# Corporate Data

as of March 31, 2017

## Corporate Profile

Trade name	UNITED ARROWS LTD.				77 1
Address	3-28-1 Jingumae, Shibuya-ku, Tokyo, Japan	Representative Director,	Mitsuhiro Takeda	Senior Executive Officer	Yoshinori Matsuzaki
		President and CEO		Senior Executive Officer	Tatsuya Kimura
Date of establishment	October 2, 1989	Director, Executive Vice President	Mitsunori Fujisawa	Senior Executive Officer	Yasuo Uno
Paid-in capital	¥3,030 million			Senior Executive Officer	Yatsuhiro Sagawa
Business description	Planning and sales of products such as men's and women's clothing and miscella-	Director, Executive Vice President	Masami Koizumi	Senior Executive Officer	Naoki Ota
	neous items	Director and Executive	Hiroyuki Higashi	Executive Officer	Kazuyasu Tanaka
Number of stores	360 (consolidated) Managing Officer			Executive Officer	Mariko Yamasaki
Main banks			Yukari Sakai	Executive Officer	Hisashi Takayama
	2. SUMITOMO MITSUI BANKING CORPORATION	(Standing Audit and Supervisory Committee member)		Executive Officer	Naoki Tanigawa
	3. Mizuho Bank, Ltd.			Executive Officer	Kenji Takata
Accounting auditors	Deloitte Touche Tohmatsu LLC	Outside Director	Gaku Ishiwata	Executive Officer	Yuko Sajima
Number of employees	4,427 (consolidated)	(Audit and Supervisory Committee member)			
Consolidated subsidiaries	FIGO CO., LTD. COEN CO., LTD. UNITED ARROWS TAIWAN LTD.	Outside Director (Audit and Supervisory	Hidehiko Nishikawa		

Board of Directors and Executive Officers

UNITED ARROWS TAIWAN LTD.

Designs & Co. CHROME HEARTS JP, GK

# Stock Information

Stock listing	Tokyo Stock Exch First Section
Securities code	7606
Number of authorized shares	190,800,000
Number of common shares issued	30,213,676
Number of shareholders	14,499
"Total number of shares of sommon stool	ricound includes 1 90

shares of treasury stock, equivalent to 6.25% of the total number of shares of common stock issued.

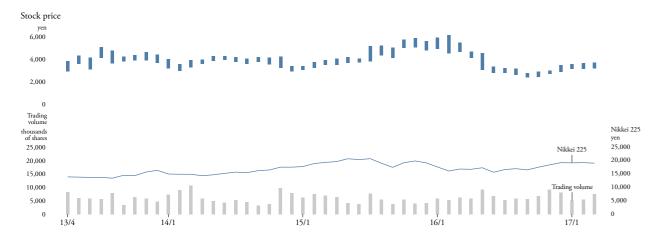
#### Shareholder Composition (by Number of Shareholders)



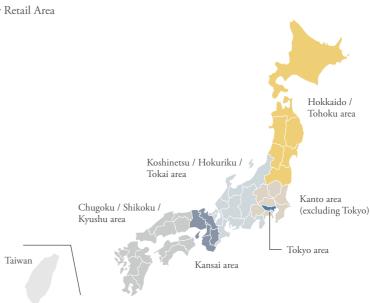
#### Major Shareholders

Committee member)

Name	Number of shares	Percent of total shares issued	
Osamu Shigematsu	2,498,400	8.26	
A.D.S Co., Ltd.	2,000,000	6.61	
Rinzaw Co., Ltd.	1,511,400	5.00	
The Master Trust Bank of Japan, Ltd. (Trust Account)	1,376,900	4.55	
Japan Trustee Services Bank, Ltd. (Trust Account)	1,013,400	3.35	
STATE STREET LONDON CARE OF STATE STREET BANK AND TRUST, BOSTON SSBTC A/C UK LONDON BRANCH CLIENTS-UNITED KINGDOM Standing proxy: Tokyo Branch, The Hongkong and Shanghai Banking Corporation Limited (HSBC)	827,300	2.73	
STATE STREET BANK AND TRUST COMPANY 505001 Standing proxy: Mizuho Bank, Ltd., Settlement division	791,237	2.61	
STATE STREET BANK AND TRUST COMPANY 505225 Standing proxy: Mizuho Bank, Ltd., Settlement division	787,050	2.60	
Hirofumi Kurino	770,000	2.54	
NORTHERN TRUST CO. (AVFC) RE IEDU UCITS CLIENTS NON LENDING 15 PCT TREATY ACCOUNT Standing proxy: Tokyo Branch, The Hongkong and Shanghai Banking Corporation Limited (HSBC)	499,200	1.65	



Store Network by Retail Area as of March 31, 2017



	Hokkaido / Tohoku area	(excluding Tokyo)	Tokyo area	Hokuriku / Tokai area	Kansai area	Shikoku / Kyushu area	Taiwan	Total
UNITED ARROWS General Merchandise Store	1	1	5	1	0	1	0	9
UNITED ARROWS	2	3	12	2	8	3	1	31
BEAUTY&YOUTH UNITED ARROWS	2	9	18	3	8	9	1	50
UNITED ARROWS green label relaxing	2	20	19	8	10	10	0	69
SBU	3	9	33	5	7	4	0	61
OUTLET	2	8	1	6	4	3	1	25
Felisi	0	1	5	2	2	2	0	12
ASPESI	0	0	1	1	1	2	0	5
coen	5	32	9	10	17	14	0	87
BLAMINK	0	0	1	0	0	0	0	1
CHROME HEARTS	0	0	4	1	3	2	0	10
Total	17	83	108	39	60	50	3	360
Composition ratio of stores (consolidated)	4.7%	23.1%	30.0%	10.8%	16.7%	13.9%	0.8%	100.0%

About other IR tools and the Company's website

## Investor Relations website

www.united-arrows.co.jp/en/ir/

UNITED ARROWS LTD. posts a host of information on its website. Information includes an overview of the Company, its management policy, its business model, its financial results, frequently asked questions, and useful terminology. Users of our website can also access a video of the Company's results briefing to analysts and institutional investors (Japanese only).

## CSR website

www.united-arrows.co.jp/csr/ (Japanese only)

Through its CSR website, UNITED ARROWS LTD. introduces details of its Policy Structure focusing on its promise to create value for customers, employees, business partners, society, and shareholders.

#### Store List website

www.united-arrows.co.jp/en/shop/

#### Individual business brand websites store.united-arrows.co.jp/storelist/

In addition to an overview of each business and a list of stores, individual business brand websites introduce the latest products.

Contact us

## UNITED ARROWS LTD.

Investor Relations Office

Nihonseimei Akasaka Bldg., 8-1-19 Akasaka, Minato-ku, Tokyo 107-0052, Japan www.united-arrows.co.jp/en/ir/contact/

 $<sup>\</sup>mbox{^{\circ}}$  The Company's head quarters was relocated to the above address on May 12, 2017.

<sup>\*</sup> Monkey time Beauty & Youth united arrows, steven alan, roku beauty & Youth and H Beauty & Youth are included in Beauty & Youth united arrows.