

Corporate Data

as of March 31, 2018

Corporate Profile

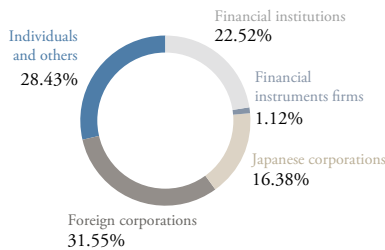
Trade name	UNITED ARROWS LTD.
Address	3-28-1 Jingumae, Shibuya-ku, Tokyo, Japan
Date of establishment	October 2, 1989
Paid-in capital	¥3,030 million
Business description	Planning and sales of products such as men's and women's clothing and miscellaneous items
Number of stores	347 (consolidated)
Main banks	1. The Bank of Tokyo-Mitsubishi UFJ, Ltd. 2. SUMITOMO MITSUI BANKING CORPORATION 3. Mizuho Bank, Ltd.
[*] The Bank of Tokyo-Mitsubishi UFJ, Ltd. changed its trade name to MUFG Bank, Ltd., effective as of April 1, 2018.	
Accounting auditors	Deloitte Touche Tohmatsu LLC
Number of employees	4,518 (consolidated)
Consolidated subsidiaries	FIGO CO., LTD. COEN CO., LTD. UNITED ARROWS TAIWAN LTD. Designs & Co. CHROME HEARTS JP, GK

Stock Information

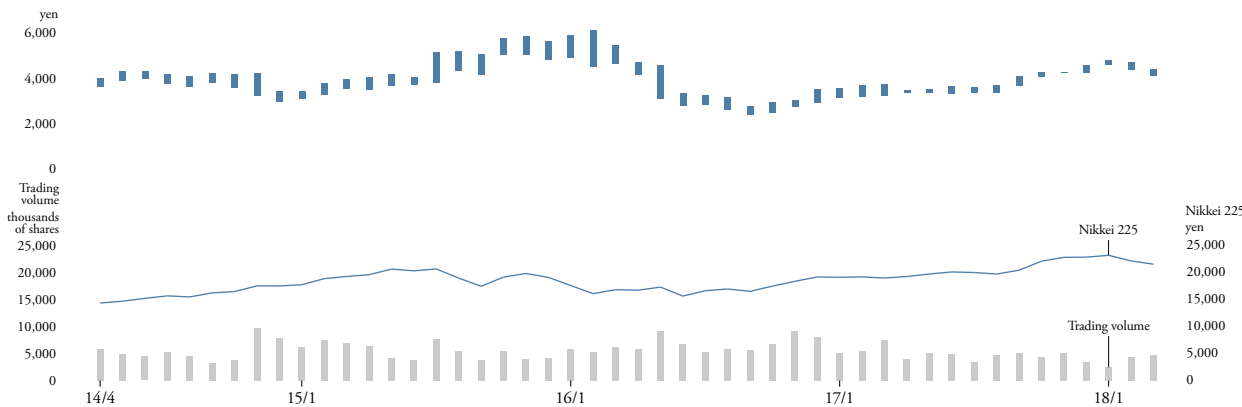
Stock listing	Tokyo Stock Exchange, First Section
Securities code	7606
Number of authorized shares	190,800,000
Number of common shares issued	30,213,676
Number of shareholders	10,112

^{*} Total number of shares of common stock issued includes 1,846,972 shares of treasury stock, equivalent to 6.11% of the total number of shares of common stock issued.

Shareholder composition (by number of shareholders)



Stock price



Board of Directors and Executive Officers

as of June 22, 2018

Representative Director, President and CEO	Mitsuhiro Takeda	Senior Executive Officer	Hisashi Takayama
Director, Executive Vice President	Mitsunori Fujisawa	Senior Executive Officer	Yatsuhiko Sagawa
Director, Executive Vice President	Masami Koizumi	Executive Officer	Kazuyasu Tanaka
Director, Executive Managing Officer	Hiroyuki Higashi	Executive Officer	Naoki Tanigawa
Director, Executive Managing Officer	Yoshinori Matsuzaki	Executive Officer	Shinya Matsumoto
Director, Executive Managing Officer	Tatsuya Kimura	Executive Officer	Noriyuki Miyao
Outside Director (Standing Audit and Supervisory Committee member)	Yukari Sakai	Executive Officer	Mariko Yamasaki
Outside Director (Audit and Supervisory Committee member)	Gaku Ishiwata	Executive Officer	Kenji Takata
Outside Director (Audit and Supervisory Committee member)	Hidehiko Nishikawa	Executive Officer	Yuko Sajima
		Executive Officer	Satoshi Tan

Major shareholders

Name	Number of shares	Percent of total shares issued
Osamu Shigematsu	2,498,400	8.26
A.D.S Co., Ltd.	2,000,000	6.61
Japan Trustee Services Bank, Ltd. (Trust Account)	1,666,300	5.51
Rinzaw Co., Ltd.	1,511,400	5.00
The Master Trust Bank of Japan, Ltd. (Trust Account)	1,435,700	4.75
STATE STREET BANK AND TRUST COMPANY 505001 Standing proxy: Mizuho Bank, Ltd., Settlement division	813,252	2.69
STATE STREET BANK AND TRUST COMPANY 505225 Standing proxy: Mizuho Bank, Ltd., Settlement division	800,924	2.65
Hirofumi Kurino	770,000	2.54
STATE STREET LONDON CARE OF STATE STREET BANK AND TRUST, BOSTON SSBTC A/C UK LONDON BRANCH CLIENTS- UNITED KINGDOM Standing proxy: Tokyo Branch, The Hongkong and Shanghai Banking Corporation Limited (HSBC)	654,900	2.16
Japan Trustee Services Bank, Ltd. (Trust Account 5)	466,000	1.54

Store Network by Retail Area

as of April 1, 2018

	Hokkaido / Tohoku area	Kanto area (excluding Tokyo)	Tokyo area	Koshinetsu / Hokuriku / Tokai area	Kansai area	Chugoku / Shikoku / Kyushu area	Taiwan	Total
UNITED ARROWS General Merchandise Store	1	1	5	1	0	1	0	9
UNITED ARROWS	2	4	12	3	8	3	2	34
BEAUTY&YOUTH UNITED ARROWS	2	9	18	4	9	9	1	52
Odette e Odile	1	1	8	2	1	1	0	14
DRAWER	0	0	3	1	2	1	0	7
UNITED ARROWS green label relaxing	3	21	21	9	10	10	0	74
Jewel Changes	0	2	4	2	1	1	0	10
THE STATION STORE UNITED ARROWS LTD.	0	1	5	0	0	0	0	6
UNITED ARROWS LTD. OUTLET	3	8	1	6	4	4	1	27
Felisi	0	1	6	2	2	2	0	13
ASPESI	0	0	1	1	1	2	0	5
coen	5	30	10	9	17	14	0	85
BLAMINK	0	0	1	0	0	0	0	1
CHROME HEARTS	0	0	4	1	3	2	0	10
Total	17	78	99	41	58	50	4	347
Composition ratio of stores (consolidated)	4.9%	22.5%	28.5%	11.8%	16.7%	14.4%	1.2%	100.0%

^{*} UNITED ARROWS handles THE SOVEREIGN HOUSE, District UNITED ARROWS, ASTRAET and THE AIRPORT STORE UNITED ARROWS LTD. store brands.
^{*} BEAUTY&YOUTH UNITED ARROWS handles the monkey time BEAUTY&YOUTH UNITED ARROWS, STEVEN ALAN, ROKU and H BEAUTY&YOUTH store brands.
^{*} UNITED ARROWS green label relaxing handles WORK TRIP OUTFITS GREEN LABEL RELAXING and Lurow GREEN LABEL RELAXING store brand.

About other IR tools and the Company's corporate website

IR website www.united-arrows.co.jp/en/ir/

UNITED ARROWS LTD. posts a host of information on its website. Information includes an overview of the Company, its management policy, its business model, its financial results, FAQ, and useful terminology. Users of our website can also access a video of the Company's results briefing to analysts and institutional investors (Japanese only).

CSR website www.united-arrows.co.jp/csr/ (Japanese only)

Through its CSR website, UNITED ARROWS LTD. introduces details of its Policy Structure focusing on its promise to create value for customers, employees, business partners, society, and shareholders.

Great Service, Great Products, Great Environment website

<http://taisetsu.united-arrows.co.jp/en/>

UNITED ARROWS LTD. is engaged in various activities that embody its Company Policy. With a focus on those attributes that the Company holds most dear, we provide details of our "great service, great products, and great environment" to convey our deep desire to carry out this policy.

Contact us

UNITED ARROWS LTD. IR and PR Department
Nihonseimei Akasaka Bldg., 8-1-19 Akasaka, Minato-ku, Tokyo 107-0052, Japan

www.united-arrows.co.jp/en/ir/contact/

Editorial Policy

UNITED ARROWS has adopted an integrated report format from 2017 as a means to further deepen its dialogue with all stakeholders, including shareholders and investors.

In addition to our stance toward promoting growth through the creation of sustainable value as well as details on the business structure that underpins our medium- to long-term policies, strategies, and growth, Integrated Report 2018 provides a systematic summary and explanation of such non-financial information as corporate governance and our management approach toward society, the environment, and human resources in greater depth.

In putting together this report, we have referred to the International Integrated Reporting Framework released by the International Integrated Reporting Council (IIRC).

The consolidated fiscal year of UNITED ARROWS Group is recognized as running from April 1 each year to March 31 the following year. This report has not been audited by an independent auditing firm. Please refer to the latest IR materials for details regarding our operating results and financial position.

www.united-arrows.co.jp/en/ir/lib/

Forward-Looking Statements
This report contains information regarding future plans, strategies, business performance, and other matters not based on historical fact. Such forward-looking statements are based on the Company's judgment in consideration of the information available when this report was published. However, the Company cautions readers to be aware that actual performance could differ materially from these projections due to various factors, such as changes in economic circumstances, market trends, demand, and exchange rates.