortization of long-term prepaid expenses	65	60
Impairment loss	212	83
Amortization of goodwill	239	239
Increase (decrease) in provision for bonuses	(362)	(376)
Increase (decrease) in reserve for retirement benefits for directors	(63)	—
Increase (decrease) in allowance for doubtful accounts	0	2
Interest and dividends income	(3)	(1)
Interest expenses	72	112
Loss of retirement of property, plant and equipment	14	7
Loss of retirement of intangible assets	12	—
Increase in notes receivable	(1,549)	(1,956)
Increase in inventories	(2,625)	(389)
Increase in other current assets	(46)	(134)
Increase in purchase liabilities	1,491	469
Increase (decrease) in other current liabilities	122	610
Increase (decrease) in other noncurrent liabilities	(5)	3
Subtotal	2,641	5,243
Interest and dividends income received	3	1
Interest expenses paid	(72)	(107)
Income taxed paid	(3,661)	(1,428)
Net cash provided by operating activities	(1,089)	3,708
Cash flows from investment activities		
Payments into time deposits	(9)	(9)
Payments for purchase of investment securities	—	(29)
Purchase of property, plant and equipment	(3,110)	(794)
Purchase of intangible assets	(278)	(193)
Purchase of long-term prepaid expenses	(122)	(91)
Payment for guarantee deposits	(296)	(271)
Net cash provided by investment activities	(3,816)	(1,389)

	(million yen)	
	Previous 3Q (9 months aggregate) (From April 1, 2008 to December 31, 2008)	Current 3Q (9 months aggregate) (From April 1, 2009 to December 31, 2009)
Cash flows from financing activities		
Net increase/ net decrease in short-term loans payable	9,080	1,760
Repayment of long-term loans payable	(2,695)	(1,573)
Purchase of treasury stock	(0)	(0)
Cash dividends paid	(959)	(967)
Net cash provided by financing activities	<u>5,425</u>	<u>(780)</u>
Effect of exchange rate change on cash and cash equivalents	—	—
Increase (decrease) in cash and cash equivalents	<u>519</u>	<u>1,537</u>
Cash and cash equivalents at beginning of term	<u>2,975</u>	<u>3,322</u>
Cash and cash equivalents at end of term	<u>3,495</u>	<u>4,859</u>

[For reference]

Summary of Financial Results (Non-consolidated)

(1) Summary of Quarterly Balance Sheet (Non-consolidated)

(million yen)

	Non-consolidated 3Q (as of December 31, 2009)	Previous term end (as of March 31, 2009)
Assets		
Current assets		
Cash and deposits	3,951	2,376
Accounts receivable-trade	—	44
Notes and accounts receivable-trade	34	—
Merchandise	17,724	17,624
Supplies	174	168
Accounts receivable-other	7,156	5,125
Other	2,773	2,557
Allowance for doubtful accounts	(27)	(28)
Total current assets	<u>31,787</u>	<u>27,868</u>
Noncurrent assets		
Property, plant and equipment		
Buildings and structures (net)	5,352	5,566
Other (net)	1,628	1,622
Total property, plant and equipment	<u>6,980</u>	<u>7,188</u>
Intangible assets	1,962	1,991
Investments and other assets		
Guarantee deposits	5,768	5,623
Other	3,201	3,229
Accounts receivable-other	(4)	—
Total investments and other assets	<u>8,965</u>	<u>8,852</u>
Total noncurrent assets	<u>17,908</u>	<u>18,032</u>
Total assets	<u>49,696</u>	<u>45,901</u>

(million yen)

	Non-consolidated 3Q (as of December 31, 2009)	Previous term end (as of March 31, 2009)
Liabilities		
Current liabilities		
Notes and accounts payable-trade	7,752	7,376
Short-term loans payable	6,500	5,200
Current portion of long-term loans payable	1,632	1,981
Income taxes payable	1,312	230
Provision for bonuses	432	811
Other	3,079	2,478
Total current liabilities	20,709	18,077
Noncurrent liabilities		
Long-term loans payable	2,644	3,868
Provision for directors' retirement benefits	87	87
Other	6	2
Total noncurrent liabilities	2,737	3,958
Total liabilities	23,447	22,035
Net assets		
Shareholders' equity		
Capital stock	3,030	3,030
Capital surplus	4,095	4,095
Retained earnings	20,059	17,632
Treasury stock	(909)	(909)
Total shareholders' equity	26,275	23,848
Valuation and translation adjustments		
Other valuation adjustments on securities	0	—
Deferred gains or losses on hedges	(27)	17
Total valuation and translation adjustments	(26)	17
Total net assets	26,248	23,865
Total liabilities and net assets	49,696	45,901

(2) Summary of Quarterly Statements of Income (Non-consolidated)

	(million yen)	
	Current 3Q (9 months aggregate) (From April 1, 2009 to December 31, 2009)	Previous fiscal year (From April 1, 2008 to March 31, 2009)
Net sales	58,579	76,582
Cost of sales	27,546	37,616
Gross profit	31,033	38,965
Selling, general and administrative expenses	25,106	34,127
Operating income	5,926	4,838
Non-operating income		
Interest income	5	5
Foreign exchange gain	27	—
Other	174	202
Total non-operating income	207	208
Non-operating expenses		
Interest expenses	106	92
Foreign exchange losses	—	27
Other	18	59
Total non-operating expenses	125	180
Ordinary income	6,008	4,866
Extraordinary income		
Refund of short swing profits from principal shareholder	138	—
Total extraordinary income	138	—
Extraordinary losses		
Loss on retirement of noncurrent assets	90	200
Impairment loss	73	1,018
Other	—	0
Total extraordinary loss	164	1,219
Income before income taxes	5,982	3,646
Income taxes-current	2,156	1,775
Income taxes-deferred	344	(203)
Total income taxes	2,500	1,572
Net income	3,482	2,074

[For reference]

Sales summary for the third quarter of fiscal year ending March 2010 (Non-consolidated)

Previous 3Q : 3Q ended December 31, 2008 (from April 1, 2008 to December 31, 2008 for 9 months)

Current 3Q : 3Q ended December 31, 2009 (from April 1, 2009 to December 31, 2009 for 9 months)

1. Total company sales (million yen, %)

	Previous 3Q (A)	Current 3Q (B)	(B)-(A)	Growth ratio
Total company sales	57,655	58,579	923	1.6

2. Sales by business (million yen, %)

	Previous 3Q (A)	Current 3Q (B)	(B)-(A)	Growth ratio
UA	27,757	27,417	(340)	(1.2)
GLR	10,720	10,623	(97)	(0.9)
CH	2,987	3,050	62	2.1
SBU's and UA Labs	8,512	8,817	305	3.6
Total Business Units	49,978	49,909	(69)	(0.1)
Others	7,677	8,669	992	12.9

*1. SBU = Small Business Unit

*2. Sales included in each business unit are those of retail, wholesale, and mail order.

Sales included in other sales are those of outlet stores and special events.

*3. Liquor, woman&tears, which was a SBU's and UA Labs until the previous term is a UA Label Image Store from this term. Sales of UA Label Image Stores are included in sales of UNITED ARROWS business.

Sales in the previous term have been retroactively calculated.

3. Same store sales (YoY)**(1) Retail and Online** (%)

	Sales	Number of customers	Ave. spending per customer
UA	(3.4)	(1.8)	(3.6)
GLR	(2.1)	1.8	(6.7)
CH	1.8	11.5	(8.7)
SBU's and UA Labs	1.7	(1.7)	(3.6)
Total Retail & Online	(1.9)	(0.5)	(4.3)

*Number of customers and average spending per customer is calculated from retail sales.

(2) Retail (%)

	Sales	Number of customers	Ave. spending per customer
UA	(5.4)	(1.8)	(3.6)
GLR	(5.0)	1.8	(6.7)
CH	1.8	11.5	(8.7)
SBU's and UA Labs	(5.2)	(1.7)	(3.6)
Total Retail	(4.8)	(0.5)	(4.3)

(3) Online (%)

	Sales	Number of customers	Ave. spending per customer
UA	32.3	-	-
GLR	29.7	-	-
CH	-	-	-
SBU's and UA Labs	48.9	-	-
Total Online	36.6	-	-

4. Sales by item (Total business units)

(1) Total company

(million yen, %)

	Previous 3Q (A)	Current 3Q (B)	(B)-(A)	Growth ratio
Men's	20,266	19,127	(1,138)	(5.6)
Women's	23,191	23,485	294	1.3
Silver & Leather	3,904	4,030	125	3.2
Miscellaneous	2,615	3,265	649	24.9
Total Business Units	49,978	49,909	(69)	(0.1)

* "Silver & Leather" means silver accessories and leather wear of CHROME HEARTS brand.

(2) UNITED ARROWS business

	Previous 3Q (A)	Current 3Q (B)	(B)-(A)	Growth ratio
Men's	14,561	13,780	(781)	(5.4)
Women's	11,266	11,209	(56)	(0.5)
Silver & Leather	916	978	62	6.8
Miscellaneous	1,013	1,448	435	43.0
Total UA business	27,757	27,417	(340)	(1.2)

(3) green label relaxing business

	Previous 3Q (A)	Current 3Q (B)	(B)-(A)	Growth ratio
Men's	5,014	4,758	(256)	(5.1)
Women's	4,577	4,815	238	5.2
Miscellaneous	1,128	1,049	(78)	(7.0)
Total GLR business	10,720	10,623	(97)	(0.9)

(4) CHROME HEARTS business

	Previous 3Q (A)	Current 3Q (B)	(B)-(A)	Growth ratio
Silver & Leather	2,987	3,050	62	2.1
Total CH business	2,987	3,050	62	2.1

(5) SBUs and UA Labs

	Previous 3Q (A)	Current 3Q (B)	(B)-(A)	Growth ratio
Men's	690	589	(101)	(14.7)
Women's	7,347	7,460	112	1.5
Silver & Leather	0	0	0	70.6
Miscellaneous	473	767	293	61.9
Total SBUs and UA Labs	8,512	8,817	305	3.6

5. Sales by area (Total business units)

(1) Total company

(million yen, %)

	Previous 3Q (A)	Current 3Q (B)	(B)-(A)	Growth ratio
Hokkaido/Tohoku area	2,196	2,077	(118)	(5.4)
Kanto area (excluding Tokyo)	7,374	7,355	(18)	(0.2)
Tokyo area	21,728	20,451	(1,277)	(5.9)
Koushinetsu/Hokuriku/Tokai area	4,147	4,026	(121)	(2.9)
Kansai area	6,592	6,360	(232)	(3.5)
Chugoku/Shikoku/Kyushu area	4,073	4,242	168	4.1
Wholesale/Mail order	3,864	5,394	1,530	39.6
Total Business Units	49,978	49,909	(69)	(0.1)

(2) UNITED ARROWS business

(million yen, %)

	Previous 3Q (A)	Current 3Q (B)	(B)-(A)	Growth ratio
Hokkaido/Tohoku area	1,307	1,231	(75)	(5.8)
Kanto area (excluding Tokyo)	3,912	3,975	63	1.6
Tokyo area	12,627	11,807	(819)	(6.5)
Koushinetsu/Hokuriku/Tokai area	1,982	1,935	(46)	(2.4)
Kansai area	4,201	3,869	(332)	(7.9)
Chugoku/Shikoku/Kyushu area	2,151	2,326	174	8.1
Wholesale/Mail order	1,574	2,271	696	44.2
Total UA business	27,757	27,417	(340)	(1.2)

(3) green label relaxing business

(million yen, %)

	Previous 3Q (A)	Current 3Q (B)	(B)-(A)	Growth ratio
Hokkaido/Tohoku area	641	589	(52)	(8.2)
Kanto area (excluding Tokyo)	2,994	2,922	(72)	(2.4)
Tokyo area	3,025	2,848	(177)	(5.9)
Koushinetsu/Hokuriku/Tokai area	954	902	(52)	(5.5)
Kansai area	964	947	(16)	(1.7)
Chugoku/Shikoku/Kyushu area	1,239	1,189	(50)	(4.0)
Wholesale/Mail order	900	1,224	323	36.0
Total GLR business	10,720	10,623	(97)	(0.9)

(4) CHROME HEARTS business

(million yen, %)

	Previous 3Q (A)	Current 3Q (B)	(B)-(A)	Growth ratio
Hokkaido/Tohoku area	-	-	-	-
Kanto area (excluding Tokyo)	-	-	-	-
Tokyo area	1,727	1,715	(12)	(0.7)
Koushinetsu/Hokuriku/Tokai area	370	433	62	16.9
Kansai area	768	755	(12)	(1.7)
Chugoku/Shikoku/Kyushu area	113	145	31	28.1
Wholesale/Mail order	6	0	(6)	(96.3)
Total CH business	2,987	3,050	62	2.1

(5) SBUs and UA Labs

(million yen, %)

	Previous 3Q (A)	Current 3Q (B)	(B)-(A)	Growth ratio
Hokkaido/Tohoku area	246	256	9	3.9
Kanto area (excluding Tokyo)	466	457	(9)	(1.9)
Tokyo area	4,348	4,080	(267)	(6.2)
Koushinetsu/Hokuriku/Tokai area	839	753	(85)	(10.2)
Kansai area	658	787	129	19.7
Chugoku/Shikoku/Kyushu area	569	581	12	2.2
Wholesale/Mail order	1,382	1,899	516	37.4
Total SBUs and UA Labs	8,512	8,817	305	3.6