Summary of Financial Conditions and Business Results for the Third Quarter Ended December 31, 2006* (Consolidated)

Corporate Name: UNITED ARROWS LTD.

URL: http://www.united-arrows.co.jp/

Registered Name: U-Arrows

Code Number: 7606

Securities Traded Tokyo Stock Exchange, First Section

Location of Headquarters: Tokyo

Representative: Tetsuya Iwaki, President and COO

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^{*}The "Summary of Financial Conditions and Business Results for the third quarter ended December 31, 2006 (Consolidated)" is an English translation of the original Japanese version. If any doubts arise as to the interpretation of this English version, the Japanese version shall take precedence.

1. Matters relating to prepare quarterly consolidated financial statements

The adoption of simple method in accounting procedure: None

The change of accounting procedure in the latest consolidated business year: Yes

The change in scope of consolidation and application of equity method: None

2. Financial conditions and business results for the third quarter ended December 31, 2006 (from April 1, 2006 to December 31, 2006)

(1) Consolidated business performance

Note: A fractional sum less than one million yen is discarded.

	Sales		Operating income		Ordinary income		Net income	
Third quarter ended December	¥ million	%	¥ million	%	¥ million	%	¥ million	%
2007	44,852	11.9	6,270	(5.3)	6,255	(5.9)	3,287	(10.1)
2006	40,099	-	6,621	-	6,650	-	3,658	-
Ref.) FY ended March 31, 2006	53,813	-	7,663	-	7,639	-	4,076	-

	Net income per share	Net income per share after adjusting dilutive shares
Third quarter ended December	Yen	yen
2007	79.57	78.83
2006	165.80	163.51
Ref.) FY ended March 31, 2006	183.99	181.40

Notes: 1. The percentage representing sales, operating income, etc. is a change from the previous third quarter.

Notes: 2. Common stocks were split two for one on April 1, 2006.

Qualitative information regarding the progress of operating results (consolidated)

The Japanese economy during the third quarter of the current fiscal year (from April 1, 2006 to December 31, 2006) showed improvement in employment conditions due to better corporate performance and expansion in capital expenditures, but personal consumption did not fully recover due to weak growth of income.

In the clothing retailing industry where our group stands, in addition to above, difficult business conditions continued due to warm winter weather comparing to cold winter weather of the previous year, and diversifying consumer spending, etc.

Despite such unfavorable circumstances, our business group implemented a variety of decisive measures at the beginning of the term focusing on company-wide key strategies: promotion of weekly MD (merchandising = product planning), strengthening of self-planned products, strengthening of CRM (Customer Relationship Management) and expansion of sales by improving the efficiency of store front services, thereby establishing a solid foundation to ensure sustainable growth of the company. In the second half of the fiscal year, together with measures mentioned above, we focused on improving quality of merchandise and sales to restructure store space from customer's view point, and strengthening cooperation between related departments.

Although number of customers did not show large growth, with respect to sales trends of UNITED ARROWS

LTD. on non-consolidated basis, sales increased to 43,062 million yen (109.2% YoY) due to improvement of per-customer spending and increase of new stores, etc.

In respect of opening of new shops, we have newly opened 4 stores in October and 1 store in November, thus the total number stores has totaled up to 99 by the end of the third quarter of this fiscal year.

As a result, on consolidated basis, sales for the third quarter of the current fiscal year were 44,852 million yen (111.9% YoY), operating income were 6,270 million yen (94.7% YoY), ordinary income were 6,255 million yen (94.1% YoY), and net income totaled 3,287 million yen (89.9% YoY).

(2) Consolidated financial conditions

	Total assets	Shareholders' equity	Shareholders' equity ratio	Shareholders' equity per share
Third quarter ended December	¥million	¥million	%	yen
2007	38,935	17,415	44.7	412.18
2006	41,260	22,159	53.7	1,001.99
Ref.) FY ended March 31, 2006	35,334	14,565	41.2	702.65

Notes: 1. "Standards for Presentation of Net Assets in the Balance Sheet" (No. 5 Accounting Standards for Business Enterprises December 9, 2005) in the Balance Sheet" and "Application Guidelines for Accounting Standards for Presentation of Net Assets" (No. 8 Application Guidelines in Accounting Standards for Business Enterprises December 9, 2005), both of which the company adopted from this first quarter of the current fiscal year, are not applied to figures in consolidated financial statements as of fiscal year ended March 31, 2005.

Notes: 2. Common stocks were split two for one on April 1, 2006.

(3) Consolidated cash flows

	Cash flows from	Cash flows from	Cash flows from	Cash and cash
	operating activities	investing activities	financing	equivalents at the
			activities	end of period
Third quarter ended December	¥ million	¥ million	¥ million	¥ million
2007	(318)	(3,908)	(274)	3,148
2006	-	-	-	-
Ref.) FY ended March 31,	6,596	(3,423)	648	7,650
2006				

Notes: As a consolidated cash flow statement has not been prepared for the third quarter of fiscal year ended March 2006, the previous third quarter is not stated.

References: Financial conditions and business results for the third quarter ended December 31, 2006 (from April 1, 2006 to December 31, 2006)

(1) Business results (Non-consolidated)

Note: A fractional sum less than one million yen is discarded.

	Sales		Operating income		Ordinary income		Net income	
Third quarter ended December	¥ million	%	¥ million	%	¥ million	%	¥ million	%
2007	43,062	9.2	6,072	(6.0)	6,071	(6.3)	3,282	(8.6)
2006	39,423	15.0	6,461	29.8	6,476	29.3	3,591	23.5
Ref.) FY ended March 31, 2006	52,610	-	7,487	-	7,442	-	4,032	-

Notes: The percentage representing sales, operating income, etc. is a change from the previous third quarter.

Financial condition (Non-Consolidated)

	Total assets	Shareholders' equity		Shareholders' equity per share
Third quarter ended December	¥million	¥million	%	yen
2007	38,413	17,368	45.2	420.02
2006	40,474	22,089	54.6	998.86
Ref.) FY ended March 31, 2006	34,649	14,520	41.9	700.48

Notes: 1. "Standards for Presentation of Net Assets in the Balance Sheet" (No. 5 Accounting Standards for Business Enterprises December 9, 2005) in the Balance Sheet" and "Application Guidelines for Accounting Standards for Presentation of Net Assets" (No. 8 Application Guidelines in Accounting Standards for Business Enterprises December 9, 2005), both of which the company adopted from this first quarter of the current fiscal year, are not applied to figures in consolidated financial statements in fiscal year ended March 2005 and the first quarter of fiscal year ended March 2005.

Notes: 2.Common stocks were split two for one on April 1, 2006.

3. Forecast of results for fiscal year ending March 31, 2007 (Consolidated, from April 1, 2006 to March 31, 2007)

The performance of the company is in line with plans, thus there are no changes made in consolidated financial forecasts that were announced on November 20, 2006.

[Attachment]

(1) Balance Sheets for the third quarter ended December 31, 2006 (Consolidated)

								(In millions	of yen)
	The	e 17 th Term		The 1	18 th Term		The 1	7 th Term	
		Dec 31, 2005)			ec 31, 2006)			rch 31, 2006)	
	Amo	ount	%	Amou	nt	%	Amour	ıt	<u>%</u>
Assets:									
I Current assets									
Cash and cash equivalents		12,692			3,263			7,752	
Notes and accounts receivable-trade		222			248			255	
3. Inventories		11,408			14,764			10,959	
Notes and accounts receivable-other		4,729			5,534			3,494	
5. Deferred tax assets		330			385			577	
6. Others		277			311			341	
7. Allowance for doubtful accounts Total current assets		29,658	71.9	_	24,503	62.9	_	23,378	66.2
II Fixed assets 1. Tangible fixed assets									
(1) Buildings	5,319			6,050			5,463		
accumulated depreciation	1,625	3,693		1,829	4,221		1,695	3,768	
(2) Land	1,023	1,082	_	1,027	1,082	_	1,023	1,082	
(3) Construction in progress		84			45			5	
(2) Others	1,199	04		1,452			1,234		
accumulated depreciation	662	537		781	671		706	528	
Total tangible fixed assets		5,398	13.1	701	6,020	15.5	700	5,384	15.2
2. Intangible fixed assets		-,			-,			-,	
(1) Consolidation goodwill		1,533			1,196			1,435	
(2) Others		488			1,798			589	
		2,022	4.9	_	2,995	7.7	_	2,025	5.7
3. Investments and other assets									
(1) Long-term guarantee money deposited		3,563			4,854			3,972	
(2) Deferred tax assets		104			143			87	
(3) Others		576			418			486	
(4) Reserve for possible loan losses		(62)		_					
Total investments and other assets		4,181	10.1	_	5,416	13.9	_	4,546	12.9
Total fixed assets		11,602	28.1	_	14,431	37.1	_	11,956	33.8
Total assets		41,260	100.0		38,935	100.0		35,334	100.0
<u>Liabilities:</u>									
I Current liabilities									
1. Notes and accounts payable-trade		5,416			7,839			5,480	
2. Current portion of bonds		10			15			10	
3. Short-term borrowings		9,000			2,000			2,010	
4. Current portion of long-term debt		611			3,718			3,194	
5. Accounts payable - other		1,743			1,716			2,019	
Corporation and inhabitants taxes payable		1,315			811			1,860	
7. Accrued bonus		257			384			479	
8. Allowance for loss on guarantee of obligations		-			-			130	
9. Other		413	45.5	_	287	43.1	_	397	44.1
Total current liabilities		18,768			16,772			15,582	
Long-term liabilities									
1. Corporate bond		15			-			10	
2. Long-term borrowings		98			4,521			4,959	
3. Reserve for retirement benefits for directors		140			150			143	
4. Other		80		_	75		_	74	
Total long-term liabilities		333	0.8	_	4,747	12.2	_	5,187	14.7
Total liabilities		19,101	46.3		21,519	55.3		20,769	58.8

	The 17 th Term (As of Dec 31, 2005)	The 18 th Term (As of Dec 31, 2006)		The 17 th Term (As of March 31, 2006)		
	Amount	%	Amount	%	Amount	%
Shareholders' equity:						
Common stock, no par value	3,030	7.3			3,030	8.6
Capital surplus	4,095	9.9			4,095	11.6
Retained earnings	17,452	42.3			17,777	50.3
Other valuation differences of securities	2	0.0			-	-
Treasury stock	(2,421)	(5.8)			(10,337)	(29.3)
Total shareholders' equity	22,159	53.7			14,565	41.2
Total liabilities and shareholders' equity	41,260	100.0			35,334	100.0
Net Assets:						
I Shareholders' equity						
1 Common stock, no par value			3,030	7.8		
2 Capital surplus			4,095	10.5		
3 Retained earnings			20,429	52.5		
4 Treasury stock			(10,143)	(26.1)		
Total shareholders' equity			17,411	44.7		
Valuation and translation differences						
1 Deferred profit and loss on hedges			4	0.0		
Total valuation and translation differences			4	0.0		
Total net assets			17,415	44.7		
Total liabilities and net assets			38,935	100.0		

(2) Statement of Income for the third quarter ended December 31, 2006 (Consolidated)

								(In millions	of yen)	
	The	17 th Term		The	18 th Term		The 17	th Term		
	(As of	(As of Dec 31, 2005)		(As of l	(As of Dec 31, 2006)			(As of March 31, 2006)		
	Amou	unt	%	Amou	ınt	%	Amount		%	
Sales		40,099	100.0		44,852	100.0		53,813	100.0	
Cost of sales	_	17,942	44.7	_	19,607	43.7		24,794	46.1	
Gross profit		22,156	55.3		25,244	56.3		29,018	53.9	
Operating expenses		15,535	38.8		18,973	42.3		21,355	39.7	
Operating income		6,621	16.5		6,270	14.0		7,663	14.2	
Other income		158	0.4		136	0.3		205	0.4	
Other expenses		128	0.3		161	0.3		229	0.4	
Ordinary income		6,650	16.6		6,255	14.0		7,639	14.2	
Extraordinary income		2	0.0		6	0.0		10	0.0	
Extraordinary losses	_	374	0.9	_	490	1.1		573	1.1	
Net income before taxes	_	6,278	15.7	_	5,770	12.9		7,075	13.1	
Income taxes – Current *	2,474			2,349			3,084			
Income taxes - Deferred	144	2,619	6.6	133	2,483	5.6	(85)	2,998	5.5	
Net income		3,658	9.1		3,287	7.3		4,076	7.6	

^{*}Income taxes- Current consists of corporate income tax (national), enterprise tax (local), and resident income taxes (local).

(5) (Summary) consolidated statements of Shareholders Eq.	(4.1.)					(I	n millions of yen)		
	The 18 th Term 3Q (From April 1, 2006 to Dec 31, 2006)								
		Sh	areholders' Equ	nity					
	Capital stock	Additional paid-in capital	Retained earnings	Treasury stocks	Total shareholders' equity	Valuation and translation differences, etc.	Total net assets		
Balances at March 31, 2006	3,030	4,095	17,777	(10,337)	14,565		- 14,565		
Change in current quarter									
Dividend of accumulated profit			(433)	•	(433)		(433)		
Directors' Bonus			(82)		(82)		(82)		
Net profit in current quarter			3,287		3,287		3,287		
Purchase of Treasury stocks				(0)	(0)		(0)		
Disposal of Treasury stocks			(119)	194	74		74		
Change other than shareholders' equity (net amount) in current quarter							1 4		
Total amount of change in current quarter	-	-	2,651	193	2,845	-	2,850		
Balance at Dec 31, 2006	3,030	4,095	20,429	(10,143)	17,411		17,415		

(4) Consolidated Statements of Cash Flows

As a consolidated cash flow statement has not been prepared for the third quarter of fiscal year ended March 2006, the previous third quarter is not stated.

		(In millions of yen
	The 18 th Term	The 17 th Term
	(From Apr. 1, 2006	(From Apr. 1, 2005
	to Dec 31, 2006)	to Mar. 31, 2006)
	Amount	Amount
Cash flows from operating activities		
Income before income taxes	5,770	7,07
Depreciation	467	56
Amortization of intangible fixed assets	97	11
Amortization of long-term prepaid expenses	50	8
Impairment losses	123	
Amortization of consolidated adjustment account	239	15
Increase in accrued bonuses	(95)	
Increase in accrued retirement benefits for directors	7	1
Increase in allowance for doubtful accounts	0	
Increase in provision for loss on guarantees	-	13
Interest and dividend income	(0)	(0
Interest expenses	60	2
Exchange gain	0	(1
Gain on sale of securities	-	(7
Impairment of stock of affiliated company	-	
Gain on sale of tangible fixed assets	(6)	
Loss on disposal of tangible fixed assets	193	16
Loss on disposal of long-term prepaid expenses	34	2
Increase in accounts receivable	(2,011)	(311
Increase in inventories	(3,085)	(540
Decrease in other current assets	2	(2.1
Increase in accounts payable	2,358	1,80
Increase in other current liabilities	(188)	22
Decrease in other long-term liabilities	0	(46
Bonuses to directors	(82)	(69
Others	6	(0)
Subtotal	3,224	9.41
Interest and dividend income	0	7,41
Payment of interest	(63)	(13
•	(3,480)	(2,802
Payment of income taxes		
Net cash from operating activities Cash flows from investing activities	(318)	6,59
Transfer to time deposits	(13)	(9
•	(13)	(:
Investment in affiliated company with changes		(1.54)
in scope of consolidation	-	(1,740
Proceeds from loans receivable in affiliates	5	7
Increase in consolidated entity loans receivables	(142)	
Proceeds from long-term loans receivable	-	11
Proceeds from sale of securities	-	2
Payments for purchases of investment in securities	-	(0
Proceeds from sales of tangible fixed assets	7	
Purchase of tangible fixed assets	(1,552)	(94)
Purchase of intangible fixed assets	(1,252)	(215
Purchase of long-term prepaid expense	(114)	(19)
Guarantee deposits paid	(882)	(539
Decrease in other investment	34	(3
Net cash from (used in) investing activities	(3,908)	(3,423

	The 18 th Term (From Apr. 1, 2006 to June 30, 2006)	The 17 th Term (From Apr. 1, 2005 to Mar. 31, 2006)
	Amount	Amount
Cash flows from financing activities		
Increase in short-term borrowings	(10)	1,975
Proceeds from long-term debt	3,000	7,950
Payments for repayment of long-term debt	(2,914)	(1,017)
Redemption of bonds	(5)	(5)
Purchase of treasury stocks	(0)	(8,077)
Exercise of stock options	74	175
Dividends paid	(419)	(352)
Net cash used in financing activities	(274)	648
Effect of exchange rate changes on cash and cash		
equivalents	(0)	1
Net increase / (decrease) in cash and cash equivalents	(4,502)	3,822
Cash and cash equivalents at beginning of the year	7,650	3,827
Cash and cash equivalents at end of the year	3,148	7,650

$(1)\ Balance\ Sheets\ for\ the\ third\ quarter\ ended\ December\ 31,2006\ (Non-consolidated)$

	The 17 th Term		The 18 th Term			(In millions of yen) B/S Summary of Previous Fiscal Year			
	(As of Dec 31, 2005)			(As of Dec 31, 2006)			as of March 31, 2006		
	Amour	nt	%	Amoun	ıt	%	Amour	nt	%
Assets:									
I Current assets									
Cash and cash equivalents	12,085			2,659			7,084		
Notes and accounts receivable-trade	32			25			60		
3. Inventories	11,173			14,416			10,694		
4. Notes and accounts receivable-other	4,592			5,424			3,430		
5. Others	577		_	666			886		
Total current assets		28,461	70.3		23,192	60.4		22,157	63.9
II Fixed assets									
1. Tangible fixed assets									
(1) Buildings	3,667			4,197			3,742		
(2) Lands	1,082			1,082			1,082		
(3) Others Tetal tangible fixed eggets	<u>618</u> 5,368		13.3	711 5,990		15.6	530 5,355		15.5
Total tangible fixed assets 2. Intangible fixed assets	5,308 488		13.3	5,990 1,797		4.7	5,355		15.5
3. Investments and other assets	400		1.2	1,797		4.7	300		1./
(1) Investment securities-Affiliates	2,105			2,100			2,100		
(2) Long-term lease deposits	3,504			4,777			3,913		
(3) Others	609			554			534		
(4) Allowance for doubtful accounts	(62)			-			-		
Total investments and other assets	6,156		15.2	7,431		19.3	6,548		18.9
Total fixed assets		12,012	29.7		15,220	39.6		12,492	36.1
Total assets	_	40,474	100.0		38,413	100.0	_	34,649	100.0
	_								
<u>Liabilities:</u>									
I Current liabilities									
Note and accounts payable-trade	5,005			7,476			5,117		
2. Short-term borrwings	9,000			2,000			2,010		
3. Current portion of long-term debt	590			3,718			3,180		
4. Notes and accounts payable-other	1,657			1,673 781			1,922		
Income taxes payable Accrued bonus	1,166 254			381			1,743 470		
7. Other	397			271			507		
Total current liabilities		18,071	44.6	271	16,302	42.4	307	14,951	43.2
Long-term liabilities									
1. Long-term borrowings	98			4,521			4,959		
2. Accrued retirement benefits for directors	140			146			143		
3. Long-term guarantee deposits received Total long-term liabilities	74	212		75	4.742	12.4	74	5 177	140
Total liabilities	_	312 18,384	0.8 45.4	_	4,742 21,045	12.4 54.8	_	5,177 20,128	14.9 58.1
Shareholders' equity:				_			_		
Shareholders equity.									
Common stock, no par value		3,030	7.5		-	-		3,030	8.7
Capital surplus									
Additional paid-in capital	4,095			-		_	4,095		
Total Capital surplus		4,095	10.1		-	-		4,095	11.8
Retained earnings									
1. Legal reserve	31			-			31		
2. Unappropriated retained earnings for the term	17,354	45.205	42.0	-		-	17,701	4= =22	
Total retained earnings		17,385	43.0		-			17,732	51.2
Treasury stock	_	(2,421)	(6.0)				_	(10,337)	(29.8)
Total shareholders' equity Total liabilities and shareholders' equity	_	22,089 40,474	54.6 100.0	_			_	14,520 34,649	41.9 100.0
Total habitues and shareholders equity		40,474	100.0				_	34,042	100.0
Net Assets:									
I Shareholders' equity									
1. Capital stock		-	-		3,030	7.9			
2. Capital surplus 3. Retained earnings		-	-		4,095 20,381	10.7 53.0			
4. Treasury stock		-	-		(10,143)	(26.4)			
Total shareholders' equity	_	-	-		17,363	45.2			
Valuation and translation differences									
1. Deferred hedge loss Total valuation and translation differences	_	-	-	_	4	0.0			
Total valuation and translation differences Total net assets	_		-	_	17,368	0.0 45.2			
Total liabilities and net assets	_			-	38,413	100.0			

(2) Statement of Income for the third quarter ended December 31, 2006 (Non-consolidated)

(In millions of yen)

	The 17 th Term		The 18 th Term		B/S Summary of Previous Fiscal Year				
	(As of De	ec 31, 2005)		(As of Dec 31, 2006)		as of March 31, 2006			
	Amoun	t	%	Amount	:	%	Amount	t	%
Sales		39,423	100.0		43,062	100.0		52,610	100.0
Cost of sales		17,690	44.9		18,830	43.7		24,311	46.2
Gross profit		21,733	55.1		24,231	56.3		28,298	53.8
Operating expenses		15,272	38.7		18,159	42,2		20,811	39.6
Operating income		6,461	16.4		6,072	14.1		7,487	14.2
Other income		152	0.4		142	0.3		198	0.4
Other expenses		137	0.4		143	0.3		243	0.5
Ordinary income		6,476	16.4		6,071	14.1		7,442	14.1
Extraordinary income		2	0.0		4	0.0		2	0.0
Extraordinary losses		374	0.9		461	1.1		573	1.1
Net income before taxes		6,104	15.5		5,614	13.0		6,870	13.0
Income taxes – Current *	2,358			2,201			2,913		
Income taxes - Deferred	153	2,512	6.4	130	2,332	5.4	(75)	2,838	5.4
Net income		3,591	9.1		3,282	7.6		4,032	7.6
Retained earnings beginning balance		13,891			-			13,891	
Losses on treasury stock transactions		18			-			111	
Interim dividend		110			<u>-</u>			110	
Unappropriated retained earnings for the term	_	17,354		_	-			17,701	

^{*}Income taxes-Current consists of corporate income tax (national), enterprise tax (local), and resident income taxes (local).

Balance at December 31, 2006

(1)						(In	millions of yen)	
		The	e 18 th Term 3Q (From April 1, 20	06 to Dec 31, 20	006)		
	Shareholders' Equity							
	Capital stock	Additional paid-in capital	Retained earnings	Treasury stocks	Total shareholders' equity	Valuation and translation differences, etc.	Total net assets	
Balances at March 31, 2006	3,030	4,095	17,732	(10,337)	14,520		14,520	
Change in current quarter								
Dividend of accumulated profit			(433)		(433)		(433)	
Directors' Bonus			(80)		(80)		(80)	
Net profit in current quarter			3,282		3,282		3,282	
Purchase of Treasury stocks				(0)	(0)		(0)	
Disposal of Treasury stocks			(119)	194	74		74	
Change other than shareholders' equity (net amount) in current quarter						4	4	
Total amount of change in current quarter	-	-	2,648	193	2,842	4	2,847	

4,095

20,381

(10,143)

3,030

17,368

17,363

(3) Sales for the third quarter (Non-consolidated)

 $The \ previous \ third \ quarter: 3Q \ ended \ December \ 31, 2005 \ (from \ April \ 1, 2005 \ to \ December \ 31, 2005 \ for \ 9 \ months)$ $This third quarter: 3Q \ ended \ December \ 31, 2006 \ (from \ April \ 1, 2006 \ to \ December \ 31, 2006 \ for \ 9 \ months)$

Total sales

(In millions of yen, %)

	(III IIIIII olis of					
	The previous accounting		Increase or decrease	Growth ratio		
	period (A)	This accounting period (B)	(B)-(A)	Growth rutio		
3Q	15,782	17,373	1,591	10		
Aggregate 1Q to 3Q	39,423	43,062	3,639	9		

Sales by business

(In millions of ven. %)

	(in minions of year					
		The previous accounting period (A)	This accounting period (B)	Increase or decrease (B)-(A)	Growth ratio	
	UA	9,190	9,690	499	5	
	GLR	3,089	3,459	369	12	
3Q	СН	900	881	(19)	(2)	
	*S.B.U.&UA Labs	1,235	1,899	664	54	
	Business units total	14,417	15,931	1,514	11	
	*Others	1,365	1,442	76	6	
	UA	22,857	23,685	827	4	
1Q	GLR	7,525	8,518	993	13	
to	CH	2,423	2,372	(51)	(2)	
3Q	*S.B.U.&UA Labs	3,230	4,806	1,576	49	
	Business units total	36,037	39,383	3,345	9	
	*Others	3,385	3,679	293	9	

^{*1.} S.B.U. =Small Business Unit

Sales by item (Business units total)

(In millions of yen, %)

	(in initially of year, to							
		The previous accounting period (A)	This accounting period (B)	Increase or decrease	Growth ratio			
		periou (A)	This accounting period (B)	(B)-(A)				
	Men's	7,221	7,635	414	6			
3Q	Women's	5,445	6,457	1,012	19			
30	*Silver & Leather	1,213	1,205	(7)	(1)			
	Miscellaneous	537	632	94	18			
1Q	Men's	17,037	17,925	888	5			
to	Women's	14,421	16,601	2,179	15			
3Q	*Silver & Leather	3,188	3,214	25	1			
	Miscellaneous	1,390	1,642	252	18			

^{* &}quot;Siver & Leather" means silver accessories and leather outfits of CHROME HEARTS brand.

Sales of existing stores (retail division, YoY)

Total

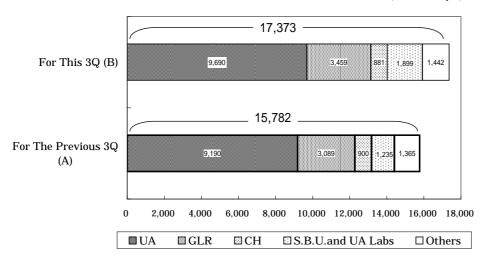
(%) Number of customer Ave. spending per customer Sales growth ratio growth ratio growth ratio UA (3.8)GLR (6.9)(15.0)3Q CH (15.1)5.6 S.B.U.&UA Labs 3.0 0.0 (7.4)Total UA (0.2)(5.7) 1Q GLR (4.0)(13.2)to CH (16.0)8.2 3Q S.B.U.&UA Labs 1.9 (0.5)

(7.7)

^{*2. &}quot;Total business units sales" includes sales of retail, wholesale, mail-order and fomal wear rental, etc. "Other sales" includes sales of outlet and outside shops.

^{*3.} The "Changes UNITED ARROWS" business that was S.B.U. and UA Labs until the previous term has changed status to a UA label store, and it's sales are included in the UA business from this term.

(In millions of yen)



References: Sales by Category of Merchandaise (Total business units sales)

(In millions of yen)

