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DATABOOK
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(平成17年4月1日～平成18年3月31日)

April 1st, 2005 ~ March 31st, 2006

株式会社ユナイテッドアローズ
UNITED ARROWS LTD.

<http://www.united-arrows.co.jp/>



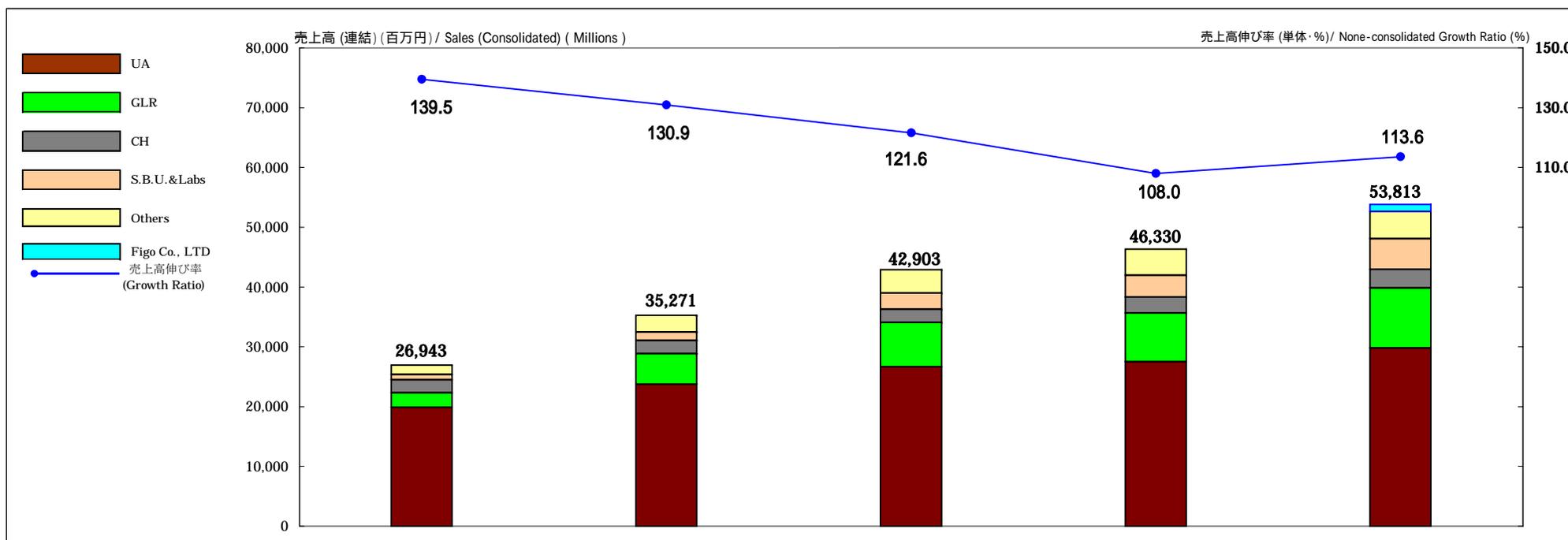
UNITED ARROWS LTD.

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I. 5年間の業績推移 Review of Financial Performance (3月31日に終了した事業年度 / Years Ended March, 31)

(単位: 百万円 / ¥Millions)



| | 2001/4 ~ 2002/3 | | | 2002/4 ~ 2003/3 | | | 2003/4 ~ 2004/3 | | | 2004/4 ~ 2005/3 | | | 2005/4 ~ 2006/3 | | |
|--------------------------------------|-----------------|----------|------------|-----------------|----------|------------|-----------------|----------|------------|-----------------|----------|------------|-----------------|----------|------------|
| | 金額 amounts | 売上比 % | 前期比 YOY |
| 売上高(連結) Sales (Consolidated) | - | - | - | - | - | - | - | - | - | - | - | - | 53,813 | 100.0 | - |
| 売上高(単体) Sales (None-Consolidated) | 26,943 | 100.0 | 139.5 | 35,271 | 100.0 | 130.9 | 42,903 | 100.0 | 121.6 | 46,330 | 100.0 | 108.0 | 52,610 | 100.0 | 113.6 |
| ビジネスユニット計 Total business units sales | 25,400 | 94.3 | 140.4 | 32,449 | 92.0 | 127.8 | 39,001 | 90.9 | 120.2 | 42,523 | 91.8 | - | 48,078 | 91.4 | 113.1 |
| UNITED ARROWS | 19,882 | 73.8 | 135.7 | 23,722 | 67.2 | 119.3 | 26,635 | 62.1 | 112.3 | 28,233 | 61.0 | - | 29,775 | 56.6 | 105.5 |
| GREEN LABEL RELAXING | 2,437 | 9.1 | 169.6 | 5,155 | 14.6 | 211.5 | 7,459 | 17.4 | 144.7 | 8,258 | 17.8 | - | 10,072 | 19.1 | 122.0 |
| CHROME HEARTS | 2,151 | 8.0 | 147.2 | 2,172 | 6.2 | 101.0 | 2,209 | 5.1 | 101.7 | 2,641 | 5.7 | - | 3,099 | 5.9 | 117.4 |
| S.B.U.及びUAラボ S.B.U. and UA Labs | 928 | 3.4 | 172.0 | 1,399 | 4.0 | 150.7 | 2,696 | 6.3 | 192.7 | 3,391 | 7.3 | - | 5,130 | 9.8 | 151.3 |
| その他計 Others total | 1,543 | 5.7 | 125.5 | 2,821 | 8.0 | 182.9 | 3,902 | 9.1 | 138.3 | 3,806 | 8.2 | - | 4,531 | 8.6 | 119.0 |
| アウトレット Outlet | 856 | 3.2 | 203.5 | 2,098 | 6.0 | 244.9 | 3,173 | 7.4 | 151.2 | - | - | - | - | - | - |
| 卸売 Wholesales | 563 | 2.1 | 78.8 | 524 | 1.5 | 93.1 | 533 | 1.2 | 101.7 | - | - | - | - | - | - |
| その他 Others | 122 | 0.4 | 131.1 | 198 | 0.5 | 162.0 | 194 | 0.5 | 98.4 | - | - | - | - | - | - |

- 注) 1. 売上高(連結)には、株式会社フィーゴ(2005年11月に全株式を取得し子会社化)の売上高(2005年10月~2006年3月の6ヶ月間)が含まれております。
 2. 2006/3期より、「ビジネスユニット計」の項目を新設いたしました。同項目には、小売、卸売、通販、フォーマルレンタルの売上が含まれております。また、「その他」の売上高には、アウトレット、催事販売の売上が含まれております。2005/3期の売上高につきましては、遡及算出しております。
 なお、2002/3~2004/3期の「ビジネスユニット計」は小売全店計であり、「その他」の売上高には、催事販売、通販、フォーマルレンタルおよびカフェの売上が含まれております。
 3. S.B.U.及びUAラボの売上高には、「Another Edition」(7店舗)、「Changes UNITED ARROWS」(3店舗)、「Odette é Odile UNITED ARROWS」(6店舗)、「DRAWER」(2店舗)、「DARJEELING DAYS」(4店舗)、「時しらす」(2店舗)の売上が含まれております。
 4. 2005/3期までS.B.U.及びUAラボであった「THE SOVEREIGN HOUSE」、「District UNITED ARROWS」は、2006/3期より「ユナイテッドアローズ レーベル イメージストア (L.I.S.)」となり、UNITED ARROWSの中に売上が含まれております。
 2005/3期の売上高につきましては、遡及算出しております。

- Note: 1. We acquired all the share of Figo Co.,Ltd in November, 2005 and which sales is included in the consolidated sales and is for 6 months: from October, 2005 to March, 2006.
 2. In FY 2006, a new category of "Total business units sales" is disclosed. It includes the sales of retail, wholesale, mail-order and fomal wear rental. "Other sales" includes the sales of outlet and outside shops. The sales of FY 2005 were retroactively calculated.
 From FY 2002 to 2004, "Total Business units sales" indicates retail sales and "Other sales" includes the sales of outside shops, mail-order and fomal wear rental and cafés.
 3. "S.B.U. and UA Labs" includes the sales of "Another Edition" (7stores), "Changes UNITED ARROWS" (3stores), "Odette é Odile UNITED ARROWS" (6stores), "DRAWER" (2stores), "DARJEELING DAYS" (4stores) and "TOKISHIRAZU" (2stores).
 4. In FY 2006, "THE SOVEREIGN HOUSE" and "District UNITED ARROWS" (S.B.U. and UA Labs until FY 2005) are redefined to the "UNITED ARROWS Label Image Store" and the sales are included in that of "UNITED ARROWS".
 The sales of FY 2005 were retroactively calculated.

(単位：百万円/¥Millions)

| | 2002/4 ~ 2003/3 | | | 2003/4 ~ 2004/3 | | | 2004/4 ~ 2005/3 | | | 2005/4 ~ 2006/3 | | | 2005/4 ~ 2006/3 | | |
|--|-------------------------|----------|------------|-------------------------|----------|------------|-------------------------|----------|------------|-------------------------|----------|------------|--------------------|----------|------------|
| | 単体 None-consolidated | | | 単体 None-consolidated | | | 単体 None-consolidated | | | 単体 None-consolidated | | | 連結 Consolidated | | |
| | 金額 amounts | 売上比 % | 前期比 YOY | 金額 amounts | 売上比 % | 前期比 YOY |
| 売上高 Sales | 35,271 | 100.0 | 130.9 | 42,903 | 100.0 | 121.6 | 46,330 | 100.0 | 108.0 | 52,610 | 100.0 | 113.6 | 53,813 | 100.0 | - |
| 売上総利益 Gross profit | 18,854 | 53.5 | 130.6 | 22,722 | 53.0 | 120.5 | 24,636 | 53.2 | 108.4 | 28,298 | 53.8 | 114.9 | 29,018 | 53.9 | - |
| 販売費及び一般管理費 Selling, general and administrative expenses | 14,030 | 39.8 | 134.0 | 17,481 | 40.8 | 124.6 | 18,555 | 40.1 | 106.1 | 20,811 | 39.6 | 112.2 | 21,355 | 39.7 | - |
| 営業利益 Operating income | 4,824 | 13.7 | 121.7 | 5,241 | 12.2 | 108.6 | 6,080 | 13.1 | 116.0 | 7,487 | 14.2 | 123.1 | 7,663 | 14.2 | - |
| 経常利益 Ordinary income | 4,786 | 13.6 | 122.6 | 5,270 | 12.3 | 110.1 | 6,037 | 13.0 | 114.5 | 7,442 | 14.1 | 123.3 | 7,639 | 14.2 | - |
| 当期純利益 Net income | 2,561 | 7.3 | 110.5 | 2,877 | 6.7 | 112.3 | 3,476 | 7.5 | 120.8 | 4,032 | 7.6 | 116.0 | 4,076 | 7.6 | - |
| 総資産 Total assets | 20,836 | - | 106.1 | 24,125 | - | 115.8 | 27,648 | - | 114.6 | 34,649 | - | 125.3 | 35,334 | - | - |
| 資本金 Capital | 3,030 | - | 100.0 | 3,030 | - | 100.0 | 3,030 | - | 100.0 | 3,030 | - | 100.0 | 3,030 | - | - |
| 株主資本 Total shareholders' equity | 12,924 | - | 96.0 | 15,603 | - | 120.7 | 18,812 | - | 120.6 | 14,520 | - | 77.2 | 14,565 | - | - |
| 発行済株式総数(株) Number of issued stocks (share) | 11,925,000 | - | - | 11,925,000 | - | - | 23,850,000 | - | - | 23,850,000 | - | - | 23,850,000 | - | - |
| 設備投資額 Capital expenditures | 951 | 2.7 | 196.6 | 1,684 | 3.9 | 177.0 | 1,072 | 2.3 | 63.6 | 1,245 | 2.4 | 116.2 | 1,250 | 2.3 | - |
| 減価償却費 Depreciation | 367 | 1.0 | 101.1 | 462 | 1.1 | 125.9 | 517 | 1.1 | 111.8 | 555 | 1.1 | 107.4 | 557 | 1.0 | - |
| 営業活動によるキャッシュ・フロー Cash flows from operating activities | 740 | - | 38.8 | 1,876 | - | 253.3 | 4,122 | - | 219.7 | - | - | - | 6,596 | - | - |
| 投資活動によるキャッシュ・フロー Cash flows from investing activities | 1,116 | - | - | 2,311 | - | - | 738 | - | - | - | - | - | △ 3,423 | - | - |
| 財務活動によるキャッシュ・フロー Cash flows from financing activities | 1,646 | - | - | 589 | - | - | △ 1,180 | - | - | - | - | - | 648 | - | - |
| 現金及び現金同等物期末残高 Cash and cash equivalents at the term-end | 1,468 | - | 42.1 | 1,623 | - | 110.6 | 3,827 | - | 235.7 | - | - | - | 7,650 | - | - |

注) 1. 2004年5月をもって、1株を2株に株式分割いたしました。

2. 2006年3月末日現在、発行済株式総数のうち、3,235,454株は自己株式として保有しております。

Note: 1. A share of the common stock was divided into 2 shares effective on May, 2004.

2. 3,235,454 shares in all issued shares are held as treasury stocks at the end of March, 2006.

II. 売上概況 (単体) Outline of Sales (None-Consolidated)

1. ビジネスユニット売上高明細 (小売全店、その他) Details for Total business units Sales (Retail and Others)

(単位: 百万円/¥Millions)

| | 2003/4~2004/3 | | | 2004/4~2005/3 | | | 2005/4~2006/3 | | | 備考 notes |
|----------------------------------|---------------|------|-------|---------------|------|-----|---------------|------|-------|------------------|
| | 金額 | 構成比 | 前期比 | 金額 | 構成比 | 前期比 | 金額 | 構成比 | 前期比 | |
| | amounts | % | YOY | amounts | % | YOY | amounts | % | YOY | |
| UA 札幌 UA Sapporo | 833 | 2.1 | 92.7 | 795 | 1.7 | — | 785 | 1.5 | 98.7 | |
| UA 旭川 UA Asahikawa | 243 | 0.6 | 96.5 | 224 | 0.5 | — | 224 | 0.4 | 99.9 | |
| UA 仙台 UA Sendai | 950 | 2.4 | - | 966 | 2.1 | — | 995 | 1.9 | 102.9 | 2003/4 open |
| UA 新潟 UA Niigata | 716 | 1.9 | 104.6 | 708 | 1.5 | — | 719 | 1.4 | 101.6 | |
| UA 横浜 UA Yokohama | 2,677 | 6.9 | 111.3 | 2,591 | 5.6 | — | 2,391 | 4.5 | 92.3 | |
| UA 柏 UA Kashiwa | 793 | 2.0 | 107.2 | 790 | 1.7 | — | 818 | 1.6 | 103.5 | |
| UA 原宿本店 UA Harajuku | 1,801 | 4.6 | 96.0 | 2,330 | 5.0 | — | 2,377 | 4.5 | 102.0 | 注) 1.(Note1.) |
| UA 渋谷 明治通り UA Shibuya Meiji-dori | 757 | 2.0 | 94.1 | 645 | 1.4 | — | 637 | 1.2 | 98.7 | |
| UA 渋谷 公園通り UA Shibuya Koen-dori | 593 | 1.5 | 105.6 | 585 | 1.3 | — | 668 | 1.3 | 114.2 | |
| UA 新宿 UA Shinjuku | 3,003 | 7.7 | 166.3 | 3,121 | 6.7 | — | 3,321 | 6.3 | 106.4 | 注) 2.(Note2.) |
| UA 有楽町 UA Yurakucho | 1,557 | 4.0 | 103.4 | 1,421 | 3.1 | — | 1,442 | 2.7 | 101.5 | |
| UA 日本橋 UA Nihonbashi | 7 | 0.0 | - | 474 | 1.0 | - | 492 | 0.9 | 103.7 | 2004/3 open |
| UA 池袋 UA Ikebukuro | 2,114 | 5.4 | 102.9 | 1,971 | 4.3 | — | 1,747 | 3.3 | 88.6 | |
| UA 二子玉川 UA Futako Tamagawa | 719 | 1.9 | 154.7 | 887 | 1.9 | — | 994 | 1.9 | 112.1 | |
| UA 立川 UA Tachikawa | — | — | — | 656 | 1.4 | - | 1,138 | 2.2 | 173.5 | 2004/9 open |
| UA 名古屋 UA Nagoya | 1,437 | 3.7 | 109.3 | 1,431 | 3.1 | — | 1,850 | 3.5 | 129.3 | |
| UA 梅田 UA Umeda | 1,551 | 4.0 | 112.8 | 1,581 | 3.4 | — | 1,580 | 3.0 | 99.9 | |
| UA 心齋橋 UA Shinsaibashi | 1,884 | 4.8 | 102.2 | 1,765 | 3.8 | — | 1,803 | 3.4 | 102.1 | 注) 3.(Note3.) |
| UA 京都 UA Kyoto | 1,084 | 2.8 | 104.8 | 967 | 2.1 | — | 1,201 | 2.3 | 124.1 | |
| UA 神戸元町 UA Kobe Motomachi | 927 | 2.4 | 91.7 | 820 | 1.8 | — | 808 | 1.5 | 98.6 | |
| UA 広島 UA Hiroshima | 1,011 | 2.6 | 101.8 | 925 | 2.0 | — | 957 | 1.8 | 103.4 | |
| UA 福岡 UA Fukuoka | 1,685 | 4.3 | 94.7 | 1,550 | 3.4 | — | 1,502 | 3.0 | 96.9 | 注) 4.(Note4.) |
| UA 大分 UA Oita | 283 | 0.7 | 116.6 | 294 | 0.6 | — | 320 | 0.6 | 109.0 | |
| UAその他 UA other sales | - | - | - | 722 | 1.6 | - | 997 | 1.9 | 138.0 | 注) 5.6 (Note5.6) |
| UNITED ARROWS total | 26,635 | 68.3 | 112.3 | 28,233 | 61.0 | - | 29,775 | 56.6 | 105.5 | |

注) 1.UA 原宿本店の売上高には、UA 原宿本店 メンズ館、UA 原宿本店 ウイメンズ館、UA BLUE LABEL STORE 原宿店、およびRASSLIN' (～2004/3期)、フォーメラルレンタル (2005/3期～) の売上が含まれております。

2.UA 新宿店の売上高には、別館であるUA BLUE LABEL STORE 新宿店の売上が含まれております。

3.UA 心齋橋店の売上高には、別館であるUA 心齋橋 御堂筋店の売上が含まれております。

4.UA 福岡店の売上高には、別館であるUA 福岡 アークベレーゴ店の売上が含まれております。

5.4.2005/3期までS.B.U.及びUAラボであった「THE SOVEREIGN HOUSE」、「District UNITED ARROWS」は、2006/3期より「コナイトッドアローズ レーベル イメージストア (L.I.S.)」となり、「UNITED ARROWS」の中に売上が含まれております。2005/3期の売上高につきましては、逆算しております。

6.UAその他の売上高には、「THE SOVEREIGN HOUSE」、「District UNITED ARROWS」、通販などの売上などが含まれております。

Notes 1.Sales of UA Harajuku include the sales of "UA Harajuku for Men", "UA Harajuku for Women", "UA BLUE LABEL STORE HARAJUKU", "RASSLIN' (until FY 2004) and formal wears rental (from FY 2005).

2.Sales of UA Shinjuku include the sales of "UA BLUE LABEL STORE Shinjuku".

3.Sales of UA Shinsaibashi include the sales of "UA Shinsaibashi-Midosuji".

4.Sales of UA Fukuoka include the sales of "UA Fukuoka-Archipelago".

5.In FY 2006, "THE SOVEREIGN HOUSE" and "District UNITED ARROWS" (S.B.U. and UA Labs until FY 2005) are redefined to the "UNITED ARROWS Label Image Store" and the sales are included in that of "UNITED ARROWS". The sales of FY 2005 were retroactively calculated.

6."UA other sales" includes the sales of "THE SOVEREIGN HOUSE", "District UNITED ARROWS", mail-order, etc.

(単位：百万円/¥Millions)

| | 2003/4～2004/3 | | | 2004/4～2005/3 | | | 2005/4～2006/3 | | | 備考 notes |
|--------------------------------------|---------------|----------|------------|---------------|----------|------------|---------------|----------|------------|-----------------|
| | 金額 amounts | 構成比 % | 前期比 YOY | 金額 amounts | 構成比 % | 前期比 YOY | 金額 amounts | 構成比 % | 前期比 YOY | |
| ・ 前ページより from pre-page | | | | | | | | | | |
| GLR 札幌 GLR Sapporo | 422 | 1.1 | 820.7 | 447 | 1.0 | — | 471 | 0.9 | 105.3 | 2003/3 open |
| GLR 仙台 GLR Sendai | — | — | — | 221 | 0.5 | — | 454 | 0.9 | 205.2 | 2004/10 open |
| GLR みなとみらい GLR Minatomirai | — | — | — | — | — | — | 16 | 0.0 | — | 2006/3 open |
| GLR 千葉 GLR Chiba | — | — | — | — | — | — | 176 | 0.3 | — | 2005/10 open |
| GLR 横浜 GLR Yokohama | 393 | 1.0 | 119.2 | 367 | 0.8 | — | 427 | 0.8 | 116.3 | |
| GLR 港北 GLR Kohoku | 345 | 0.9 | 109.1 | 314 | 0.7 | — | 332 | 0.6 | 105.5 | |
| GLR イクスピアリ GLR Ikspiari | 451 | 1.2 | 108.5 | 428 | 0.9 | — | 431 | 0.8 | 100.7 | |
| GLR 船橋 GLR Funabashi | 479 | 1.2 | 106.2 | 472 | 1.0 | — | 486 | 0.9 | 103.0 | |
| GLR 大宮 GLR Omiya | 503 | 1.3 | 108.7 | 519 | 1.1 | — | 548 | 1.1 | 105.6 | |
| GLR ルミネ新宿 GLR Lumine Shinjuku | 900 | 2.3 | 103.7 | 872 | 1.9 | — | 948 | 1.8 | 108.8 | |
| GLR 新宿三越 GLR Shinjuku Mitsukoshi | — | — | — | 140 | 0.3 | — | 387 | 0.8 | 275.9 | 2004/10 open |
| GLR 丸の内 GLR Marunouchi | 541 | 1.4 | 137.1 | 428 | 0.9 | — | 476 | 0.9 | 111.3 | 2002/9 open |
| GLR 町田 GLR Machida | 639 | 1.6 | 107.6 | 640 | 1.4 | — | 638 | 1.3 | 99.8 | |
| GLR 品川 GLR Shinagawa | 267 | 0.7 | - | 523 | 1.1 | — | 594 | 1.1 | 113.4 | 2003/9 open |
| GLR 北千住 GLR Kitasenju | 42 | 0.1 | - | 327 | 0.7 | — | 393 | 0.7 | 120.0 | 2004/2 open |
| GLR 名古屋 GLR Nagoya | 514 | 1.3 | 181.7 | 508 | 1.1 | — | 473 | 0.9 | 93.1 | 2002/10 open |
| GLR 静岡 GLR Shizuoka | 21 | 0.1 | - | 228 | 0.5 | — | 255 | 0.5 | 111.7 | 2004/3 open |
| GLR 梅田 GLR Umeda | 425 | 1.1 | 105.6 | 362 | 0.8 | — | 358 | 0.7 | 98.9 | 2002/4 open |
| GLR 難波 GLR Namba | 273 | 0.7 | - | 404 | 0.9 | — | 422 | 0.8 | 104.2 | 2003/10 open |
| GLR 京都 GLR Kyoto | 318 | 0.8 | 116.8 | 150 | 0.3 | — | 115 | 0.2 | 77.0 | 2002/6 open |
| GLR 岡山 GLR Okayama | — | — | — | — | — | — | 232 | 0.4 | — | 2005/9 open |
| GLR 博多 GLR Hakata | 530 | 1.3 | 170.6 | 480 | 1.0 | — | 567 | 1.1 | 118.1 | 2002/9 open |
| GLR 小倉 GLR Kokura | 389 | 1.0 | - | 294 | 0.6 | — | 281 | 0.5 | 95.7 | 2003/4 open |
| GLR 熊本 GLR Kumamoto | — | — | — | 31 | 0.1 | — | 299 | 0.6 | 947.9 | 2005/3 open |
| GLR 新規形態店 GLR new type stores | — | — | — | — | — | — | 18 | 0.0 | — | 注) 7.(Note7.) |
| GLR その他 GLR Others | — | — | — | 94 | 0.2 | — | 266 | 0.5 | 280.9 | 注) 8.(Note8.) |
| GREEN LABEL RELAXING total | 7,459 | 19.1 | 144.7 | 8,258 | 17.8 | — | 10,072 | 19.1 | 122.0 | |
| CHROME HEARTS HARAJUKU | 374 | 1.0 | 108.3 | 703 | 2.3 | — | 880 | 1.7 | 125.3 | 注) 9.(Note9.) |
| CHROME HEARTS TOKYO | 1,063 | 2.7 | 99.4 | 1,067 | 1.5 | — | 1,218 | 2.3 | 114.2 | |
| CHROME HEARTS OSAKA | 771 | 2.0 | 101.9 | 870 | 1.9 | — | 999 | 1.9 | 114.8 | |
| CHROME HEARTS その他 Others | — | — | — | — | — | — | 1 | 0.0 | 0.0 | |
| CHROME HEARTS total | 2,209 | 5.7 | 101.7 | 2,641 | 5.7 | — | 3,099 | 5.9 | 117.4 | |
| S.B.U.及びUAラボ S.B.U. and UA Labs | 2,696 | 6.9 | 192.7 | 3,391 | 7.3 | — | 5,130 | 9.8 | 151.3 | 注) 10.(Note10.) |
| ビジネスユニット計 Total Business units total | 39,001 | 100.0 | 120.2 | 42,523 | 91.8 | — | 48,078 | 91.4 | 113.1 | 注) 11.(Note11.) |

注) 7.GLR新規形態店には、2006年3月にスタートした「オドナタ グリーンレーベルリラクシング」(1店舗)、「ファサードグリーン グリーンレーベルリラクシング」(2店舗)の売上が含まれております。

8.GLRのその他の売上高には、通販などの売上が含まれております。

9.CHROME HEARTS TOKYO ANNEXは、CHROME HEARTS TOKYOの「別館」として位置付けられる店舗でありましたが、2004年4月よりCHROME HEARTS HARAJUKUに改称し、独立店舗として位置付けを変更いたしました。

なお、売上高につきましては、両店舗ともに遡及算出し表記しております。

10.S.B.U.及びUAラボの売上高には、「Another Edition」(7店舗)、「Changes UNITED ARROWS」(3店舗)、「Odette é Odile UNITED ARROWS」(6店舗)、「DRAWER」(2店舗)、「DARJEELING DAYS」(4店舗)、「時しらず」(2店舗)、卸売、通販などの売上が含まれております。

11.2006/3期より、ビジネスユニット計の項目を新設いたしました。2005/3期の売上高につきましては、遡及算出してあります。なお、2004/3期のビジネスユニット計は小売全店計となります。

Notes: 7. "GLR new type stores" includes the sales of "ODONATA green label relaxing" (1store) and "FACADE GREEN green label relaxing" (2stores) started in March, 2006.

8. "GLR other" includes the sales of mail-order, etc.

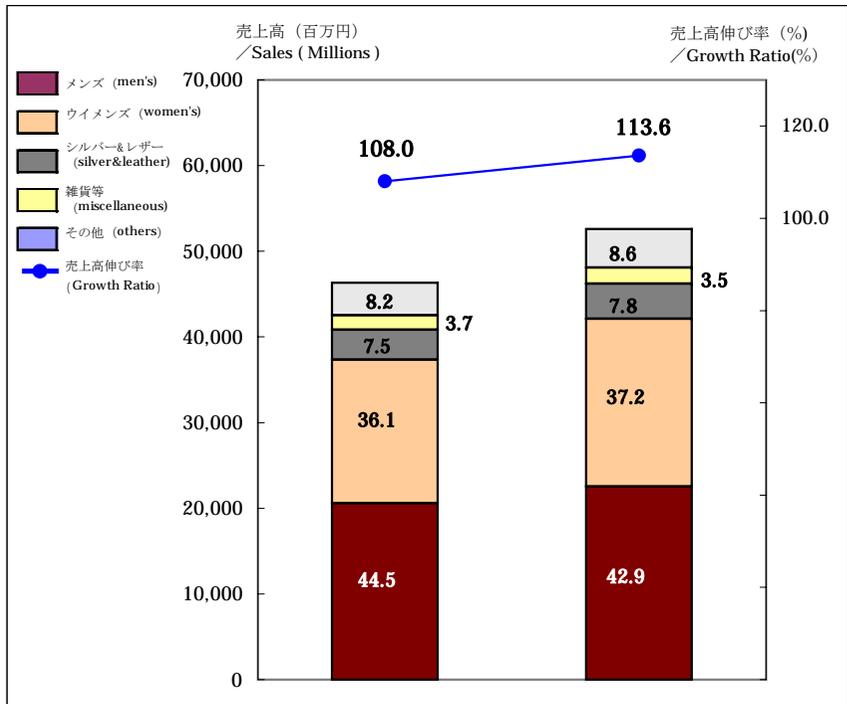
9. Each sales of "CHROME HEARTS TOKYO ANNEX" (had been an annex of "CHROME HERATS TOKYO") and "CHROME HERATS TOKYO" is retroactively calculated after changing "CHROME HEARTS HARAJUKU" to an independent store in April 2004.

10. "S.B.U. and UA Labs" includes the sales of "Another Edition" (7stores), "Changes UNITED ARROWS"(3stores), "Odette é Odile UNITED ARROWS"(6stores), "DRAWER" (2stores), "DARJEELING DAYS"(4stores) and "TOKISHIRAZU" (2stores), wholesales, mail-order, etc.

11. In FY 2006, a new category of "Total business units" is disclosed. The sales of FY 2005 were retroactively calculated. In FY 2004, "Total Business units" indicates retail.

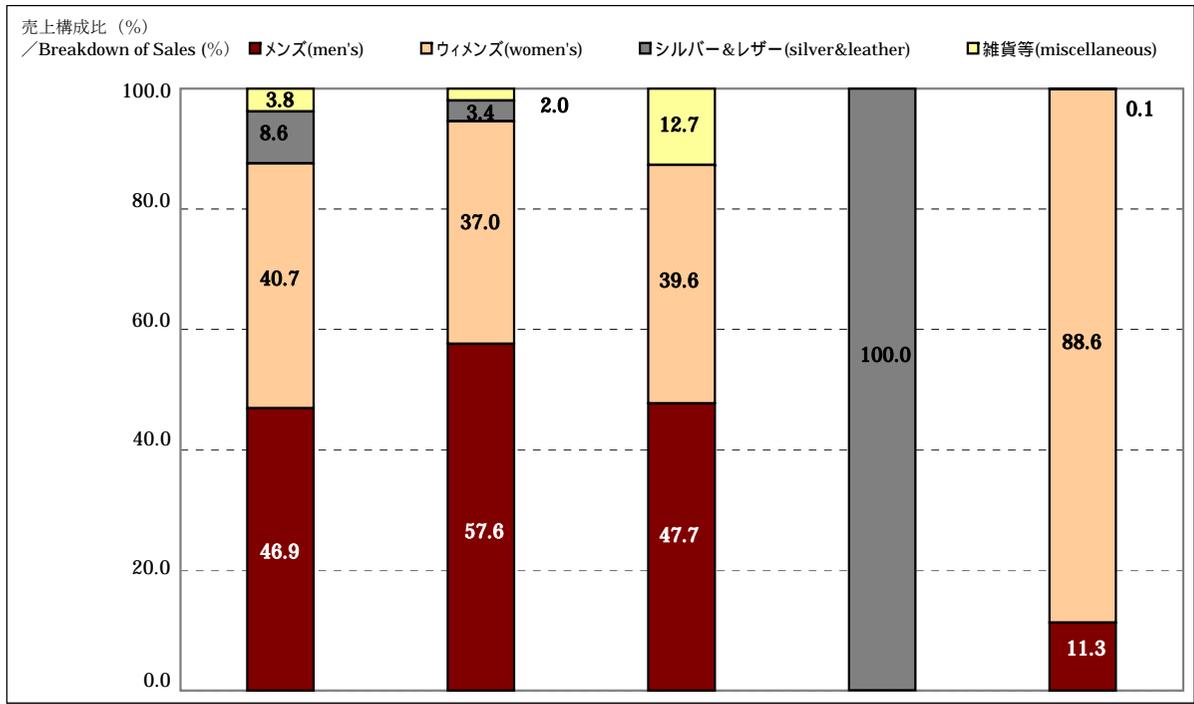
2. 品目別売上高 (単体) Sales by Category of Merchandise (None-Consolidated)

(1) 全社 Total



(2) ビジネスユニット計 (業態別 2005/4~2006/3) Business units total (By Business Unit)

(単位: 百万円/¥Millions)



| | 2004/4~2005/3 | | 2005/4~2006/3 | |
|------------------------------|---------------|------------|---------------|------------|
| | 金額 amounts | 前期比 YOY | 金額 amounts | 前期比 YOY |
| メンズ men's clothes | 20,597 | - | 22,547 | 109.5 |
| ウイメンズ women's clothes | 16,739 | - | 19,576 | 116.9 |
| シルバー&レザー silver & leather | 3,490 | - | 4,111 | 117.8 |
| 雑貨等 miscellaneous | 1,695 | - | 1,843 | 108.7 |
| その他 others | 3,806 | - | 4,531 | 119.0 |
| 総合計 total | 46,330 | 108.0 | 52,610 | 113.6 |

| | TOTAL | | UA | | GLR | | CH | | SBU&Labs | |
|------------------------------|---------------|------------|---------------|------------|---------------|------------|---------------|------------|---------------|------------|
| | 金額 amounts | 前期比 YOY |
| メンズ men's clothes | 22,547 | 109.5 | 17,163 | 104.8 | 4,802 | 122.0 | - | - | 581 | 198.7 |
| ウイメンズ women's clothes | 19,576 | 116.9 | 11,039 | 104.8 | 3,990 | 128.4 | - | - | 4,546 | 146.8 |
| シルバー&レザー silver & leather | 4,111 | 117.8 | 1,011 | 119.2 | - | - | 3,099 | 117.4 | - | - |
| 雑貨等 miscellaneous | 1,843 | 108.7 | 561 | 116.5 | 1,279 | 105.4 | - | - | 2 | 1,983.5 |
| 総合計 total | 48,078 | 113.1 | 29,775 | 105.5 | 10,072 | 122.0 | 3,099 | 117.4 | 5,130 | 151.3 |

注) 1. グラフ内数字は、売上高構成比(棒グラフ)、売上高伸び率(折れ線グラフ)を示しています。

2. 2006/3期より、「ビジネスユニット計」の項目を新設いたしました。同項目には、小売、卸売、通販、フォーマルレンタルの売上が含まれております。2005/3期の売上高につきましては、遡及算出しております。

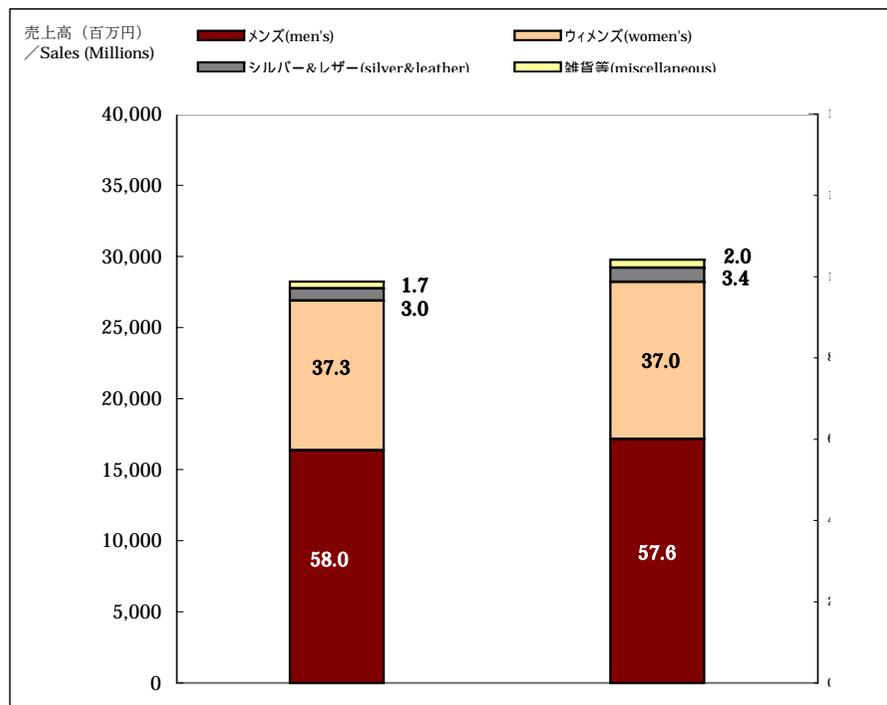
Note: 1. Figures in graph mean "Breakdown of Sales" in bar chart and "Growth Ratio" in line chart.

2. In FY 2006, a new category of "Total business units sales" is disclosed. It includes the sales of retail, wholesale, mail-order and formal wear rental. The sales of FY 2005 were retroactively calculated.

(3) 業態別 By Business Unit

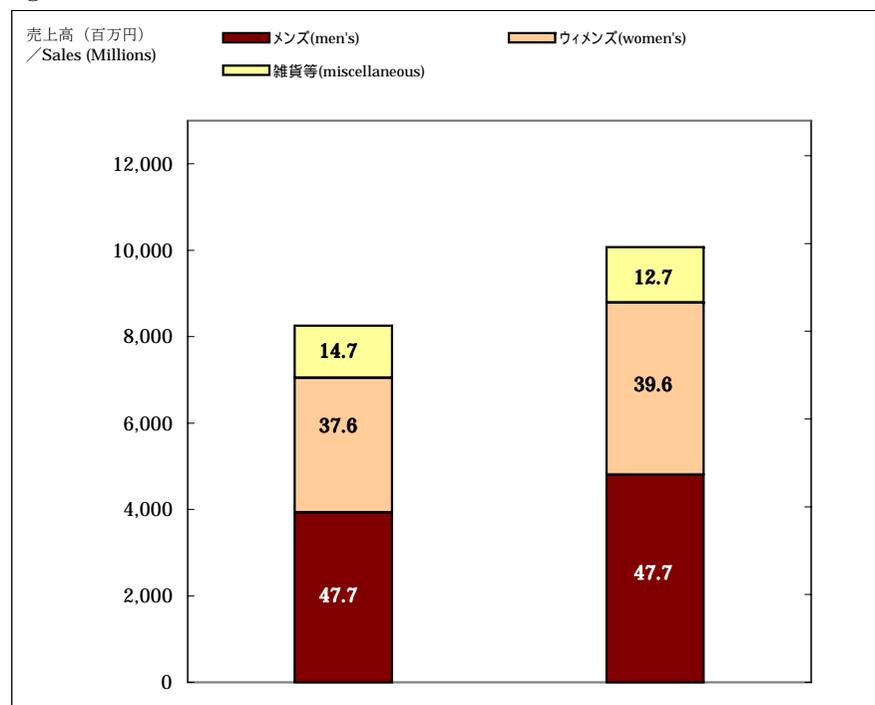
(単位：百万円/¥Millions)

① UNITED ARROWS



| 業態別 | 2004/4~2005/3 | | 2005/4~2006/3 | |
|----------|---------------|-----|---------------|-------|
| | 金額 | 前期比 | 金額 | 前期比 |
| メンズ | 16,369 | - | 17,163 | 104.8 |
| ウィメンズ | 10,532 | - | 11,039 | 104.8 |
| シルバー&レザー | 849 | - | 1,011 | 119.2 |
| 雑貨等 | 481 | - | 561 | 116.5 |
| 総合計 | 28,233 | - | 29,775 | 105.5 |

② GREEN LABEL RELAXING

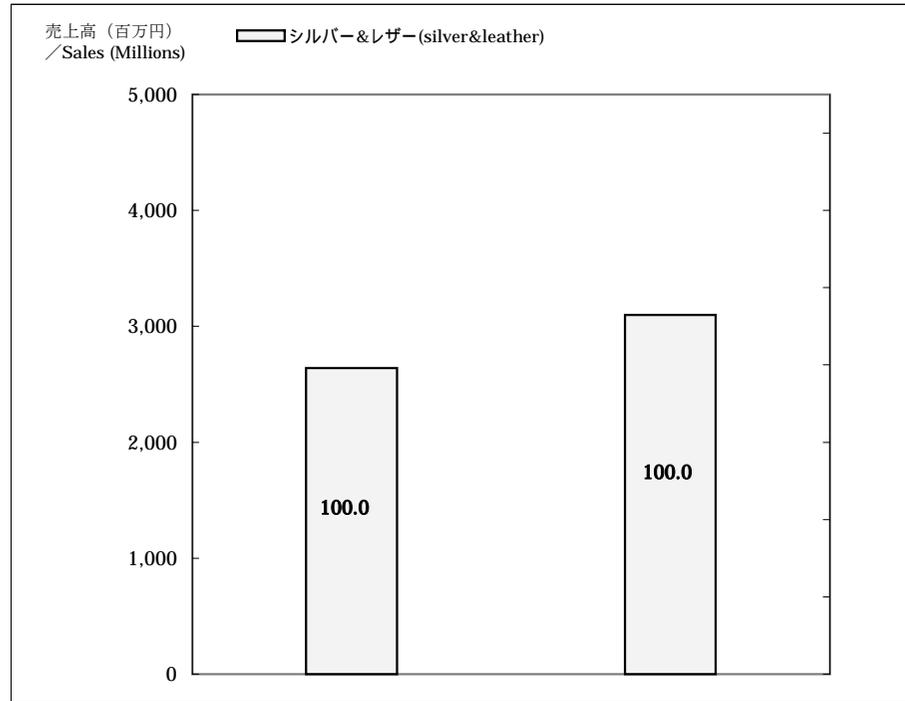


| 業態別 | 2004/4~2005/3 | | 2005/4~2006/3 | |
|-------|---------------|-----|---------------|-------|
| | 金額 | 前期比 | 金額 | 前期比 |
| メンズ | 3,935 | - | 4,802 | 122.0 |
| ウィメンズ | 3,109 | - | 3,990 | 128.4 |
| 雑貨等 | 1,213 | - | 1,279 | 105.4 |
| 総合計 | 8,258 | - | 10,072 | 122.0 |

注) 2005/3期までS.B.U.及びUAラボであった「THE SOVEREIGN HOUSE」、「District UNITED ARROWS」は、2006/3期より「ユナイテッドアローズ レーベル イメージストア (L.I.S.)」となり、UNITED ARROWSの中に売上が含まれております。2005/3期の売上高につきましては、遡及算出しております。

Note: In FY 2006, "THE SOVEREIGN HOUSE" and "District UNITED ARROWS" (S.B.U. and UA Labs until FY 2005) are redefined to the "UNITED ARROWS Label Image Store" and the sales are included in that of "UNITED ARROWS". The sales at FY 2005 were retroactively calculated.

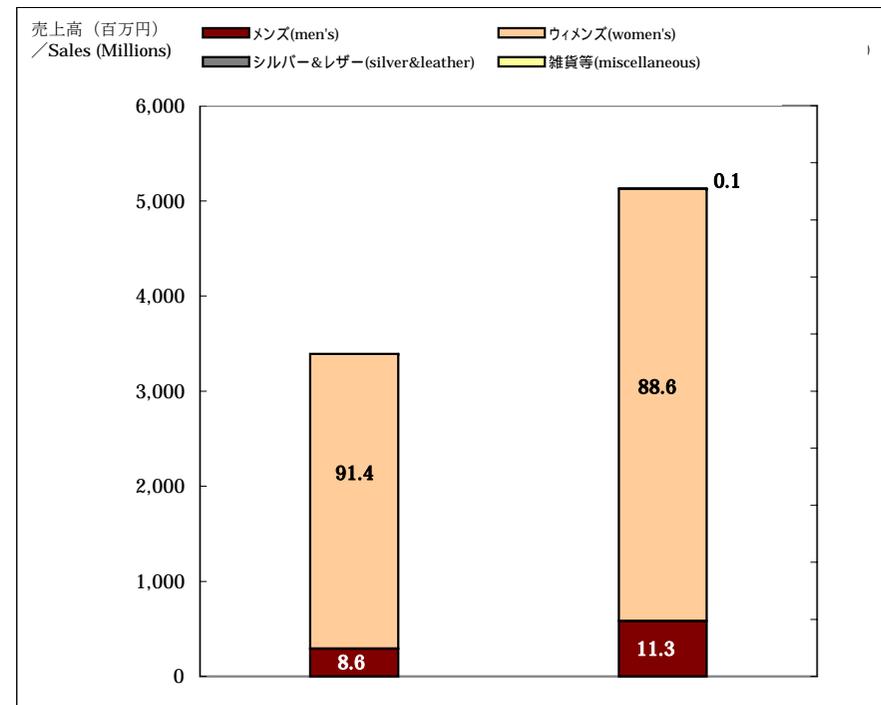
③CHROME HEARTS



| | 2004/4~2005/3 | | 2005/4~2006/3 | |
|------------------------------|---------------|------------|---------------|------------|
| | 金額 amounts | 前期比 YOY | 金額 amounts | 前期比 YOY |
| メンズ men's clothes | - | - | - | - |
| ウィメンズ women's clothes | - | - | - | - |
| シルバー&レザー silver & leather | 2,641 | - | 3,099 | 117.4 |
| 雑貨等 miscellaneous | - | - | - | - |
| 総合計 total | 2,641 | - | 3,099 | 117.4 |

(単位：百万円/¥Millions)

④S.B.U. 及び UA Labs S.B.U and UA Labs



| | 2004/4~2005/3 | | 2005/4~2006/3 | |
|------------------------------|---------------|------------|---------------|------------|
| | 金額 amounts | 前期比 YOY | 金額 amounts | 前期比 YOY |
| メンズ men's clothes | 292 | - | 581 | 198.7 |
| ウィメンズ women's clothes | 3,098 | - | 4,546 | 146.8 |
| シルバー&レザー silver & leather | - | - | - | - |
| 雑貨等 miscellaneous | 0 | - | 2 | 1,983.5 |
| 総合計 total | 3,391 | - | 5,130 | 151.3 |

3. 単位当たり売上高（単体・直営店） Efficiency of Sales（None-Consolidated, Direct management stores）

（1）小売全店 Retail

| | 2001/4～2002/3 | | 2002/4～2003/3 | | 2003/4～2004/3 | | 2004/4～2005/3 | | 2005/4～2006/3 | |
|---|---------------|-------------------|---------------|-------------------|---------------|-------------------|---------------|-------------------|---------------|-------------------|
| 直営店売上高 sales by direct management stores | 25,013 | 百万円 (millions) | 31,954 | 百万円 (millions) | 38,474 | 百万円 (millions) | 41,477 | 百万円 (millions) | 46,489 | 百万円 (millions) |
| 1㎡当たり売上高 平均売場面積 sales per 1㎡ sales space (average) | 10,600 | ㎡ | 12,501 | ㎡ | 15,881 | ㎡ | 18,080 | ㎡ | 20,344 | ㎡ |
| 1㎡当たり売上高 sales per 1㎡ | 2,359 | 千円 (thousands) | 2,556 | 千円 (thousands) | 2,422 | 千円 (thousands) | 2,294 | 千円 (thousands) | 2,285 | 千円 (thousands) |
| 月平均 Ave. sales per month for every 1㎡ | 196 | 千円 (thousands) | 213 | 千円 (thousands) | 201 | 千円 (thousands) | 191 | 千円 (thousands) | 190 | 千円 (thousands) |
| 1人当たり売上高 平均従業員数 sales per employee number of employees (average) | 596 | 人 | 764 | 人 | 1,000 | 人 | 1,093 | 人 | 1,181 | 人 |
| 1人当たり売上高 sales per employee | 41,957 | 千円 (thousands) | 41,850 | 千円 (thousands) | 38,486 | 千円 (thousands) | 37,949 | 千円 (thousands) | 39,360 | 千円 (thousands) |
| 月平均 Ave. sales per month for every employee | 3,496 | 千円 (thousands) | 3,487 | 千円 (thousands) | 3,207 | 千円 (thousands) | 3,162 | 千円 (thousands) | 3,280 | 千円 (thousands) |

注) 1.売場面積、従業員数の計算基準は期中平均によっております。

2.従業員数にはアルバイト（1人1日8時間換算）を含みます。（2006年3月期平均従業員数の内訳 正社員509名、アルバイト672名）

Notes: 1.Sales space and number of employees are calculated in an average of the term.

2.Number of employees includes 509 regular employees and 672 part-time employees.
(Number of part-time employees is converted into regular working hours per day.)

（2）業態別 By Business Unit

| | UNITED ARROWS | | GREEN LABEL RELAXING | | CHROME HEARTS | | S.B.U. and UA Labs | |
|---|---------------|-------------------|----------------------|-------------------|---------------|-------------------|--------------------|-------------------|
| 直営店売上高 sales by direct management stores | 28,974 | 百万円 (millions) | 9,805 | 百万円 (millions) | 3,098 | 百万円 (millions) | 4,610 | 百万円 (millions) |
| 1㎡当たり売上高 平均売場面積 sales per 1㎡ sales space (average) | 11,833 | ㎡ | 5,599 | ㎡ | 544 | ㎡ | 2,366 | ㎡ |
| 1㎡当たり売上高 sales per 1㎡ | 2,448 | 千円 (thousands) | 1,751 | 千円 (thousands) | 5,691 | 千円 (thousands) | 1,947 | 千円 (thousands) |
| 月平均 Ave. sales per month for every 1㎡ | 204 | 千円 (thousands) | 145 | 千円 (thousands) | 474 | 千円 (thousands) | 162 | 千円 (thousands) |
| 1人当たり売上高 平均従業員数 sales per employee number of employees (average) | 705 | 人 | 301 | 人 | 28 | 人 | 147 | 人 |
| 1人当たり売上高 sales per employee | 41,113 | 千円 (thousands) | 32,526 | 千円 (thousands) | 109,539 | 千円 (thousands) | 31,448 | 千円 (thousands) |
| 月平均 Ave. sales per month for every employee | 3,426 | 千円 (thousands) | 2,710 | 千円 (thousands) | 9,128 | 千円 (thousands) | 2,620 | 千円 (thousands) |

注) 従業員数にはアルバイト（1人1日8時間換算）を含みます。（UNITED ARROWS:正社員348名,アルバイト357名、GREEN LABEL RELAXING:正社員86名,アルバイト215名、

CHROME HEARTS:正社員16名,アルバイト12名、S.B.U.及びUA Lab:正社員59名,アルバイト88名）

Notes: Breakdown of number of employees: UNITED ARROWS; 348 regular employees and 357 part-time employees, GREEN LABEL RELAXING; 86 regular employees and 215 part-time employees, CHROME HEARTS; 16 regular employees and 12 part-time employees, S.B.U. and UA Labs; 59 regular employees and 88 part-time employees.

4. 売上高・客数・客単価前期比推移(%) (単体)

Sales, Number of Customers, and Ave. Spending per Customer (Compared to the Same Month of Last Year) (None-consolidated)

(1) 全業態 All Business Units

| ①ビジネスユニット計 Business units total | | 4月 | 5月 | 6月 | 7月 | 8月 | 9月 | 上期 | 10月 | 11月 | 12月 | 1月 | 2月 | 3月 | 下期 | 通期 |
|-----------------------------------|-----------|-------|-------|-------|-------|--------|-----------|----------------------|---------|----------|----------|---------|----------|-------|----------------------|-------|
| | | April | May | June | July | August | September | 1 st half | October | November | December | January | February | March | 2 nd half | total |
| 売上高 sales | 03/4~04/3 | 131.5 | 123.1 | 117.3 | 127.9 | 122.6 | 118.1 | 123.3 | 126.9 | 118.1 | 118.8 | 120.6 | 121.5 | 103.0 | 117.8 | 120.2 |
| | 04/4~05/3 | 107.0 | 109.2 | 101.6 | 123.5 | 102.9 | 100.9 | 107.7 | 106.0 | 101.4 | 109.7 | 115.2 | 98.3 | 112.0 | 107.6 | 107.7 |
| | 05/4~06/3 | 115.4 | 117.1 | 120.6 | 112.6 | 106.2 | 117.3 | 115.0 | 108.2 | 121.8 | 114.1 | 109.0 | 110.1 | 106.0 | 111.5 | 113.1 |
| 客数 number of customers | 03/4~04/3 | 131.7 | 123.0 | 116.1 | 121.2 | 118.9 | 112.0 | 120.4 | 122.2 | 119.5 | 120.9 | 117.0 | 120.2 | 105.2 | 117.2 | 118.8 |
| | 04/4~05/3 | 105.0 | 107.3 | 97.8 | 122.4 | 100.6 | 98.5 | 106.3 | 100.6 | 99.4 | 107.0 | 114.9 | 102.7 | 110.7 | 106.4 | 106.4 |
| | 05/4~06/3 | 109.9 | 110.5 | 110.0 | 104.8 | 99.7 | 114.2 | 108.0 | 106.1 | 110.4 | 107.4 | 106.7 | 99.4 | 98.5 | 105.1 | 106.5 |
| 客単価 Ave. spending per customer | 03/4~04/3 | 99.9 | 100.1 | 101.0 | 105.5 | 103.1 | 105.5 | 102.5 | 103.9 | 98.8 | 98.2 | 103.1 | 101.1 | 97.9 | 100.5 | 101.2 |
| | 04/4~05/3 | 101.8 | 101.8 | 103.9 | 100.9 | 102.3 | 102.4 | 101.3 | 105.4 | 101.9 | 102.5 | 100.2 | 95.7 | 101.2 | 101.1 | 101.2 |
| | 05/4~06/3 | 104.8 | 105.6 | 109.1 | 107.1 | 106.4 | 101.9 | 106.1 | 101.5 | 108.6 | 104.5 | 100.4 | 109.4 | 105.6 | 104.6 | 105.1 |
| 店舗数 number of stores | 03/4~04/3 | 48 | 48 | 48 | 48 | 49 | 52 | - | 53 | 53 | 53 | 53 | 54 | 56 | - | - |
| | 04/4~05/3 | 57 | 57 | 57 | 57 | 58 | 59 | - | 63 | 63 | 63 | 63 | 63 | 67 | - | - |
| | 05/4~06/3 | 67 | 68 | 69 | 69 | 69 | 71 | - | 73 | 73 | 73 | 73 | 73 | 79 | - | - |

②既存店 Exsiting Stores

| ②既存店 Exsiting Stores | | 4月 | 5月 | 6月 | 7月 | 8月 | 9月 | 上期 | 10月 | 11月 | 12月 | 1月 | 2月 | 3月 | 下期 | 通期 |
|-----------------------------------|-----------|-------|-------|-------|-------|--------|-----------|----------------------|---------|----------|----------|---------|----------|-------|----------------------|-------|
| | | April | May | June | July | August | September | 1 st half | October | November | December | January | February | March | 2 nd half | total |
| 売上高 sales | 03/4~04/3 | 112.4 | 107.6 | 110.7 | 117.3 | 107.6 | 105.6 | 110.3 | 115.9 | 106.7 | 108.4 | 108.9 | 107.1 | 91.4 | 106.4 | 108.1 |
| | 04/4~05/3 | 99.5 | 101.8 | 91.7 | 110.4 | 94.3 | 94.0 | 98.9 | 97.0 | 92.7 | 101.8 | 107.2 | 93.2 | 100.2 | 99.2 | 99.0 |
| | 05/4~06/3 | 106.2 | 108.4 | 111.5 | 108.0 | 107.0 | 106.1 | 107.9 | 102.5 | 115.3 | 108.1 | 101.3 | 101.4 | 100.1 | 105.0 | 106.3 |
| 客数 number of customers | 03/4~04/3 | 107.7 | 102.6 | 103.5 | 105.7 | 99.4 | 99.8 | 103.4 | 107.7 | 104.1 | 106.3 | 102.4 | 102.1 | 89.7 | 102.1 | 102.7 |
| | 04/4~05/3 | 96.8 | 99.8 | 89.6 | 112.8 | 94.3 | 90.2 | 98.3 | 92.6 | 91.0 | 98.3 | 106.1 | 96.5 | 99.5 | 97.8 | 98.0 |
| | 05/4~06/3 | 101.4 | 101.8 | 101.2 | 100.3 | 100.5 | 103.6 | 101.4 | 100.3 | 105.4 | 102.9 | 100.8 | 93.3 | 95.3 | 100.1 | 100.7 |
| 客単価 Ave. spending per customer | 03/4~04/3 | 104.3 | 104.8 | 107.0 | 111.0 | 108.3 | 105.8 | 106.7 | 107.6 | 102.5 | 102.0 | 106.3 | 104.8 | 101.9 | 104.2 | 105.2 |
| | 04/4~05/3 | 102.8 | 102.0 | 102.3 | 97.8 | 99.9 | 104.1 | 100.6 | 104.8 | 101.8 | 103.6 | 101.0 | 96.5 | 100.7 | 101.4 | 101.0 |
| | 05/4~06/3 | 104.7 | 106.5 | 110.2 | 107.7 | 106.5 | 102.5 | 106.4 | 102.3 | 109.3 | 105.1 | 100.5 | 108.7 | 105.0 | 104.9 | 105.5 |
| 店舗数 number of stores | 03/4~04/3 | 34 | 35 | 34 | 35 | 34 | 33 | - | 40 | 40 | 41 | 41 | 39 | 40 | - | - |
| | 04/4~05/3 | 44 | 47 | 46 | 45 | 45 | 46 | - | 52 | 52 | 53 | 52 | 49 | 51 | - | - |
| | 05/4~06/3 | 55 | 56 | 55 | 52 | 50 | 52 | - | 58 | 63 | 63 | 61 | 59 | 60 | - | - |

注) 1. 2006/3期より、ビジネスユニット計の項目を新設いたしました。同項目には、小売、卸売、通販、フォーマルレンタルの売上が含まれております。

なお、2005/3期、2004/3期のビジネスユニット計は小売全店計であります。

2. 客数、客単価につきましては、小売から算出しております。

3. 店舗数は月末稼働店舗をカウントしております。

Note: 1. In FY 2006, a new category of "Business units total sales" is disclosed. It includes the sales of retail, wholesale, mail-order and formal wear rental.

"Other sales" includes the sales of outlet and outside shops. In FY 2004 and 2005, "Total Business units sales" indicates retail sales.

2. "Number of customers" and "Ave. spending per customer" are calculated from the retail sales.

3. "Number of stores" is the total number of stores opened at the end of every month.

(2) UNITED ARROWS

| ①ビジネスユニット計 Business units total | | 4月 | 5月 | 6月 | 7月 | 8月 | 9月 | 上期 | 10月 | 11月 | 12月 | 1月 | 2月 | 3月 | 下期 | 通期 |
|-----------------------------------|-----------|--------------|--------------|--------------|--------------|--------------|--------------|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------------|--------------|
| | | April | May | June | July | August | September | 1 st half | October | November | December | January | February | March | 2 nd half | total |
| 売上高 sales | 03/4～04/3 | 118.6 | 112.1 | 105.8 | 117.0 | 112.2 | 111.5 | 112.9 | 120.5 | 110.8 | 114.0 | 115.0 | 112.3 | <i>98.5</i> | 111.8 | 112.3 |
| | 04/4～05/3 | 102.2 | 103.9 | <i>97.7</i> | 118.8 | <i>99.3</i> | <i>95.0</i> | 103.0 | 101.5 | <i>97.2</i> | 105.0 | 112.5 | <i>94.3</i> | 106.7 | 103.5 | 103.3 |
| | 05/4～06/3 | 110.9 | 112.4 | 114.0 | 102.5 | <i>92.5</i> | 101.2 | 106.8 | 101.2 | 115.3 | 107.3 | <i>99.9</i> | 106.4 | <i>97.6</i> | 104.4 | 105.5 |
| 客数 number of customers | 03/4～04/3 | 112.6 | 105.4 | 101.0 | 106.0 | 103.4 | 101.5 | 105.0 | 110.2 | 109.0 | 111.8 | 108.1 | 108.5 | <i>99.1</i> | 107.8 | 106.3 |
| | 04/4～05/3 | 101.0 | 103.3 | <i>94.3</i> | 121.3 | <i>99.3</i> | <i>94.6</i> | 103.5 | 100.2 | 100.4 | 104.8 | 115.7 | 101.6 | 108.4 | 105.8 | 104.7 |
| | 05/4～06/3 | 107.9 | 107.3 | 103.8 | <i>96.5</i> | <i>87.7</i> | 106.5 | 101.4 | 100.2 | 103.6 | 103.9 | 101.5 | <i>99.5</i> | <i>93.4</i> | 100.5 | 100.9 |
| 客単価 Ave. spending per customer | 03/4～04/3 | 105.3 | 106.4 | 104.7 | 110.4 | 108.5 | 109.8 | 107.6 | 109.3 | 101.6 | 102.0 | 106.3 | 103.5 | <i>99.4</i> | 103.7 | 105.6 |
| | 04/4～05/3 | 101.2 | 100.6 | 103.6 | <i>98.0</i> | 100.0 | 100.5 | <i>99.5</i> | 101.4 | <i>96.9</i> | 100.1 | <i>97.2</i> | <i>92.8</i> | <i>98.4</i> | <i>97.8</i> | <i>98.7</i> |
| | 05/4～06/3 | 102.6 | 104.6 | 109.7 | 106.2 | 105.2 | <i>99.8</i> | 105.2 | 100.2 | 109.7 | 101.7 | <i>97.0</i> | 105.3 | 102.7 | 102.4 | 103.6 |
| 店舗数 number of stores | 03/4～04/3 | 21 | 21 | 21 | 21 | 21 | 21 | - | 21 | 21 | 21 | 21 | 21 | 22 | - | - |
| | 04/4～05/3 | 22 | 22 | 22 | 22 | 22 | 23 | - | 23 | 23 | 23 | 23 | 23 | 23 | - | - |
| | 05/4～06/3 | 25 | 25 | 25 | 25 | 25 | 25 | - | 25 | 25 | 25 | 25 | 25 | 25 | - | - |

| ②既存店 Exsiting Stores | | 4月 | 5月 | 6月 | 7月 | 8月 | 9月 | 上期 | 10月 | 11月 | 12月 | 1月 | 2月 | 3月 | 下期 | 通期 |
|-----------------------------------|-----------|--------------|--------------|--------------|--------------|--------------|--------------|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------------|--------------|
| | | April | May | June | July | August | September | 1 st half | October | November | December | January | February | March | 2 nd half | total |
| 売上高 sales | 03/4～04/3 | 112.7 | 108.9 | 110.8 | 117.8 | 108.4 | 106.0 | 110.9 | 119.3 | 107.2 | 110.2 | 111.2 | 105.3 | <i>91.6</i> | 107.8 | 109.1 |
| | 04/4～05/3 | <i>98.9</i> | 102.1 | <i>91.5</i> | 110.7 | <i>91.9</i> | <i>89.5</i> | <i>97.8</i> | <i>93.5</i> | <i>92.0</i> | <i>99.4</i> | 107.3 | <i>92.2</i> | <i>98.4</i> | <i>97.6</i> | <i>97.7</i> |
| | 05/4～06/3 | 106.9 | 108.3 | 109.9 | 104.8 | 102.9 | 104.4 | 106.4 | 100.4 | 113.6 | 105.8 | <i>97.1</i> | <i>99.4</i> | <i>97.0</i> | 102.4 | 104.1 |
| 客数 number of customers | 03/4～04/3 | 107.4 | 102.6 | 103.3 | 104.8 | <i>98.5</i> | <i>98.9</i> | 102.9 | 109.4 | 105.5 | 107.6 | 104.4 | 101.6 | <i>91.2</i> | 103.5 | 103.2 |
| | 04/4～05/3 | <i>98.7</i> | 103.4 | <i>92.0</i> | 118.3 | <i>95.7</i> | <i>89.1</i> | 100.9 | <i>92.0</i> | <i>95.0</i> | <i>99.1</i> | 110.5 | <i>99.1</i> | <i>99.0</i> | <i>99.6</i> | 100.3 |
| | 05/4～06/3 | 103.2 | 102.6 | <i>99.4</i> | <i>99.0</i> | <i>99.4</i> | 105.1 | 101.2 | 100.2 | 103.6 | 103.9 | 100.2 | <i>93.8</i> | <i>94.7</i> | <i>99.9</i> | 100.5 |
| 客単価 Ave. spending per customer | 03/4～04/3 | 104.9 | 106.1 | 107.2 | 112.4 | 110.0 | 107.1 | 107.8 | 109.1 | 101.6 | 102.4 | 106.5 | 103.7 | 100.4 | 104.1 | 105.7 |
| | 04/4～05/3 | 100.2 | <i>98.8</i> | <i>99.4</i> | <i>93.6</i> | <i>96.0</i> | 100.5 | <i>96.9</i> | 101.6 | <i>96.8</i> | 100.3 | <i>97.1</i> | <i>93.0</i> | <i>99.4</i> | <i>98.0</i> | <i>97.4</i> |
| | 05/4～06/3 | 103.6 | 105.5 | 110.6 | 105.8 | 103.5 | <i>99.3</i> | 105.1 | 100.2 | 109.7 | 101.7 | <i>96.9</i> | 106.0 | 102.5 | 102.5 | 103.5 |
| 店舗数 number of stores | 03/4～04/3 | 19 | 19 | 19 | 19 | 18 | 17 | - | 20 | 19 | 20 | 20 | 18 | 19 | - | - |
| | 04/4～05/3 | 20 | 20 | 20 | 20 | 20 | 19 | - | 21 | 21 | 21 | 20 | 18 | 19 | - | - |
| | 05/4～06/3 | 24 | 24 | 23 | 22 | 22 | 22 | - | 25 | 25 | 25 | 24 | 23 | 23 | - | - |

注) 2005/3期までS.B.U.及びUAラボであった「THE SOVEREIGN HOUSE」、「District UNITED ARROWS」は、2006/3期より「ユナイテッドアローズ レーベル イメージストア (L.I.S.)」となり、「UNITED ARROWS」の中に売上が含まれております。

Note: In FY 2006, "THE SOVEREIGN HOUSE" and "District UNITED ARROWS" (S.B.U. and UA Labs until FY 2005) are redefined to the "UNITED ARROWS Label Image Store" and the sales are included in that of "UNITED ARROWS".

(3) GREEN LABEL RELAXING

| ①ビジネスユニット計 Business units total | | 4月 | 5月 | 6月 | 7月 | 8月 | 9月 | 上期 | 10月 | 11月 | 12月 | 1月 | 2月 | 3月 | 下期 | 通期 |
|---------------------------------|-------------|-------|-------|-------|-------|--------|-----------|----------------------|---------|----------|----------|---------|----------|-------|----------------------|-------|
| | | April | May | June | July | August | September | 1 st half | October | November | December | January | February | March | 2 nd half | total |
| 売上高 | 03/4 ~ 04/3 | 210.0 | 182.7 | 168.0 | 171.2 | 179.3 | 129.7 | 169.7 | 143.8 | 134.8 | 134.3 | 129.8 | 134.8 | 108.9 | 130.1 | 144.7 |
| sales | 04/4 ~ 05/3 | 114.6 | 117.3 | 107.6 | 124.1 | 99.0 | 104.5 | 111.9 | 103.6 | 99.9 | 117.1 | 114.1 | 99.0 | 109.3 | 107.6 | 109.4 |
| | 05/4 ~ 06/3 | 113.1 | 113.4 | 120.7 | 126.0 | 130.9 | 132.0 | 121.9 | 117.8 | 132.7 | 123.2 | 122.9 | 115.0 | 117.8 | 122.0 | 122.0 |
| 客数 | 03/4 ~ 04/3 | 189.6 | 176.0 | 162.8 | 164.1 | 170.4 | 129.0 | 163.4 | 141.2 | 136.1 | 136.5 | 126.3 | 137.0 | 110.7 | 130.3 | 144.2 |
| number of customers | 04/4 ~ 05/3 | 111.7 | 112.5 | 102.3 | 118.2 | 97.3 | 102.3 | 108.2 | 96.8 | 94.1 | 110.0 | 110.3 | 102.9 | 110.2 | 104.3 | 106.2 |
| | 05/4 ~ 06/3 | 108.0 | 110.7 | 113.5 | 113.9 | 118.7 | 120.6 | 113.8 | 111.8 | 118.2 | 108.6 | 110.5 | 91.1 | 100.9 | 107.6 | 110.6 |
| 客単価 | 03/4 ~ 04/3 | 110.7 | 103.8 | 103.2 | 104.4 | 105.2 | 100.6 | 103.9 | 101.8 | 99.1 | 98.4 | 102.8 | 98.4 | 98.3 | 99.9 | 100.3 |
| Ave. spending per customer | 04/4 ~ 05/3 | 102.6 | 104.2 | 105.2 | 105.0 | 101.8 | 102.2 | 103.4 | 107.0 | 106.1 | 106.5 | 103.4 | 96.2 | 99.1 | 103.2 | 103.1 |
| | 05/4 ~ 06/3 | 103.7 | 101.9 | 105.6 | 107.7 | 109.2 | 108.4 | 105.9 | 104.1 | 110.2 | 111.3 | 109.3 | 122.5 | 115.1 | 111.4 | 108.6 |
| 店舗数 | 03/4 ~ 04/3 | 14 | 14 | 14 | 14 | 14 | 15 | - | 16 | 16 | 16 | 16 | 17 | 18 | - | - |
| number of stores | 04/4 ~ 05/3 | 18 | 18 | 18 | 18 | 18 | 18 | - | 20 | 20 | 20 | 20 | 20 | 21 | - | - |
| | 05/4 ~ 06/3 | 21 | 21 | 21 | 21 | 21 | 22 | - | 23 | 23 | 23 | 23 | 23 | 27 | - | - |

②既存店 Exsiting Stores

| ②既存店 Exsiting Stores | | 4月 | 5月 | 6月 | 7月 | 8月 | 9月 | 上期 | 10月 | 11月 | 12月 | 1月 | 2月 | 3月 | 下期 | 通期 |
|----------------------------|-------------|-------|-------|-------|-------|--------|-----------|----------------------|---------|----------|----------|---------|----------|-------|----------------------|-------|
| | | April | May | June | July | August | September | 1 st half | October | November | December | January | February | March | 2 nd half | total |
| 売上高 | 03/4 ~ 04/3 | 117.8 | 106.8 | 106.9 | 112.5 | 109.3 | 103.5 | 109.2 | 109.8 | 103.9 | 103.1 | 101.7 | 103.2 | 85.6 | 100.7 | 103.7 |
| sales | 04/4 ~ 05/3 | 94.0 | 95.5 | 88.6 | 100.5 | 89.3 | 87.9 | 92.9 | 96.2 | 87.2 | 102.3 | 100.0 | 88.5 | 98.4 | 95.8 | 94.6 |
| | 05/4 ~ 06/3 | 101.0 | 101.5 | 107.5 | 109.0 | 108.6 | 109.3 | 105.6 | 102.3 | 117.9 | 108.7 | 108.8 | 105.0 | 106.3 | 108.4 | 107.2 |
| 客数 | 03/4 ~ 04/3 | 106.8 | 99.7 | 101.0 | 106.5 | 102.4 | 102.5 | 103.3 | 103.8 | 100.2 | 101.6 | 95.9 | 101.6 | 85.1 | 97.6 | 99.9 |
| number of customers | 04/4 ~ 05/3 | 91.0 | 90.0 | 83.1 | 95.3 | 86.4 | 86.0 | 89.0 | 91.1 | 81.4 | 95.7 | 95.9 | 91.6 | 99.2 | 92.6 | 90.9 |
| | 05/4 ~ 06/3 | 97.2 | 99.1 | 101.5 | 99.8 | 99.8 | 99.5 | 99.4 | 98.7 | 107.2 | 98.3 | 100.1 | 89.5 | 94.1 | 98.5 | 98.9 |
| 客単価 | 03/4 ~ 04/3 | 110.2 | 107.1 | 105.8 | 105.6 | 106.7 | 101.0 | 105.8 | 105.7 | 103.7 | 101.4 | 106.0 | 101.5 | 100.5 | 103.2 | 103.8 |
| Ave. spending per customer | 04/4 ~ 05/3 | 103.2 | 106.1 | 106.6 | 105.4 | 103.4 | 102.2 | 104.4 | 105.6 | 107.2 | 107.0 | 104.2 | 96.6 | 99.2 | 103.5 | 104.1 |
| | 05/4 ~ 06/3 | 103.9 | 102.4 | 105.9 | 109.2 | 108.7 | 109.9 | 106.2 | 103.7 | 110.0 | 110.6 | 108.7 | 117.3 | 113.0 | 110.1 | 108.4 |
| 店舗数 | 03/4 ~ 04/3 | 7 | 8 | 8 | 9 | 9 | 9 | - | 11 | 12 | 12 | 12 | 12 | 12 | - | - |
| number of stores | 04/4 ~ 05/3 | 13 | 14 | 14 | 13 | 12 | 12 | - | 14 | 15 | 15 | 15 | 15 | 16 | - | - |
| | 05/4 ~ 06/3 | 17 | 17 | 17 | 15 | 14 | 15 | - | 17 | 20 | 20 | 19 | 19 | 19 | - | - |

注) "GREEN LABEL RELAXING" の売上には、2006年3月にスタートした「オドナタ グリーンレーベルリラクシング」、「ファサードグリーン グリーンレーベルリラクシング」の売上が含まれております。

Note: The sales of "GREEN LABEL RELAXING" includes those of "ODONATA green label relaxing" and "FACADE GREEN green label relaxing" started in March, 2006.

(4) CHROME HEARTS

| ①ビジネスユニット計 Business units total | | 4月 | 5月 | 6月 | 7月 | 8月 | 9月 | 上期 | 10月 | 11月 | 12月 | 1月 | 2月 | 3月 | 下期 | 通期 |
|-----------------------------------|-------------|-------|-------|-------|-------|--------|-----------|----------------------|---------|----------|----------|---------|----------|-------|----------------------|-------|
| | | April | May | June | July | August | September | 1 st half | October | November | December | January | February | March | 2 nd half | total |
| 売上高 sales | 03/4 ~ 04/3 | 88.5 | 89.1 | 103.2 | 121.0 | 98.9 | 104.5 | 100.3 | 89.5 | 112.1 | 101.1 | 99.9 | 128.4 | 91.7 | 102.9 | 101.7 |
| | 04/4 ~ 05/3 | 118.0 | 113.7 | 104.0 | 118.4 | 113.4 | 126.4 | 115.5 | 144.3 | 124.7 | 113.1 | 114.5 | 103.2 | 155.1 | 123.1 | 119.5 |
| | 05/4 ~ 06/3 | 137.2 | 129.7 | 133.6 | 124.2 | 130.2 | 115.7 | 128.0 | 120.4 | 114.5 | 112.6 | 110.1 | 102.7 | 92.2 | 108.7 | 117.4 |
| 客数 number of customers | 03/4 ~ 04/3 | 95.7 | 97.2 | 113.7 | 125.7 | 110.1 | 116.3 | 109.1 | 107.5 | 130.5 | 115.4 | 124.4 | 130.1 | 92.2 | 115.7 | 112.5 |
| | 04/4 ~ 05/3 | 111.6 | 118.3 | 114.8 | 125.2 | 128.0 | 134.9 | 122.1 | 146.2 | 114.4 | 114.4 | 117.6 | 117.1 | 153.0 | 124.5 | 123.4 |
| | 05/4 ~ 06/3 | 146.2 | 138.2 | 147.7 | 127.1 | 124.5 | 118.6 | 133.0 | 115.2 | 110.9 | 105.2 | 99.2 | 96.0 | 89.6 | 102.5 | 116.7 |
| 客単価 Ave. spending per customer | 03/4 ~ 04/3 | 92.5 | 91.7 | 90.8 | 96.3 | 89.8 | 89.9 | 92.0 | 83.3 | 85.8 | 87.6 | 80.3 | 98.7 | 99.4 | 89.0 | 90.4 |
| | 04/4 ~ 05/3 | 105.7 | 96.0 | 90.6 | 94.6 | 88.7 | 93.7 | 94.6 | 98.7 | 109.0 | 98.9 | 97.4 | 88.1 | 101.4 | 98.9 | 96.9 |
| | 05/4 ~ 06/3 | 93.8 | 93.8 | 90.4 | 97.7 | 104.5 | 97.6 | 96.2 | 104.6 | 103.2 | 107.1 | 110.3 | 106.9 | 102.9 | 106.0 | 100.6 |
| 店舗数 number of stores | 03/4 ~ 04/3 | 2 | 2 | 2 | 2 | 2 | 2 | - | 2 | 2 | 2 | 2 | 2 | 2 | - | - |
| | 04/4 ~ 05/3 | 3 | 3 | 3 | 3 | 3 | 3 | - | 3 | 3 | 3 | 3 | 3 | 3 | - | - |
| | 05/4 ~ 06/3 | 3 | 3 | 3 | 3 | 3 | 3 | - | 3 | 3 | 3 | 3 | 3 | 3 | - | - |

②既存店 Exsiting Stores

| ②既存店 Exsiting Stores | | 4月 | 5月 | 6月 | 7月 | 8月 | 9月 | 上期 | 10月 | 11月 | 12月 | 1月 | 2月 | 3月 | 下期 | 通期 |
|-----------------------------------|-------------|-------|-------|-------|-------|--------|-----------|----------------------|---------|----------|----------|---------|----------|-------|----------------------|-------|
| | | April | May | June | July | August | September | 1 st half | October | November | December | January | February | March | 2 nd half | total |
| 売上高 sales | 03/4 ~ 04/3 | 88.5 | 89.1 | 103.2 | 121.0 | 98.9 | 104.5 | 100.3 | 89.5 | 109.6 | 101.1 | 99.9 | 128.4 | 104.1 | 104.4 | 102.5 |
| | 04/4 ~ 05/3 | 127.1 | 113.7 | 104.0 | 118.4 | 113.4 | 126.4 | 116.6 | 144.3 | 107.3 | 113.1 | 114.5 | 103.2 | 113.8 | 115.0 | 115.8 |
| | 05/4 ~ 06/3 | 111.3 | 129.7 | 133.6 | 124.2 | 130.2 | 115.7 | 124.3 | 120.4 | 114.5 | 112.6 | 109.4 | 102.7 | 92.2 | 108.6 | 115.6 |
| 客数 number of customers | 03/4 ~ 04/3 | 95.7 | 97.2 | 113.7 | 125.7 | 110.1 | 116.3 | 109.1 | 107.5 | 123.3 | 115.4 | 124.4 | 130.1 | 108.1 | 117.7 | 113.4 |
| | 04/4 ~ 05/3 | 122.5 | 118.3 | 114.8 | 125.2 | 128.0 | 134.9 | 123.8 | 146.2 | 102.0 | 114.4 | 117.6 | 117.1 | 107.6 | 117.1 | 120.3 |
| | 05/4 ~ 06/3 | 111.2 | 138.2 | 147.7 | 127.1 | 124.5 | 118.6 | 128.3 | 115.2 | 110.9 | 105.2 | 99.2 | 96.0 | 89.6 | 102.5 | 114.4 |
| 客単価 Ave. spending per customer | 03/4 ~ 04/3 | 92.5 | 91.7 | 90.8 | 96.3 | 89.8 | 89.9 | 92.0 | 83.3 | 88.9 | 87.6 | 80.3 | 98.7 | 96.3 | 88.8 | 90.3 |
| | 04/4 ~ 05/3 | 103.8 | 96.0 | 90.6 | 94.6 | 88.7 | 93.7 | 94.1 | 98.7 | 105.2 | 98.9 | 97.4 | 88.1 | 105.8 | 98.3 | 96.3 |
| | 05/4 ~ 06/3 | 100.1 | 93.8 | 90.4 | 97.7 | 104.5 | 97.6 | 96.9 | 104.6 | 103.2 | 107.1 | 110.3 | 106.9 | 102.9 | 106.0 | 101.1 |
| 店舗数 number of stores | 03/4 ~ 04/3 | 2 | 2 | 2 | 2 | 2 | 2 | - | 2 | 2 | 2 | 2 | 2 | 2 | - | - |
| | 04/4 ~ 05/3 | 2 | 3 | 3 | 3 | 3 | 3 | - | 3 | 2 | 3 | 3 | 3 | 2 | - | - |
| | 05/4 ~ 06/3 | 2 | 3 | 3 | 3 | 3 | 3 | - | 3 | 3 | 3 | 3 | 3 | 3 | - | - |

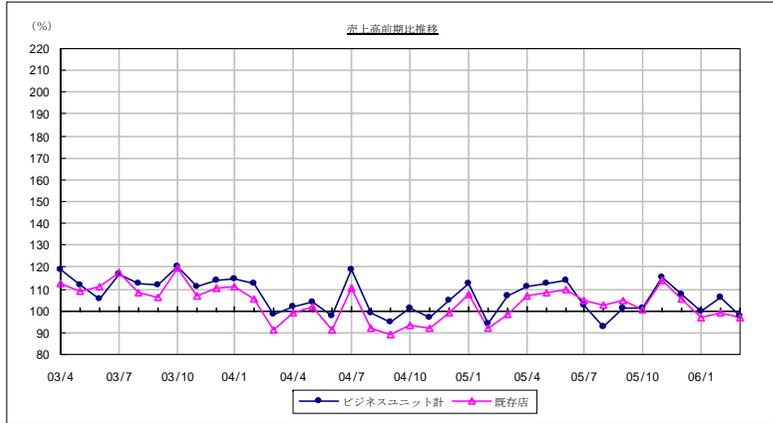
(5) S.B.U. 及び UA Labs S.B.U. and UA Labs

| ①ビジネスユニット計 Business units total | | 4月 | 5月 | 6月 | 7月 | 8月 | 9月 | 上期 | 10月 | 11月 | 12月 | 1月 | 2月 | 3月 | 下期 | 通期 |
|-----------------------------------|-------------|-------|-------|-------|-------|--------|-----------|----------------------|---------|----------|----------|---------|----------|-------|----------------------|-------|
| | | April | May | June | July | August | September | 1 st half | October | November | December | January | February | March | 2 nd half | total |
| 売上高 sales | 03/4 ~ 04/3 | 212.3 | 215.5 | 194.2 | 212.1 | 198.5 | 197.5 | 204.4 | 200.8 | 183.4 | 193.0 | 200.6 | 191.6 | 151.3 | 185.0 | 192.7 |
| | 04/4 ~ 05/3 | 125.7 | 137.9 | 122.5 | 187.4 | 135.3 | 127.2 | 137.6 | 134.1 | 133.6 | 139.5 | 143.2 | 122.7 | 138.1 | 135.7 | 136.5 |
| | 05/4 ~ 06/3 | 148.2 | 164.2 | 182.5 | 163.9 | 136.2 | 160.3 | 157.9 | 129.5 | 157.3 | 165.5 | 153.7 | 129.1 | 149.0 | 146.4 | 151.3 |
| 客数 number of customers | 03/4 ~ 04/3 | 273.3 | 284.2 | 223.0 | 282.7 | 206.3 | 218.7 | 246.9 | 219.2 | 214.1 | 226.6 | 235.3 | 218.7 | 176.4 | 213.4 | 228.0 |
| | 04/4 ~ 05/3 | 118.5 | 128.1 | 118.9 | 163.1 | 131.7 | 117.4 | 130.5 | 120.0 | 118.8 | 116.6 | 127.7 | 108.1 | 130.2 | 121.3 | 125.7 |
| | 05/4 ~ 06/3 | 136.8 | 140.8 | 165.1 | 159.1 | 146.9 | 158.6 | 151.6 | 135.4 | 149.0 | 154.0 | 146.5 | 141.4 | 135.5 | 143.0 | 147.2 |
| 客単価 Ave. spending per customer | 03/4 ~ 04/3 | 77.7 | 75.8 | 87.1 | 75.0 | 96.2 | 90.3 | 82.8 | 91.6 | 85.7 | 85.2 | 85.2 | 87.6 | 85.8 | 86.7 | 84.5 |
| | 04/4 ~ 05/3 | 106.1 | 107.6 | 103.0 | 114.9 | 102.7 | 108.3 | 105.4 | 111.8 | 112.5 | 119.7 | 112.1 | 113.5 | 106.1 | 111.8 | 108.6 |
| | 05/4 ~ 06/3 | 113.6 | 117.5 | 107.8 | 109.4 | 102.2 | 104.7 | 108.8 | 102.7 | 105.3 | 104.4 | 104.4 | 98.1 | 108.2 | 104.2 | 105.7 |
| 店舗数 number of stores | 03/4 ~ 04/3 | 11 | 11 | 11 | 11 | 12 | 14 | - | 14 | 14 | 14 | 14 | 14 | 14 | - | - |
| | 04/4 ~ 05/3 | 14 | 14 | 14 | 14 | 15 | 15 | - | 17 | 17 | 17 | 17 | 17 | 20 | - | - |
| | 05/4 ~ 06/3 | 18 | 19 | 20 | 20 | 20 | 21 | - | 22 | 22 | 22 | 22 | 22 | 24 | - | - |

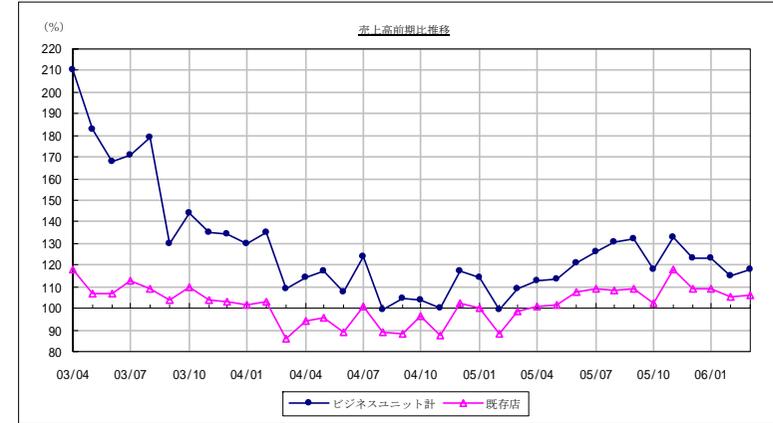
②既存店 Exsiting Stores

| ②既存店 Exsiting Stores | | 4月 | 5月 | 6月 | 7月 | 8月 | 9月 | 上期 | 10月 | 11月 | 12月 | 1月 | 2月 | 3月 | 下期 | 通期 |
|-----------------------------------|-------------|-------|-------|-------|-------|--------|-----------|----------------------|---------|----------|----------|---------|----------|-------|----------------------|-------|
| | | April | May | June | July | August | September | 1 st half | October | November | December | January | February | March | 2 nd half | total |
| 売上高 sales | 03/4 ~ 04/3 | 132.7 | 128.5 | 140.2 | 120.2 | 111.3 | 108.4 | 124.5 | 115.3 | 106.9 | 117.9 | 111.7 | 110.8 | 101.8 | 110.3 | 116.5 |
| | 04/4 ~ 05/3 | 104.6 | 107.2 | 90.9 | 129.5 | 111.5 | 122.7 | 112.2 | 107.6 | 107.8 | 113.9 | 119.2 | 100.2 | 110.0 | 110.2 | 111.0 |
| | 05/4 ~ 06/3 | 111.0 | 111.2 | 119.5 | 118.8 | 109.2 | 104.6 | 112.1 | 110.9 | 125.1 | 127.8 | 117.4 | 107.6 | 115.1 | 117.4 | 115.2 |
| 客数 number of customers | 03/4 ~ 04/3 | 128.6 | 132.4 | 133.4 | 130.2 | 96.1 | 95.5 | 118.5 | 102.6 | 103.0 | 113.9 | 110.5 | 105.7 | 95.3 | 104.8 | 110.7 |
| | 04/4 ~ 05/3 | 98.7 | 105.2 | 89.4 | 120.9 | 106.6 | 115.2 | 106.9 | 99.3 | 99.2 | 97.5 | 107.2 | 92.3 | 104.1 | 100.8 | 103.5 |
| | 05/4 ~ 06/3 | 100.8 | 98.7 | 114.0 | 110.7 | 106.4 | 104.7 | 106.0 | 106.5 | 116.5 | 120.1 | 110.1 | 105.1 | 106.9 | 110.5 | 108.3 |
| 客単価 Ave. spending per customer | 03/4 ~ 04/3 | 103.2 | 97.1 | 105.1 | 92.3 | 115.9 | 113.5 | 105.1 | 112.4 | 103.8 | 103.4 | 101.0 | 104.8 | 106.9 | 105.3 | 105.3 |
| | 04/4 ~ 05/3 | 106.0 | 101.9 | 101.6 | 107.1 | 104.6 | 106.4 | 104.9 | 108.4 | 108.6 | 116.9 | 111.2 | 108.5 | 105.7 | 109.3 | 107.2 |
| | 05/4 ~ 06/3 | 110.1 | 112.7 | 104.8 | 107.4 | 102.7 | 99.9 | 105.8 | 104.2 | 107.4 | 106.4 | 106.6 | 102.3 | 107.6 | 106.2 | 106.4 |
| 店舗数 number of stores | 03/4 ~ 04/3 | 6 | 6 | 5 | 5 | 5 | 5 | - | 7 | 7 | 7 | 7 | 7 | 7 | - | - |
| | 04/4 ~ 05/3 | 9 | 10 | 9 | 9 | 10 | 12 | - | 14 | 14 | 14 | 14 | 13 | 14 | - | - |
| | 05/4 ~ 06/3 | 12 | 12 | 12 | 12 | 11 | 12 | - | 13 | 15 | 15 | 15 | 14 | 15 | - | - |

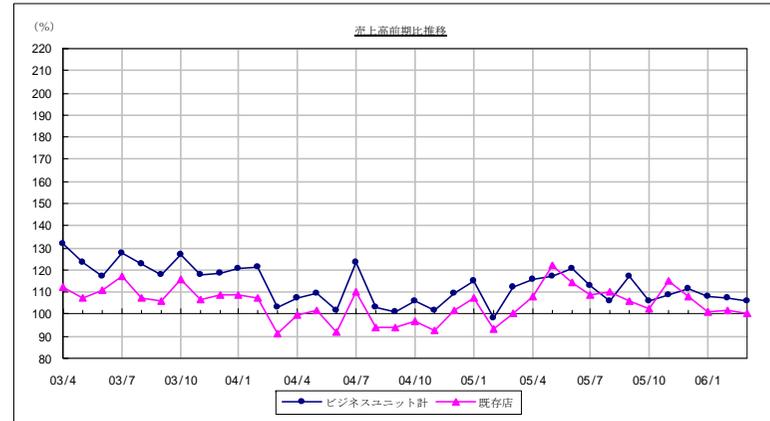
UNITED ARROWS



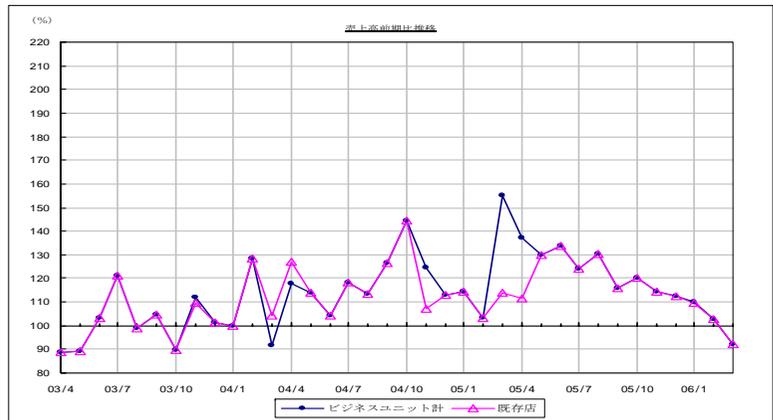
GREEN LABEL RELAXING



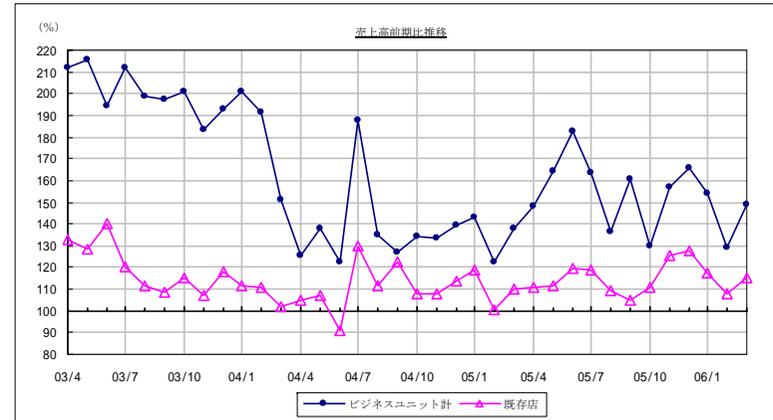
全業態 All Business Units



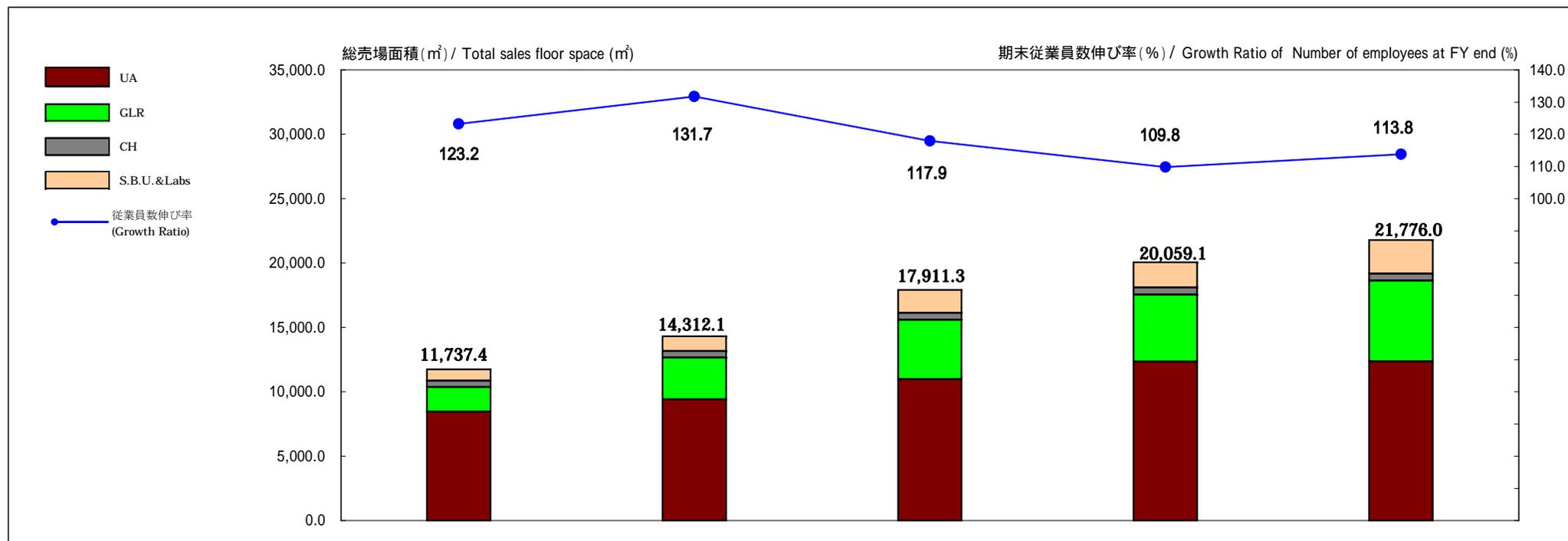
CHROME HEARTS



S.B.U. 及び UA Labs S.B.U. and UA Labs



Ⅲ. 期末売場面積、従業員数の推移（単体） Change of Sales Floor Space and Number of employees (None-Consolidated)

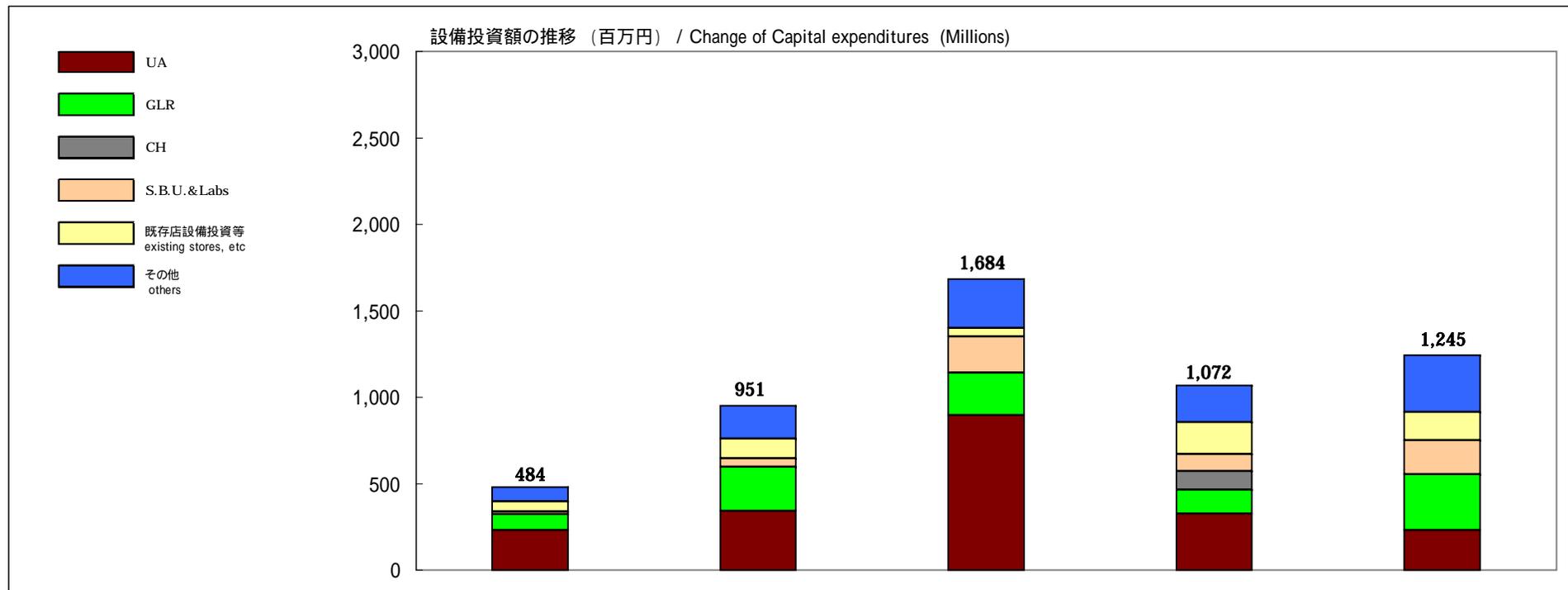


| | 2002/3 | | | 2003/3 | | | 2004/3 | | | 2005/3 | | | 2006/3 | | |
|--|----------------|-------|------------------|----------------|-------|------------------|----------------|-------|------------------|----------------|-------|------------------|----------------|-------|------------------|
| | 期末面積㎡ | 前期比 | 店舗数 |
| | year end | YOY | number of stores | year end | YOY | number of stores | year end | YOY | number of stores | year end | YOY | number of stores | year end | YOY | number of stores |
| 総売場面積 Total sales floor space | 11,737.4 | 112.1 | 35 | 14,312.1 | 121.9 | 45 | 17,911.3 | 125.1 | 56 | 20,059.1 | 112.0 | 67 | 21,776.0 | 108.6 | 79 |
| UNITED ARROWS | 8,438.9 | 108.0 | 20 | 9,407.8 | 111.5 | 20 | 10,982.6 | 116.7 | 22 | 12,335.4 | 112.3 | 25 | 12,354.4 | 100.2 | 25 |
| 直営店 direct management stores | 8,053.3 | 108.4 | 18 | 8,883.1 | 110.3 | 18 | 10,457.9 | 117.7 | 20 | 11,810.7 | 112.9 | 23 | 11,829.7 | 100.2 | 23 |
| F C店 franchise stores | 385.6 | 100.0 | 2 | 524.7 | 136.1 | 2 | 524.7 | 100.0 | 2 | 524.7 | 100.0 | 2 | 524.7 | 100.0 | 2 |
| GREEN LABEL RELAXING | 1,916.8 | 141.1 | 7 | 3,253.0 | 169.7 | 13 | 4,619.7 | 142.0 | 18 | 5,221.4 | 113.0 | 21 | 6,281.0 | 120.3 | 27 |
| CHROME HEARTS | 497.0 | 100.0 | 2 | 497.0 | 100.0 | 2 | 534.2 | 107.5 | 2 | 544.4 | 101.9 | 3 | 544.4 | 100.0 | 3 |
| S.B.U.及びUAラボ S.B.U. and UA Labs | 884.7 | 110.8 | 6 | 1,154.3 | 130.5 | 10 | 1,774.8 | 153.8 | 14 | 1,957.9 | 110.3 | 18 | 2,596.2 | 132.6 | 24 |
| 期末従業員数（□内はアルバイト（人）） number of employees [number of part-time employees] | 441 [351.1] | 123.2 | - | 581 [469.9] | 131.7 | - | 685 [666.0] | 117.9 | - | 752 [754.7] | 109.8 | - | 856 [834.6] | 113.8 | - |

注) "GREEN LABEL RELAXING" の売場面積、従業員数には、2006年3月にスタートした「オドナタ グリーンレーベルリラクシング」、「ファサードグリーン グリーンレーベルリラクシング」の売上が含まれております。
 Note: The sales floor space and the number of employees of "GREEN LABEL RELAXING" includes those of "ODONATA green label relaxing" and "FACADE GREEN green label relaxing" started in March, 2006.

設備投資の状況（単体） Capital Expenditures (None-Consolidated)

(単位：百万円 / Millions)



| | 2001/4 ~ 2002/3 | | 2002/4 ~ 2003/3 | | 2003/4 ~ 2004/3 | | 2004/4 ~ 2005/3 | | 2005/4 ~ 2006/3 | |
|--|-----------------|------------|-----------------|------------|-----------------|------------|-----------------|------------|-----------------|------------|
| | 金額 amounts | 前期比 YOY |
| 営業設備投資 operating facilities expenditures | 400 | - | 762 | 190.7 | 1,402 | 183.9 | 857 | 61.2 | 915 | 106.8 |
| UNITED ARROWS | 232 | - | 343 | 148.1 | 894 | 260.3 | 325 | 36.4 | 231 | 71.1 |
| GREEN LABEL RELAXING | 90 | - | 254 | 283.1 | 248 | 97.5 | 141 | 56.8 | 323 | 229.4 |
| CHROME HEARTS | 0 | - | 0 | - | 0 | - | 106 | - | 0 | - |
| S.B.U.及びUAラボ S.B.U. and UA Labo | 17 | - | 48 | 283.1 | 209 | 435.8 | 98 | 47.1 | 196 | 198.8 |
| 既存店設備投資等 existing stores, etc | 59 | - | 116 | 196.9 | 49 | 42.9 | 185 | 372.5 | 163 | 88.3 |
| その他 other capital expenditures | 83 | - | 189 | 227.8 | 282 | 149.4 | 214 | 76.0 | 329 | 153.7 |
| 計 total capital expenditures | 484 | - | 951 | 196.6 | 1,684 | 177.0 | 1,072 | 63.6 | 1,245 | 116.2 |
| 保証金 lease deposits | 191 | - | 297 | 155.7 | 467 | 157.1 | 211 | 45.3 | 566 | 268.0 |

V. 主要な経営指標等の推移 Major Financial Data (3月31日に終了した事業年度 / Years ended March 31st)

| | | 単位(unit) | 2003 | 2004 | 2005 | 2006 | 2006 |
|------------|--------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|---------------|
| | | 単体 | 単体 | 単体 | 単体 | 単体 | 連結 |
| | | None-consolidated | None-consolidated | None-consolidated | None-consolidated | None-consolidated | Consolidated |
| 一株当たり当期純利益 | Net income per share | 円(¥) | 215.01 | 258.97 | 154.90 | 181.93 | 183.99 |
| 一株当たり株主資本 | Shareholders' equity per share | 円(¥) | 1,178.30 | 1,416.68 | 851.00 | 700.48 | 702.65 |
| 総資本経常利益率 | Ordinary income to Total assets(ROA) | % | 23.6 | 23.4 | 23.3 | 23.9 | 21.6 |
| 株主資本利益率 | Return on equity | % | 19.4 | 20.2 | 20.2 | 24.2 | 28.0 |
| 株主資本比率 | Shareholders' equity ratio | % | 62.0 | 64.7 | 68.0 | 41.9 | 41.2 |
| 総資産回転率 | Total assets turnover | 回(times) | 1.7 | 1.8 | 1.7 | 1.5 | 1.5 |
| 棚卸資産回転率 | Inventory turnover | 回(times) | 2.5 | 2.3 | 2.2 | 2.3 | 2.3 |
| 流動比率 | Current ratio | % | 161.0 | 206.4 | 223.3 | 148.2 | 150.0 |
| 固定比率 | Fixed assets ratio | % | 64.6 | 60.7 | 51.3 | 86.0 | 82.1 |

注) 棚卸資産回転率は、売上原価÷[棚卸資産合計(当期首残高+当期末残高)÷2]によって計算しております。

Note: Inventory turnover; "Cost of sales / [Inventory total (Inventory at the beginning of the term + Inventory at the end of term) / 2]".

主要指標推移 Key Financial Data

売上高/売上高伸び率 Net sales/Growth ratio

(単位:百万円/¥million)



経常利益/経常利益率 Ordinary income/Ordinary income to net sales

(単位:百万円/¥million)



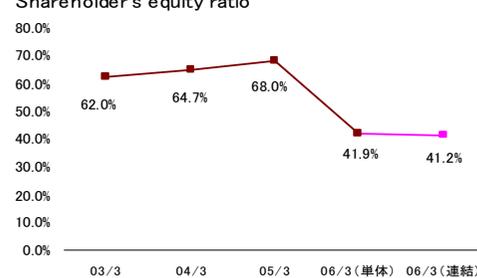
当期純利益/当期利益率 Net Income /Net income to net sales

(単位:百万円/¥million)

総資産/総資産利益率 (単位:百万円/¥million) 総資産は期中平均
Total assets/Ordinary income to total assets

株主資本比率

Shareholder's equity ratio



設備投資額/減価償却費 Capital expenditures Depreciation

(単位:百万円¥million)



