

Corporate Data

as of March 31, 2019

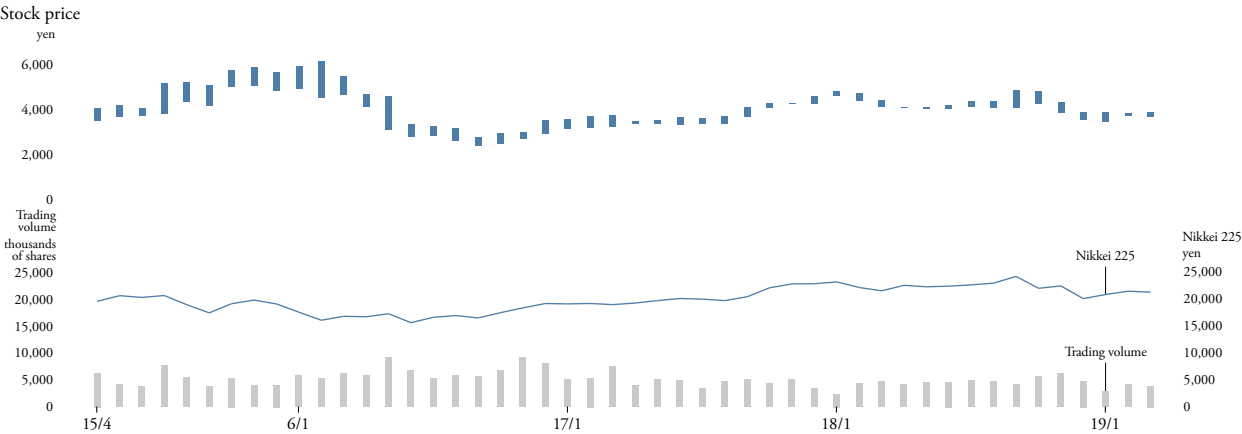
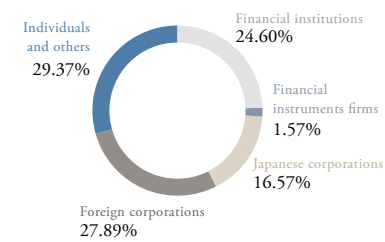
Corporate Profile

Trade name	UNITED ARROWS LTD.
Address	3-28-1 Jingumae, Shibuya-ku, Tokyo, Japan
Date of establishment	October 2, 1989
Paid-in capital	¥3,030 million
Business description	Planning and sales of products such as men's and women's clothing and miscellaneous items
Number of stores	358 (consolidated)
Main banks	1. The Bank of Mitsubishi UFJ, Ltd. 2. Sumitomo Mitsui Banking Corporation 3. Mizuho Bank, Ltd.
Accounting auditors	Deloitte Touche Tohmatsu LLC
Number of employees	4,605 (consolidated)
Consolidated subsidiaries	FIGO CO., LTD. COEN CO., LTD. UNITED ARROWS TAIWAN LTD. Designs & Co. CHROME HEARTS JP, GK
Equity method affiliate	fitom Inc.

Stock Information

Stock listing	Tokyo Stock Exchange, First Section
Securities code	7606
Number of authorized shares	190,800,000
Number of common shares issued*	30,213,676
Number of shareholders	11,976
* Total number of shares of common stock issued includes 1,838,256 shares of treasury stock, equivalent to 6.08% of the total number of shares of common stock issued.	

Shareholder composition (by number of shares)



Board of Directors and Executive Officers

as of June 21, 2019				
Representative Director, President and CEO	Mitsuhiro Takeda	Senior Executive Officer	Kazuyasu Tanaka	
		Senior Executive Officer	Hisashi Takayama	
Director, Executive Vice President	Mitsunori Fujisawa	Senior Executive Officer	Yatsuhiro Sagawa	
		Executive Officer	Naoki Tanigawa	
Director, Executive Vice President	Masami Koizumi	Executive Officer	Shinya Matsumoto	
		Executive Officer	Noriyuki Miyao	
Director, Executive Managing Officer	Hiroyuki Higashi	Executive Officer	Mariko Yamasaki	
		Executive Officer	Kenji Takata	
Director, Executive Managing Officer	Yoshinori Matsuzaki	Executive Officer	Yuko Sajima	
		Executive Officer	Satoshi Tan	
Director, Executive Managing Officer	Tatsuya Kimura	Executive Officer	Yoichi Endo	
		Executive Officer		
Outside Director (Standing Audit and Supervisory Committee member)	Yukari Sakai			
Outside Director (Audit and Supervisory Committee member)	Gaku Ishiwata			
Outside Director (Audit and Supervisory Committee member)	Hidehiko Nishikawa			

Major shareholders

Name	Number of shares	Percent of total shares issued
Osamu Shigematsu	2,498,400	8.26
A.D.S Co., Ltd.	2,000,000	6.61
The Master Trust Bank of Japan, Ltd. (Trust Account)	1,751,100	5.79
Japan Trustee Services Bank, Ltd. (Trust Account)	1,746,400	5.78
Rinzaw Co., Ltd.	1,568,200	5.19
Hirofumi Kurino	713,200	2.36
SSBTC CLIENT OMNIBUS ACCOUNT		
Standing proxy: Tokyo Branch, The Hongkong and Shanghai Banking Corporation Limited (HSBC)	550,424	1.82
Japan Trustee Services Bank, Ltd. (Trust Account 9)	453,100	1.49
Japan Trustee Services Bank, Ltd. (Trust Account 5)	443,800	1.46
Mitsubishi UFJ Trust and Banking Corporation		
Standing proxy: The Master Trust Bank of Japan, Ltd.	428,000	1.41
TAKISADA-NAGOYA Co., Ltd.	428,000	1.41

Store Network by Retail Area

	Hokkaido / Tohoku area	Kanto area (excluding Tokyo)	Tokyo area	Koshinetsu / Hokuriku / Tokai area	Kansai area	Chugoku / Shikoku / Kyushu area	Taiwan	Total
UNITED ARROWS General Merchandise Store	1	1	5	1	1	1	3	13
UNITED ARROWS	2	4	12	3	7	3	0	31
BEAUTY&YOUTH UNITED ARROWS	2	9	18	4	9	9	0	51
Odette e Odile	1	1	8	2	1	1	0	14
DRAWER	0	0	3	1	2	1	0	7
UNITED ARROWS green label relaxing	5	23	24	9	12	11	0	84
EMMEL REFINES	0	1	3	2	2	1	0	9
THE STATION STORE UNITED ARROWS LTD.	0	1	4	0	0	0	0	5
UNITED ARROWS LTD. OUTLET	3	8	1	6	4	4	1	27
Felisi	0	2	7	2	2	2	0	15
ASPESI	0	0	1	1	1	2	0	5
coen	6	30	10	9	15	16	0	86
BLAMINK	0	0	1	0	0	0	0	1
CHROME HEARTS	0	0	4	1	3	2	0	10
Total	20	80	101	41	59	53	4	358
Composition ratio of stores (consolidated)	5.6%	22.3%	28.2%	11.5%	16.5%	14.8%	1.1%	100.0%

\* UNITED ARROWS General Merchandise Store operations offer both UNITED ARROWS and BEAUTY&YOUTH UNITED ARROWS products in the same store.  
\* UNITED ARROWS, THE SOVEREIGN HOUSE, District UNITED ARROWS, THE AIRPORT STORE UNITED ARROWS LTD., and ASTRAET are included in the UNITED ARROWS.  
\* BEAUTY&YOUTH UNITED ARROWS, monkey time BEAUTY&YOUTH UNITED ARROWS, STEVEN ALAN, ROKU, and H BEAUTY&YOUTH are included in BEAUTY&YOUTH UNITED ARROWS.  
\* UNITED ARROWS green label relaxing, WORK TRIP OUTFITS GREEN LABEL RELAXING, and LUNOW GREEN LABEL RELAXING are included in UNITED ARROWS green label relaxing.

About other IR tools and the Company's corporate website

IR website [www.united-arrows.co.jp/en/ir/](http://www.united-arrows.co.jp/en/ir/)

UNITED ARROWS LTD. posts a host of information on its website. Information includes an overview of the Company, its management policy, its business model, its financial results, FAQ, and useful terminology. Users of our website can also access a video of the Company's earnings results briefing to analysts and institutional investors (Japanese only).

CSR website [www.united-arrows.co.jp/csr/](http://www.united-arrows.co.jp/csr/) (Japanese only)

Through its CSR website, UNITED ARROWS LTD. introduces details of its Policy Structure focusing on its promise to create value for customers, employees, business partners, society, and shareholders.

Great Service, Great Products, Great Places website

<http://taisetsu.united-arrows.co.jp/en/>

UNITED ARROWS LTD. is engaged in various activities that embody its Company Policy. With a focus on those attributes that the Company holds most dear, we provide details of our "great service, great products, and great places" to convey our deep desire to carry out this policy.

Contact us

UNITED ARROWS LTD. IR and PR Department  
Nihonseimei Akasaka Bldg., 8-1-19 Akasaka, Minato-ku,  
Tokyo 107-0052, Japan  
[www.united-arrows.co.jp/en/ir/contact/](http://www.united-arrows.co.jp/en/ir/contact/)

Editorial Policy

UNITED ARROWS has adopted an integrated report format from 2017 as a means to further deepen its dialogue with all stakeholders, including shareholders and investors.

In addition to our stance toward promoting growth through the creation of sustainable value as well as details on the business structure that underpins our medium- to long-term policies, strategies, and growth, Integrated Report 2019 provides a systematic summary and explanation of such non-financial information as corporate governance and our management approach toward society, the environment, and human resources in greater depth.

In putting together this report, we have referred to the International Integrated Reporting Framework released by the International Integrated Reporting Council (IIRC) as well as the Guidance for Integrated Corporate Disclosures and Company-Investor Dialogues for Collaborative Value Creation, released by the Ministry of Economy, Trade and Industry.



The consolidated fiscal year of the UNITED ARROWS Group is recognized as running from April 1 each year to March 31 the following year. This report has not been audited by an independent auditing firm. Please refer to the latest IR materials for details regarding our operating results and financial position.  
[www.united-arrows.co.jp/en/ir/lib/](http://www.united-arrows.co.jp/en/ir/lib/)

Forward-Looking Statements  
This report contains information regarding future plans, strategies, business performance, and other matters not based on historical fact. Such forward-looking statements are based on the Company's judgment in consideration of the information available when this report was published. However, the Company cautions readers to be aware that actual performance could differ materially from these projections due to various factors, such as changes in economic circumstances, market trends, demand, and exchange rates.